

## Tory conference 'rejects' transition period on abolition of rates

# Ridley agrees to reconsider poll-tax timing

● Mr Norman Tebbit, the Conservative party chairman, claimed yesterday that the Conservatives were the only party fit to govern

● The Government was forced to reconsider the timing of its introduction of the poll-tax even though its proposal to replace the rates was endorsed

● Mr George Younger, the Secretary of State for Defence, announced the order for the second Trident submarine, to be called HMS Victorious

● Mr Michael Heseltine struck a discordant note when he called for more public investment for the inner cities and issued a challenge on the economy

By Robin Oakley, Political Editor

The Government is to reconsider the timetable for replacing the rates with a community charge or poll tax in the wake of reaction yesterday at the Conservative Party conference in Blackpool.

Mr Nicholas Ridley, Secretary of State for the Environment, admitted that ministers would have to make new plans.

Last July, the Government, alarmed by dissension among Conservative MPs over the poll tax, announced that it would be introduced over a period of four years between

1990 and 1994. But speaker after speaker insisted yesterday that if the Government was planning to introduce the community charge in England and Wales after its imposition in Scotland it should do it quickly.

Mr Gerry Malone, the former Tory whip who lost his South Aberdeen seat at the general election, won the most tumultuous applause when he called for the tax to be introduced in one move. "We've had the courage to take on the challenge. Let's do it properly. Let's do it as soon as we can", he said.

Mr Ridley, who has always favoured introducing the tax in one move but who agreed to the phasing of it to satisfy other ministers, said they would now have to consider the option of allowing local authorities to decide how to introduce it.

He said: "The Government has published its intentions

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for phasing and those are our firm plans. All I'm saying is that we've listened to the conference and, as always, the Government is listening and flexible. We'll have to have another think about it."

There was still a strong case for phasing in the tax because it would allow high spending councils time to "get their house in order before asking the public to pay the full cost of it".

Mr Ridley told the conference that the prospect of the community charge was already forcing left-wing councils to cut their budgets. People knew that rates were unfair and that the Conservatives had won an election committed to abolish domestic rates. "The community tax is simple, it is fair and it restores accountability."

"If a system is fair it must not cause hardship for the less well off and I assure this conference that will not happen."

The Government had feared that the conference would be marked by an eruption over the plans for the community charge, which had been criticized in a quarter of the 60 resolutions submitted on the subject. But, after an astutely managed debate in which no speakers were called from

Sears is the first company to snap up Mr Norman Tebbit, the Conservative Party chairman, for its board. The stores and footwear group announced his appointment as a non-executive director last night.

London, where much of the concern about the political effects of the tax is concentrated, fewer than 20 hands were raised against a motion endorsing its introduction. Only two of the nine speakers opposed the tax.

Meanwhile, the conference had opened yesterday with a battery of announcements designed to demonstrate that the Government was not sitting back after its election triumph but was pressing on with business as usual.

Under the slogan "Action

for the Third Term", Mr George Younger, the Secretary of State for Defence, announced the go ahead for further stages of the Trident programme and said that the argument over Britain's nuclear deterrent had effectively been ended by the electorate's third successive endorsement of its defence policies.

Mr Norman Fowler, the Secretary of State for Employment, announced plans for another 300 staff to lead another crack-down on employment benefit cheats. He also confirmed Government plans to remove unemployment benefit from those aged under 18 who refused to take either a job or a place in further education or training.

Although Mrs Thatcher had instructed her ministers that there was to be no time wasted in self congratulation at the conference, the Tories were in a mood to celebrate.

Mrs Thatcher was given two standing ovations just for walking on to the platform and being introduced, and there was an emotional tribute to Mrs Margaret Tebbit, who was disabled in the Brighton bombing three years ago, when she appeared on the platform.

Mr Tebbit won his traditional ovation for a speech that ridiculed the Conservatives' opponents, celebrated the election victory and paid lavish tribute to Mrs

Thatcher. It also marked what was expected to be Mr Tebbit's final appearance as party chairman.

He said that the Labour Party would be wise to "brace themselves for a lot more of the Thatcher era before we come to post-Thatcherism".

"While the disarray of our opponents may give us a considerable satisfaction, even delight - and I am the last man to resist just a little gloat now and again - it does place upon us a burden of responsibility quite beyond the normal bounds of partisan politics."

"With no agreed policies, a deep split between the socialist dogmatists and the office-seeking pragmatists which can be bridged only now and again by the power-broking trade union barons, the Labour Party has renounced its claim to be seen as an alternative government."

"On us therefore, falls the burden, for perhaps the next decade, until a credible alternative is created, of being a government that must not fail, that must not lose the confidence of the electors, because there is no other party fit to govern."

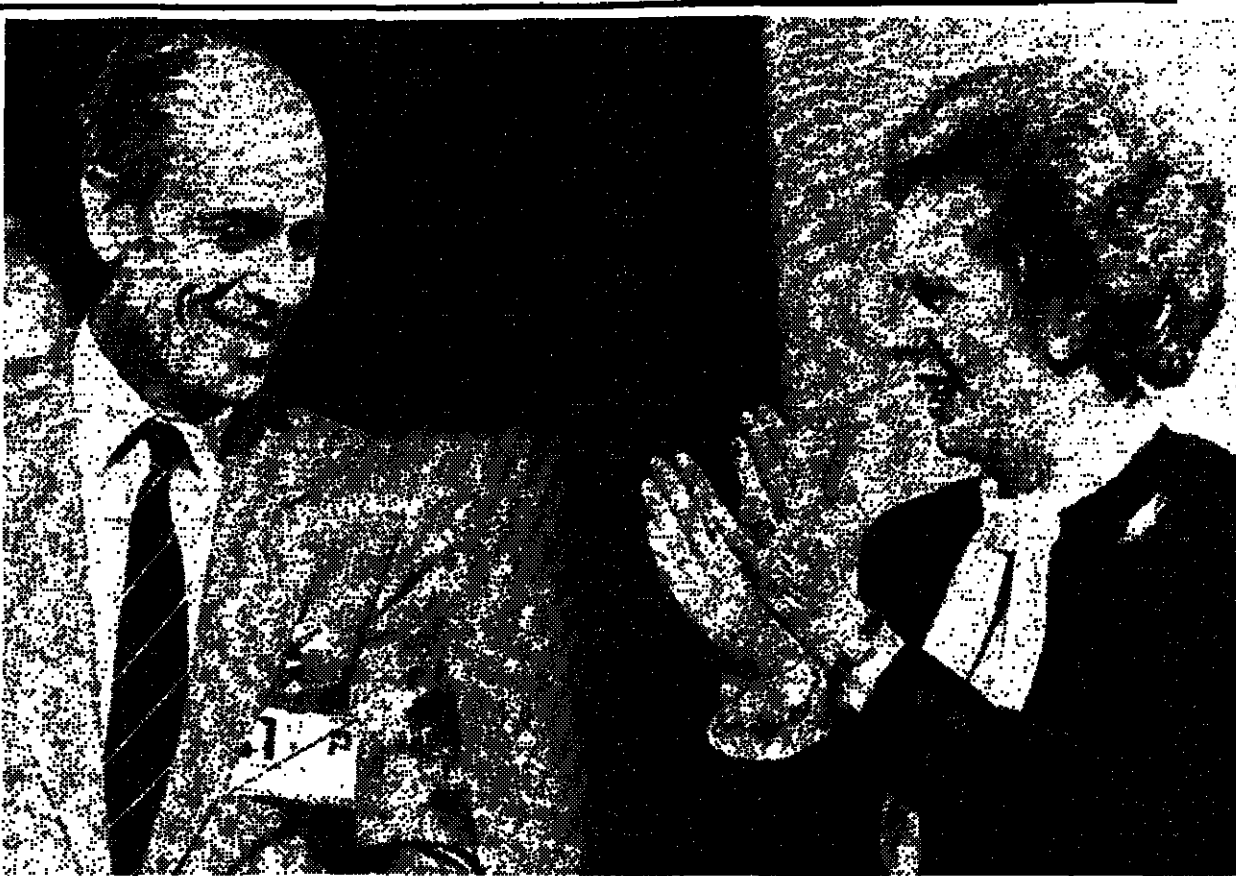
Mr Fowler's speech was remarkable for the ferocity of its attack on the left. He denounced "welfare groups" such as the Inner London Education Authority careers service which offered advice on how to fill in benefit forms.

power implications with officials at the Scottish Office.

All staff will be employed full time to avoid moonlighting between the public and private sector and staff will not be allowed to work for other hospitals.

Both junior doctors and consultants will be paid NHS rates, but consultants will be compensated for not being allowed to do additional private work and will still be eligible for merit awards.

The hospital, designed to cater for foreign patients from Europe, the Mediterranean and the Middle East, will be sited within the Clydebank Enterprise Zone and will provide 1,800 jobs at the hospital itself. Health Care International has agreed to the conditions and promised it will not



A close-range standing ovation for Mr Norman Tebbit from the Prime Minister after his speech to the Conservative conference at Blackpool yesterday (Photograph: Tim Bishop).

## New drive to net benefit cheats

By Martin Fletcher  
Political Reporter

Mr Norman Fowler, Secretary of State for Employment, yesterday signalled a wide-ranging government crack-down on social security cheats.

He will immediately use up to 300 additional investigators to conduct a 12-month drive to stem fraud and abuse.

This year investigators from the Department of Health and Social Security saved an estimated £50 million through exposing fraudulent claims, an increase of nearly five times the figures for 1984-85. The number of investigations had by last year trebled to 350,000.

Mr Fowler told an enthusiastic Conservative Party conference, in Blackpool: "Bluntly, there are too many people working in the black economy and drawing benefit. This deception cannot be defended. I see no justification why the honest taxpayer should finance the dishonest and deliberate cheat."

He claimed the vast majority of those genuinely unemployed would welcome the Government's crack-down. "They are not fiddlers or scroungers and they do not want to be associated with those who are."

In a hard-hitting speech Mr Fowler reiterated his determination to disqualify from benefit payments people aged from 16 to 18 who deliberately refused training on the Youth Training Scheme.

He said: "I promise first that no school-leaver under 18 need now go into unemployment. I promise, second, that we will introduce legislation so that those who deliberately refuse training are no longer eligible for social security benefit."

He was unequivocal when asked by journalists whether he planned at some later stage to extend this principle to other age groups.

He also signalled fresh initiatives to help the long-term unemployed, promising a "new drive" to get them back to work.

He also announced that the Government's latest round of trade union legislation would be introduced in the Commons before the end of this month. It would, he confirmed, include controversial legislation protecting union members who chose to work on in the face of a majority vote for strike action.

Mr Fowler's speech was remarkable for the ferocity of its attack on the left. He denounced "welfare groups" such as the Inner London Education Authority careers service which offered advice on how to fill in benefit forms.

Mr Jim Hogg, Labour's shadow health spokesman, said: "This is the wrong decision taken for the wrong reasons timed to coincide with the opening of the Tory conference at Blackpool."

Mr Jim Devine, Scottish organizer of Cobse, the health service union, said the hospital would take nurses away from the National Health Service and would be a drain on blood supplies in Scotland.

The hospital is the brain child of two doctors from Harvard Medical School, Dr Ray Levey and Dr Angelo Erakis, who saw a gap in the market for high quality private health care in Northern Europe.

## UK and Commonwealth to reject Fijian republic

By Andrew McEwen, Diplomatic Correspondent

The Queen, the Government and the Commonwealth are expected to reject yesterday's proclamation of a republic in Fiji.

The late-night radio announcement by Lieutenant-Colonel Sitiveni Rabuka, the leader of the coup, drew an immediate response from Buckingham Palace or the Foreign Office.

But the Commonwealth Secretariat said it continued to regard the Governor-General, Ratu Sir Penaia Ganilau, as the sole legitimate source of authority.

The Foreign Office was waiting for reports from the British High Commissioner in Suva, Mr Roger Barltrop, but looked likely to continue its support for Ratu Ganilau.

But Mr Peter Lyon, an expert on Fiji at the Institute of Commonwealth Studies, part of London University, predicted that Ratu Ganilau would not be allowed to speak out. Colonel Rabuka could be expected to argue that the post of Governor-General no longer existed.

Mr Lyon said: "I think most members of the Commonwealth will say they deeply regret it and do not recognize it, and will wait until they have discussed it at the Commonwealth Heads of Government Conference in Vancouver. In practice, I don't think they will be able to do anything very dramatic."

The Secretary-General of the Commonwealth, Mr Shi-

dath Ramphal, has said that only Ratu Ganilau could represent Fiji at the conference. But Mr Lyon suggested that the leader of the coup might invite himself: "Colonel Rabuka might, in an act of bravado, say he wants to come to Vancouver to make his case."

This, he pointed out, would create a dilemma. Some

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would oppose it, as Ratu Ganilau has already been invited, while others would want the opportunity to hear Colonel Rabuka.

Mr Lyon said there was a near-precedent for this from the toppling of Dr Milton Obote as President of Uganda in 1971. His successor, General Idi Amin, never attended a Commonwealth Heads of Government Conference, but often threatened to do so - "sending shivers of apprehension down the leaders' spines".

The Canadian Government, which is hosting the conference, announced its support for Ratu Ganilau on Friday. Australia, New Zealand and India have adopted the same line.

● **SUVA:** The military decree declaring Fiji a republic signals the end of an era in Pacific history - as well as four months of delicate manoeuvring aimed at salvaging democracy from Colonel Rabuka's first coup on May 14 (Stephen Taylor writes).

Throughout his refusal to accept the coup, the Governor-General has appeared to equivocate because of a personal regard for the soldier who has sought to usurp his authority. He has continued to insist that he is the only legal source of authority, and with less credibility - that he is actually in charge.

Now the last chance for consensus seems to have passed, and Ratu Ganilau is faced with a compelling case to confront Colonel Rabuka or announce his own resignation.

Police began an inquiry last night into claims by a solicitor that the police had been alerted that a man who yesterday shot dead a bailiff and a woman solicitor's clerk was armed with a shotgun.

Mr David Cummings said he was surprised that when he arrived at the man's house in Tynedale Crescent, Wolverhampton to evict him with the bailiff and his solicitor's clerk, no police were present.

Seconds later, Charles Whitehouse, aged 60, went berserk and shot Mr Dennis Hull, aged 61, and Miss Louise Winspear, aged 22.

Mr Hull was shot at point-blank range.

Then Whitehouse shot Miss Winspear in the stomach as she sat in a car parked outside the house.

Whitehouse went back in the house and killed himself with a single shot.

## Shares hit by interest rate fears

By David Smith  
Economics Correspondent

Share prices in London and New York fell yesterday, as fears of higher interest rates hit confidence. The Dow Jones industrial average tumbled 42 points to 2,598 by early afternoon in New York, pushing down share prices in London. The FT-SE 100 index closed 17.9 points down at 2,367.9 and government stocks fell by half a point.

Some of the New York selling occurred because Mr Robert Brechter, an investment adviser, recommended that his clients sell stocks.

But a move to tighten monetary policy in West Germany added to investors' worries as the Bundesbank signalled a modest rise in interest rates, citing worries about the pace of money supply growth and long-term fears of inflation.

● **Bonus acts, page 23**  
**Stock markets, page 24**

## Eviction ends in 3 deaths

By Craig Seton

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## EEC is plunged into cash crisis

From Richard Owen  
Brussels

The EEC was plunged into one of the worst financial crises in its history yesterday as an eleventh-hour attempt to break the deadlock over drafting next year's budget failed.

Britain, Spain and Greece told Denmark, which currently holds the EEC presidency, that they could not accept a compromise budget of £27.5 billion. Together they form a blocking minority, although their motives are diametrically opposed: Britain objects because the proposed budget exceeds the EEC's present resources. Spain and Greece because the budget does not guarantee increased social and regional funds for the southern EEC states.

This is the first time a draft budget has not been agreed as required by the Treaty of Rome. A disappointed Mr Uffe Ellemann-Jensen, the Danish Foreign Minister and President of the Council, accused Mrs Thatcher and Sir Geoffrey Howe, the Foreign Secretary, of taking a "very very formalistic stand" by insisting that the proposed budget would be "illegal and improper."

"The rest of us know perfectly well there is no legal basis for it," Mr Ellemann-Jensen told *The Times*. "But we should live up to our responsibilities by presenting the 1988 budget to the European Parliament and providing the legal basis for it later, at the Copenhagen EEC summit in December."

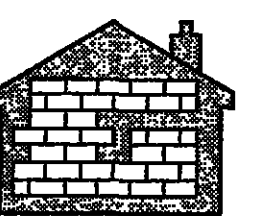
At the weekend EEC foreign ministers meeting at Nyborg in Denmark sought a day's grace to find a solution to the problem, which arises because of the 1.4 per cent ceiling on VAT revenues in the EEC. The Commission says this has become totally inadequate.

Britain will not go above the ceiling, arguing that to do so would prejudice the Copenhagen summit, which is to thrash out the whole issue of whether and how to increase EEC resources.

The Commission will consider today whether to take legal action against the Council of Ministers through the European Court. Because of the need to give two months' notice, legal action would begin just as the Copenhagen summit meets early in December, thus forcing EEC leaders to solve the 1988 issue at the same time as long-term EEC finances.

Mr Ellemann-Jensen criticized Mrs Thatcher's demand for strict farm spending curbs before any increase in the budget. Although farm spending could not be allowed to continue "exploding", if it was cut back too much Europe's international competitors would benefit.

## SATURDAY PROPERTY GUIDE



On Saturday, *The Times* includes a pull-out colour guide covering every aspect of the property market at home and overseas. To be sure of a copy, order your *Times* today

## IN PART 2

### Share charges

Seven people are to be prosecuted for allegedly making multiple applications for Britoil shares when the Government sold its remaining stake in the company in August 1985. Page 23

### Nedo rethink

Mr Nigel Lawson, the Chancellor, announced his final proposals for the downgrading of the role of the National Economic Development Office. Page 23

### Long ban

Newport Rugby Club have banned Alan Williams, a prop forward, for the rest of the season after his sending off on Saturday for the third time. Page 46

### Cup prospects

John Woodcock looks at the prospects in the cricket World Cup which opens tomorrow at Hyderabad, where Pakistan meet Sri Lanka. Page 46

## Portfolio

● The *Times* Portfolio Gold competition prize of £5,000 was shared by three readers yesterday. It was double the usual amount because there was no winner on Monday. Details, page 3  
● Portfolio list, page 27

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## Americans to build private hospital in Scotland

By Jill Sherman and Kerry Gill

A £112m private hospital is to be built in Scotland on condition that staff are paid NHS rates and that the hospital pays for training costs.

In an unprecedented move, the Government has insisted on strict conditions before giving an American-based company, Health Care International, permission to build the 360-bed hospital in Clydebank.

Yesterday, Mr Malcolm Rifkind, the Secretary of State for Scotland, said the hospital, which is expected to create at least 4,000 jobs, would be required to observe NHS Whitley Council pay rates and conditions for all nurses and support staff, to reimburse the health service for training costs and discuss any man-

power implications with officials at the Scottish Office.

All staff will be employed full time to avoid moonlighting between the public and private sector and staff will not be allowed to work for other hospitals.

The hospital, designed to cater for foreign patients from Europe, the Mediterranean and the Middle East, will be sited within the Clydebank Enterprise Zone and will provide 1,800 jobs at the hospital itself. Health Care International has agreed to the conditions and promised it will not

take British patients, unless they are referred from Scottish health boards.

Mr Rifkind stressed that he was satisfied that the company's demands would not adversely affect the NHS. He has agreed that the hospital can have a maximum of 7,500 units of blood from the Scottish National Blood Transfusion Service, equal to 2.6 per cent of total blood supplies. Any additional blood needed would have to come from HCL patients or people volunteering on their behalf, he said.

Mr Rifkind claimed that the hospital would help to reverse the nursing "brain drain" and enhance Scotland's reputation as a centre of medical excellence. It would collaborate, rather than compete, with the NHS

and would benefit both Clydebank and Scotland.

Mr Norman Hogg, Labour's shadow health spokesman, said: "This is the wrong decision taken for the wrong reasons timed to coincide with the opening of the Tory conference at Blackpool."

Mr Jim Devine, Scottish organizer of Cobse, the health service union, said the hospital would take nurses away from the National Health Service and would be a drain on blood supplies in Scotland.

The hospital is the brain child of two doctors from Harvard Medical School, Dr Ray Levey and Dr Angelo Erakis, who saw a gap in the market for high quality private health care in Northern Europe.

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## NEWS SUMMARY

## Telegraph staff in strike ballot

Staff on *The Daily Telegraph* were told yesterday that they could lose their jobs if they voted to take strike action in support of a shop steward who is being made redundant.

The 400 members of Sogat who form the clerical workforce at the company's new high technology plant on the Isle of Dogs, east London, have been balloted on the issue, the result of which will be known on Friday.

Mr Andrew Knight, the paper's chief executive, said: "If strike action goes ahead it will threaten jobs".

The London clerical branch of Sogat alleges in a circular to its members at the plant that the management is seeking to dismiss Mr Stephen Penfold, the clerical chapel father (union chairman) partly for calling a union meeting without company permission and for issuing an instruction, without authority, to the wages office.

## Hunt for two men

Scotland Yard detectives hunting the killers of two Iranian exiles yesterday issued descriptions of two men seen near the victims' home last Friday at about the time they were killed.

Ali Tavakoli and his son Nouredin were shot in their flat in Wembley, north-west London.

Police now want to trace two men of Middle Eastern appearance, both aged about 40, seen near the flat at 1pm. They had dark, short brown hair and were thought to be wearing light brown sports coats and trousers.

## Man shot in Belfast

A man aged 35 was seriously ill in a Belfast hospital last night after being shot in the head, body and arm.

The shooting took place off Alliance Parade in north Belfast. A number of sectarian killings have been carried out in the area in recent weeks but police refused to speculate on the motive for the latest shooting.

## Archers star dies

Miss Fiona Mathieson, the actress who played Clarrie Grundy in *The Archers*, has been found dead in a hotel room in Scotland. Her husband, the actor Ian Brimble, reported her missing from their London home on Thursday.

Miss Mathieson, aged 36, who has a son aged 10 months, was found alone in her room at the Royal Hotel in Tain, near Inverness, on Saturday morning after booking in on Friday.

Obituary, page 18

## Freedom at Ruskin

Ruskin College, Oxford, must clarify its commitment to academic freedom, the report of an independent inquiry says.

The report was commissioned by the Government after Mr David Selbourne, a politics tutor at Ruskin, said he was forced to resign when students disrupted his lectures in protest against his decision to write an article for *The Times* in defiance of a trade union and Labour Party boycott. It is expected to be published next week.

Leading article, page 17

## Firemen ignore dismissal notices from council

By Michael Dynes

All 360 members of the Fire Brigades Union in West Glamorgan arrived for work yesterday after receiving dismissal notices in the morning post from the Labour-controlled county council.

The notices were posted after the union failed to withdraw a threat to hold one-hour strikes over the local

authority's plans to reduce manpower.

All emergency calls were rerouted elsewhere and the dismissed firemen spent the day at their stations.

While union leaders expressed outrage over the council's decision to call in the army to fight fires, 350 men from the 1st Battalion of the

Royal Hampshire Regiment were adjusting to their new role. Two Royal Air Force teams and one Royal Navy fire rescue team had also been called in.

The troops, stationed at four Territorial Army centres in the county and equipped with 20 vintage Bedford "green goddesses", attended 16 incidents during their first

24 hours of duty: one car fire, one gas cooker fire, a chip-pan fire, a blaze at a local fireman's hut—extinguished before they arrived—and a dozen hoaxes.

The army acknowledged that while only a handful of their men had experience of civilian fire-fighting, they had undergone intensive training since being told by West Glamorgan County Council

that their services might be needed.

Speaking at a meeting of firemen at Swansea's central fire station yesterday, Mr Ken Cameron, general secretary of the union, said: "This is the most unprecedented, provocative, and disgusting act that I have ever seen in my life, from any local authority, never mind a Labour-controlled authority".

He said that to remove the county's professional fire-fighting force and replace it with troops was an act of extreme recklessness.

"We stand together, we die together, and we'll bloody well fight together", he told the cheering firemen. "There is only one place for green goddesses, and that's on TV-am."

## Whitehall to encourage tenders from small firms

By Martin Fletcher, Political Reporter

A sustained drive to enable small businesses to compete for Whitehall contracts worth billions of pounds was yesterday unveiled by the Government.

Mr John Cope, the Minister of State for Employment, who is responsible for small firms, told the Conservative Party conference at Blackpool that a pilot scheme at the Ministry of Defence had proved so successful that he was now working to extend the initiative to all the other big purchasing departments of government.

He said later that small firms should not be given an unfair advantage but Whitehall departments had to be persuaded that they could frequently offer greater flexibility and better value for money if given the opportunity.

Too often departments simply placed huge contracts for goods or services with one large company because it was more convenient.

Mr Cope had considered legislation along the lines of the American "Set Aside" scheme under which a percentage of government contracts had to go to small firms, but believed it undesirable in this country.

Instead, he is to have a series of meetings with ministers and Civil Servants to persuade them to explain, and open up, their tendering procedures to small firms. Next month he is to hold a seminar for the heads of

Whitehall's purchasing departments.

After an approach from employment ministers, the Ministry of Defence, which alone places non-weapons contracts worth £8 billion annually, opened a Small Firms Advice Division at the beginning of the year to explore ways of enabling and encouraging participation by small firms. It has also announced a Small Firms Research Initiative worth around £1 million which gives grants to firms to develop ideas useful to the ministry.

Opportunities for greater access by small firms to other Whitehall contracts were enhanced in April when departments were formally freed from their obligation to purchase a large range of goods through the Crown Suppliers or Her Majesty's Stationery Office.

Another area for increased participation is in the National Health Service, which places thousands of contracts each year.

In his conference speech yesterday Mr Cope extolled the growth of small firms in Britain. "Small is beautiful once again... Let small businesses entrench the new prosperity of Britain", he said.

He promised further action to reduce red tape for small firms, improve the tax regime, and encourage large companies to use them and pay them promptly.

Conference reports, page 4



Mr Cecil Parkinson touring the nuclear waste reprocessing plant at Sellafield yesterday (Photograph: Graham Wood).

## Backing signalled for nuclear power

By Ronald Faux, Employment Affairs Correspondent

Mr Cecil Parkinson, Secretary of State for Energy, yesterday toured British Nuclear Fuels' reprocessing plant at Sellafield in Cumbria and signalled a strong government commitment to the nuclear industry against a background of local concern over health dangers from radiation and the burial of nuclear waste.

Mr Parkinson flew by helicopter to the nuclear plant with his wife, Anne.

He said the report published

last week, showing that the number of leukaemia cases among children in Seascale was 10 times the national average would certainly affect research into the problem of leukaemia "clusters".

Mr Parkinson pointed out that it was not a phenomenon exclusive to Seascale. New Zealand, with no nuclear industry, also had leukaemia clusters. The case would receive careful study and he said that the latest report deliberately did not link Sellafield

to the Seascale leukaemia cases.

Mr Parkinson said that a burial site for intermediate and high-level waste would have to be found. British Nuclear Fuels Limited had volunteered a site extending from the plant under the Irish Sea. He denied there would be any hazard from such a scheme.

The decision would be made by Nirex, the nuclear waste executive, but the BNFL proposal would be to

store the waste retrievably in a highly scientific system, costing £1.2 billion, a kilometre below the bed of the Irish Sea.

Mr Parkinson said that since the fire at Windscale, 30 years ago on Saturday, the site had "totally and utterly changed" with an emphasis on safety in equipment design and operating procedures.

Nuclear energy had an important future and would provide 25 per cent of Britain's power supply in the years ahead, he said.

## Advice centres covered by new Legal Aid Bill

By Frances Gibb, Legal Affairs Correspondent

Government plans to transfer the job of giving legal advice to the public from solicitors to advice workers were outlined by Sir Nicholas Lyell, QC, the Solicitor General, last night.

Unveiling the first details of the Legal Aid Bill to be

published next month, he said that in some fields of advice, notably housing, welfare and social security, advice agencies such as law centres and citizens' advice bureaux provided "a higher standard of expertise" than solicitors did.

Speaking at a meeting in Blackpool of the Society of Conservative Lawyers and the

National Association of Citizens' Advice Bureaux, he said they also provided advice "in a more accessible way than is available from the great majority of solicitors".

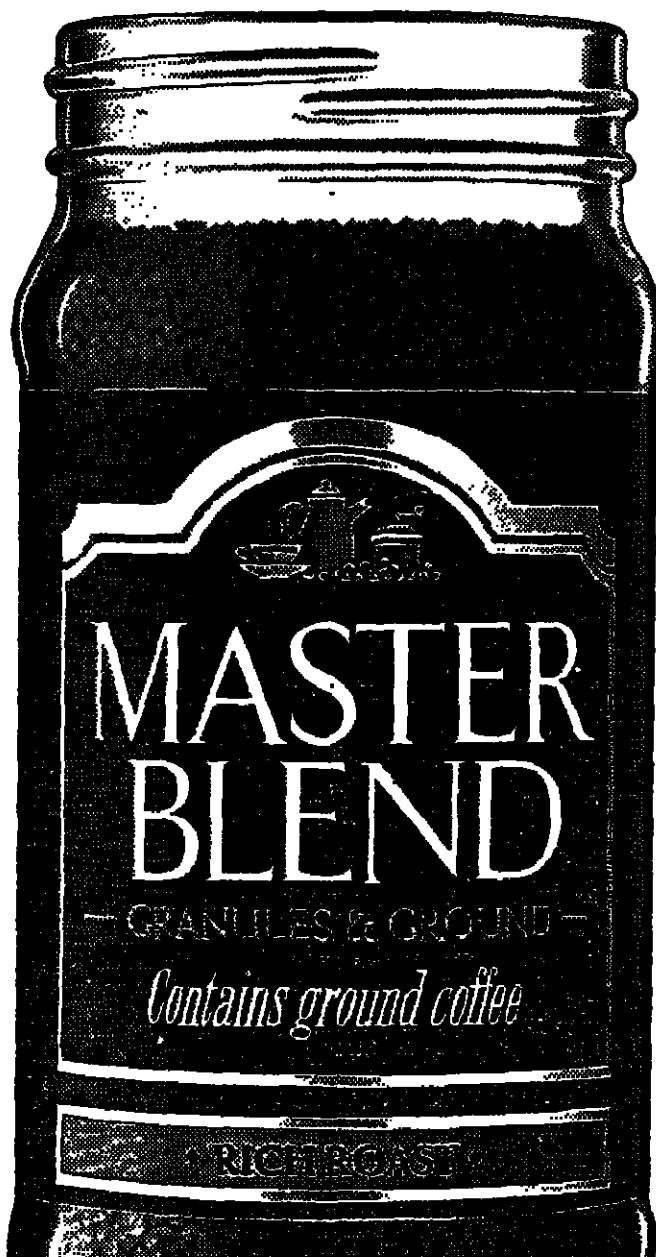
In the majority of cases advice sought by clients who go to such centres is not so much for formal legal advice as for general guidance, Sir

Nicholas said. However there was a proportion of cases where formal legal expertise was necessary and liaison with solicitors would continue.

The new Legal Aid Board, which will be created to take over the running of the legal aid scheme from the Law Society, will "contract out" these advice services.

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# Corpse of publisher was still burning in ransacked mansion

By Michael Horsnell

The body of Mr Joseph Cleaver, the retired publishing magnate, was found still burning in the master bedroom of his mansion where five people were murdered last summer.

On the second day of the Fordingbridge murder trial, the jury was told that the bed on which he lay bound had been reduced to a pile of smouldering ashes.

Near him in the same room were the charred remains of his invalid wife, Hilda, aged 82, and Mrs Margaret Murphy, aged 70, her companion-nurse.

Throughout the house drawers had been ransacked for valuables, and pictures disturbed as Mr George Stephenson, a handyman dismissed three weeks earlier by Mr Cleaver, aged 82, allegedly searched in vain for a safe.

The gruesome discoveries in the master bedroom were described to Winchester Crown Court by staff attached to the household who arrived for work the morning after the murders.

Mrs Nellie Taylor, a cleaner who had served the Cleavers since 1938, told the court that the master bedroom contained the family's safe, but it was hidden by a curtain, never to be found by Mr Stephenson, aged 35, who is standing trial with brothers George and John Daly for the murder of five people.

Mrs Taylor said she arrived to find Mr Edgar Stubbings, the gardener, waiting outside the mansion as smoke drifted out of the master bedroom window.

As they entered the house, she saw that the doors of the gun cupboard in the porch were wide open.

The dining room was in darkness and on the table lay the remains of the previous evening's dinner, which the

family had been eating when three masked men burst in.

As she and Mr Stubbings climbed the stairs to the landing, two dachshund dogs came out, barking from another bedroom. Inside lay the body of their mistress — the fourth murder victim, Mrs Wendy Cleaver, aged 46, the retired publisher's daughter-in-law, who had been raped repeatedly and strangled.

Mrs Taylor said: "I found Wendy in there. She was clearly dead. I touched her arm and it was cold and marble. I didn't notice at that stage that her arms were tied up. I went to Fordingbridge police station with Mr Stubbings."

Cross-examined by Mr Brian Escott-Cox, QC, for Mr Stephenson, she added: "The safe was in the main bedroom behind the curtain. I don't know what was in it. The Cleavers were not in the habit of keeping much cash in the house and paid for everything by cheque."

The court had earlier been told that the men escaped with only £90 in cash.

Mr Stubbings, now retired after working for the Cleavers for seven years, said: "Mrs Taylor knew exactly which was Wendy's bedroom. I touched her (Mrs Cleaver's) right breast with the back of my hand to test whether she was hot or cold. I thought she was still warm. Mrs Taylor thought she was cold."

Mr Stephen Coles, a part-time fireman who helped put out the blaze in a statement that flames and smoke still came from the body of Mr Cleaver and the bed on which he lay.

He said it was not until some time later, after a preliminary search by the first police officer on the scene,

that the body of the fifth victim, Mr Thomas Cleaver, aged 47, the son, was found in the en suite bathroom attached to the main bedroom.

Mr Cleaver, who had an artificial leg, had managed to free himself from the string which bound him and staggered into the bathroom where he broke a window with his head. However, he was overcome by smoke and died, leaving a trail of burnt skin on the carpet behind him.

Detective Constable Malcolm Slaughter of Hampshire police said he could smell petrol in various parts of the house as well as fire lighters on both floors.

These, the court had been told earlier, were left by the gang to set the house alight and destroy evidence. However, Burgate House was constructed of concrete and so would not burn.

The jurors were shown bloodstained clothes belonging to Mrs Wendy Cleaver and a black ribbon used to strangle her.

Dr Roger Ainsworth, a Home Office pathologist, said considerable force, applied for at least 30 seconds, was needed to strangle her.

Her husband had died from inhalation of smoke and fumes, although his extensive burns were a contributory factor.

The three other victims, Joseph and Hilda Cleaver, and Mrs Murphy, all died from burns, though smoke inhalation was a contributory factor.

He estimated that Mr Joseph Cleaver and Mrs Murphy both lived for "a minute or two" after being set alight, while Mrs Hilda Cleaver probably did not live for long. Mr Thomas Cleaver lived long enough to leave the bedroom.

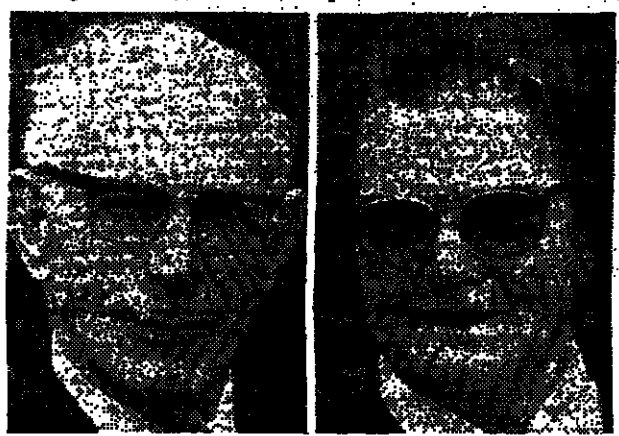
Dr Rodney May, a forensic scientist, said there must have been a sudden flash of fire when the master bedroom, full of petrol fumes, ignited.

The outline of Mr Thomas Cleaver's crutches had been burnt onto the wall where they had rested. He had discovered traces of petrol on the son's trousers.

"Parts of his body were hot enough to have scorched the carpets", he said.

The three accused have pleaded not guilty to the five murders. Mr Stephenson and Mr George Daly, aged 25, also pleaded not guilty to rape, but John Daly, aged 21, pleaded guilty.

The trial continues today.



Mr Edgar Stubbings and Mrs Nellie Taylor, who reported to police their discovery of the bodies at Burgate House.

## £90m bill feared for new gun law

By Stewart Tendler, Crime Reporter

Government plans for new firearms controls could cost up to £90 million to implement because of compensation for losses by owners, according to a firearms expert.

The changes, proposed in the wake of the Hungerford shootings, mean that semi-automatic and pump action shotguns will be available only

on full firearms licences. Semi-automatic rifles and smooth-bore, short-barrel weapons will be banned.

Yesterday Mr Colin Greenwood, editor of *Gun Review*, said the plans could mean the loss of millions of pounds worth of weapons.

Over the past decade 250,000 pump action or semi-

automatic shotguns, worth a total of £80 million, have been sold in Britain. Semi-automatic rifles worth £5 million were also in legal circulation.

Nottingham police were yesterday investigating a raid on a gun club armoury in which four rifles and thousands of rounds of ammunition were stolen.

## Warning on reforms in schools

Children with learning difficulties may have less choice under the proposed education reforms, a former headmaster told a London conference yesterday (Our Education Reporter writes).

Mr John Sayer, of the London University Institute of Education, told the conference on integrating children with special educational needs that open enrolment, local financial management and schools opting out of local authority control might lead to handicapped children becoming increasingly segregated.

Mainstream schools would be more inclined to hand responsibility for them to special schools.

## Move to avoid more jail riots

By Kerry Gill

Regimes in all Scottish prisons are being tightened by the Scottish Office to avoid more riots and potential hostage taking.

In some prisons, inmates are being locked up for 23 hours a day with one hour for exercise. Meals are being served in cells and prison officers are working double shifts.

The past 10 days, during which four prison officers have been held hostage in three Scottish prisons, have embarrassed the Scottish Office, and particularly the prison department.

Although all three incidents, at the newly opened Shotts Prison, Lanarkshire, at Peterhead and Perth prisons, have ended in the officers being

released unharmed, the Scottish Office is under pressure to hold a public inquiry into prison conditions.

Yesterday's tightening up will go some way to placating the Scottish Prison Officers' Association, which has called for immediate action to safeguard members' lives.

Mr John Renton, the organization's general secretary, said his association will meet the Scottish Home and Health Department later today to discuss the issue.

A member of the English association was reported yesterday as saying that prisoners who took hostages could be justifiably shot if the officer's life was in danger.

Mr Renton said: "Shooting is a foolhardy suggestion.

## Pit pony adds realism to museum of mining life



Mr Arthur Lovatt with one of the retired pit ponies which will be on view at the Chatterley Whitfield Mining Museum at Tunstall, Stoke-on-Trent. The museum will be opened next week by the Princess Royal. Mr Lovatt, aged 60, worked at the pit for 38 years, following his father as senior horsekeeper. Because of the closure of neighbouring collieries the original show pit was closed last year and a purpose-built one prepared (Photograph: Philip Dunn).

## Bone disease epidemic

## Concern grows for women at risk

By Thomson Prentice, Science Correspondent

A rapidly growing epidemic of bone disease in women is causing increasing concern, Mrs Edwina Currie, Under-Secretary of State for Health, told a conference of experts yesterday.

Osteoporosis, or brittle bone disease, is implicated in the deaths of about 20,000 elderly women a year, affects one woman in four and is estimated to cost the National Health Service about £300 million a year.

The causes of the condition are not fully understood but include calcium and post-menopausal hormone deficiencies, leading to bone fractures. Two years ago 44,000 people in England and

Wales suffered fractured hips, largely due to osteoporosis.

Mrs Currie said almost three quarters of the sufferers were women, more than 26,000 of whom were aged 70 or more.

"One person in five of these cases dies as a result and of the remainder, more than half become dependent to a very substantial degree on other people. We have a serious and rapidly growing problem on our hands", she said.

Mrs Currie linked the disease with diet, lack of exercise and smoking. She told delegates at the conference in central London, that they would do women a great

favour if they persuaded the society to "get rid of its ashtrays".

The incidence of the disease was growing at the rate of 6 per cent a year, the conference organized by the National Osteoporosis Society was told.

The society has said that about 20,000 deaths a year are partly attributable to the condition. Typically, an elderly woman admitted to hospital with a fractured hip after a fall would develop pneumonia and die.

According to Mr John Studd, the society's vice-chairman, more women were dying of osteoporosis than of cancer.

of the breast, cervix and uterus combined.

The conference was told that the average cost to the NHS a patient was £3,740, representing 34 days in hospital at £110 a day.

Professor Mark Baker of Bradford University said 10,000 hospital beds were permanently occupied by elderly patients with bone fractures but it was impossible to calculate how many were due to osteoporosis.

Specialists at the conference were divided over the best means of prevention. Some advocated wider use of hormone replacement therapy, others favoured vitamin D supplements.

## Disaster ship's hatches 'inadequate'

By Rodney Cowton

Inadequate hatch covers may be to blame for the loss of the 169,000-tonne bulk carrier which disappeared in the Pacific Ocean with the loss of 44 lives, a public inquiry was told yesterday.

At the second day of the hearing into the loss of the Derbyshire about 600 miles from Taiwan in 1980, it was suggested that international standards for the design of hatch covers may have been inadequate.

Mr David Steel, QC, representing the Secretary of State for Transport, said a report prepared by Bureau Veritas and Partners, naval architects in the Isle of Man, had concluded that bulk carriers, and especially older bulk carriers when deeply laden,

may be at serious risk in heavy weather.

The report said there had been a long and serious history of damage in heavy weather to structures, particularly hatch covers, at the forward end of vessels.

From 1970 there had been sporadic losses of bulk carriers, and a new pattern of losses started in 1986, which was continuing. The report says:

Day last year. Six West African seamen also died.

Reports that the crew could have been saved if they had stayed aboard were nonsense, Captain Francis Duffin, of the Department of Transport marine department, said. The vessel was properly equipped with lifeboats and liferafts. The radio, radar and compasses were all operational.

"These losses are disturbing and the need for immediate international discussion and action is indicated."

Tests on a model of the Derbyshire in simulated weather conditions similar to those experienced by the vessel, and carried out by a Danish organization, had found that although hatch covers on the ship met the regulations, they would fail

structurally in conditions less severe than those which the vessel was likely to have encountered.

The inquiry, at Church House, Westminster, London, had earlier been told that the vessel ran into 100ft waves and force 12 winds from Typhoon Orchid.

Mr Adrian Hamilton, QC, for Lloyd's Register of Shipping, said it was possible that in the centre of the typhoon were conditions which could not have been foreseen.

He said a failure of the structure of the ship just in front of the bridge was implausible.

He thought it more likely that there had been a shift of cargo in the hold, which could have precipitated a capsize. The inquiry continues.

## 'Privatize the prison industries'

A call to privatize prison workshops was made yesterday after the National Audit Office told MPs the work loses millions.

Last year, the net cost of Prison Service Industries and Farms in England and Wales was £16 million, 2.5 per cent of the cost of the prison service, according to Sir Gordon Downey, Comptroller and Auditor General.

Dr Eamonn Butler, director of the Adam Smith Institute, yesterday called for private prison management to use labour more constructively. National Audit Office. Report by the Comptroller and Auditor General. House of Commons Paper 93 (Stationery Office: £4.50).

## Cot death and vaccine links raised by expert

By Paul Valley

A link may exist between cot deaths and whooping cough vaccine, one of the world's leading neurological paediatricians told the High Court yesterday.

The possibility of the link between sudden infant death syndrome and the pertussis vaccine was raised by Dr John Wilson, a senior lecturer at the Hospital for Sick Children, Great Ormond Street.

He was giving evidence for the parents of Susan Loveday, aged 17, who are suing Dr George Renton, their family doctor, for negligence after their daughter suffered brain damage as a baby. The parents allege the vaccine was the cause.

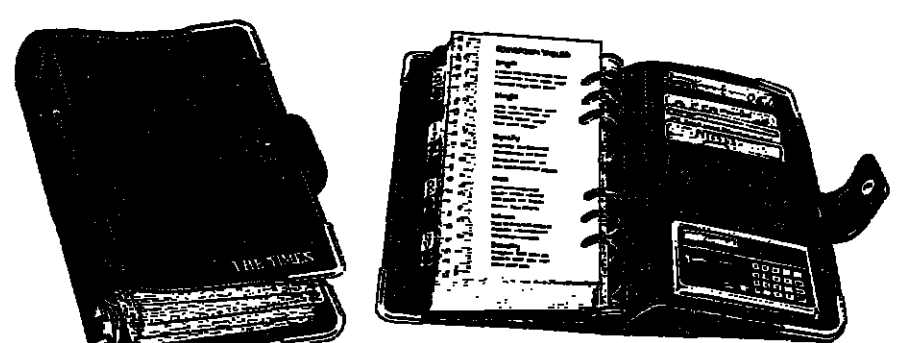
between the pertussis vaccine and cot deaths was still the subject of some debate.

But, he said: "I don't think that DPT (the triple vaccine against diphtheria, whooping cough and tetanus) has been wholly exonerated in the role of sudden infant death syndrome and cot deaths in general."

"In my opinion a series of case reports provides strong circumstantial evidence suggesting a strong causal relationship between pertussis vaccine and encephalopathy (brain damage)", he said.

Dr Wilson said the problem could be connected with differences in the individual constitutions of different babies subject to the inoculation.

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## NEW INTEREST RATE

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# Tebbit onslaught on Opposition delights Tories

Mr Norman Tebbit, chairman of the Conservative Party organization, delighted the first day of the party's conference in Blackpool yesterday with a scathing attack on Labour and the Alliance.

There was no party other than the Conservatives that was fit to govern, he said, and it was on them that the burden fell, "perhaps for the next decade", to be a government that must not fail. He was given a standing ovation.

He said that without the benefit of any Falklands factor and without the Michael Foot factor, they had achieved not only a majority of more than 100 seats, but also had maintained their share of the vote to within a fraction of 1 per cent of that achieved in 1983.

Last week, Mr Neil Kinnock had said of the Labour Party that it was defeated but not beaten. He might as well have said it was beaten and not defeated (laughter).

"In fact, they were comprehensively dispatched. We were victorious. We won."

Now they surveyed a fascinating political scene. The Alliance, the mould shatters, the nice people who could work together, were squabbling and abusing each other in a sort of political mob scene like some vast collective Punch and Judy show.

Labour was once again irredeemably split: this time between those who put socialism first and those who wanted to put winning elections first.

It was split between those committed to state ownership and control and those heretics and disbelievers who had joined Bryan Gould in pursuit of the golden calf of office.

Last June, Labour had claimed Britain was in crisis. It wasn't and it isn't now they admit it.

"They claimed that their policies and theirs alone could save

Britain. That wasn't true either and now they admit it.

"They are to have a deep far-reaching policy review. So, here in October, Labour's policies on which they stood in June are already in the dustbin."

Mr Gould told them that Labour loved Yuppies. Mr Smith told them that nationalization and social ownership, whatever that was, were dead.

"In June Mr Gould and Mr Smith wanted to take people's shares away from them. In October they are falling over each other in the rush to give people more shares."

Mr Kinnock, agreed with even, especially any trade union baron with a couple of million votes in his back pocket.

Turning to Mrs Thatcher, he said: "Even our opponents are being dragged behind your chariot, screaming and shouting into the new Britain."

"What was seen only a decade ago as outrageous political adventurism has become the new orthodoxy, the new realism within which parties must exist or be confined to the sidelines."

State of council houses, reform of trade unions, denationalization of industries and wider share ownership had become firmly entrenched.

"They are no longer outrageous political adventurism. They no longer agitate mainstream political debate. They are settled issues."

The office-seeking wing of the Labour Party was anxious to let it be known that it accepted what the Conservatives had done and to live with that in the so-called post-Thatcher era.

"They would be wise to brace themselves for a lot more of the Thatcher era before we come to post-Thatcherism" (applause).

Labour would have to revise even its new policies to keep up with the Conservatives. They would have, before long, to adjust to the community charge, choice in education, and choice on council estates.

"The prospect of Mr Kinnock trying to put on your clothes,

Prime Minister, is hilarious. The thought of him struggling to get into your 1983 outfit, only to see you wearing an even more radical and appealing style at the next election is too delightful to contemplate."

Labour's problem was that the Identikit traditional Labour voter lived in a council house, worked in the public sector, and belonged to a manual trade union. Numbers in each category were in long-term decline.

The Identikit Tory voter was a home-owner, a private-sector worker and was more likely to own shares than to belong to a manual trade union. Numbers in each category were in long-term growth.

That might be bad for Labour, but was good for the Conservatives and, more important, good for Britain.

"But we are not content to rest on the laurels of a third victory. We have begun to work to justify a fourth."

Socialism was not the answer today, but the main part of the problem. The Alliance was dead, destroyed by its own contradictions and the burning ambition of Mr Steel to be the undisputed leader of the least successful party in politics. He had failed even in that.

Dr David Owen was now the leader of his very own most unsuccessful party in politics.

"While the disarray of our opponents may give us a considerable satisfaction, even delight — and I am the last man to resist just a little gloat now and again — it does place upon us a burden of responsibility quite beyond the normal bounds of partisan politics."

Labour's policy review committee would not report for two years at least, so while Labour would oppose all that the Government did, it would have no agreed alternative policies.

"It will make for irresponsible opposition, a kind of opposition not envisaged by our constitution which requires for the proper working of the democratic system not only a government in office but a credible



Mr Norman Tebbit contemplates the other parties wearing Mrs Thatcher's clothes.

alternative government in waiting.

"With no agreed policies, a deep split between the socialist dogmatists and the office-seeking pragmatists which can be bridged only now and again by the power-broking trade union barons, the Labour Party has renounced its claim to be seen as an alternative government."

"On us therefore, falls the burden, for perhaps the next decade, until a credible alternative is created, of being a government that must not fail,

that must not lose the confidence of the electors, because there is no other party fit to govern."

The centre ground must now become theirs, but not by a lurch of their policies to the left.

"Our task is to establish the new political consensus within which our opponents, too, must work by drawing the middle ground towards us."

Twelve years ago, some of them had seen in Mrs Thatcher a leader who could bring them, not only election victories, but

also a leader who had the courage, conviction and determination to break the socialist consensus and restore the nation's economy, defences and reputation in the world.

"I have never doubted that your ambition went beyond that and that you were as determined as I was to build a society which would be stabilized, not by taking privileges from those who already enjoy them, but by spreading them even more widely."

## DEFENCE

# We 'have won argument on the deterrent'

Polaris will be replaced by Trident and, as a result, Britain's ultimate defence would be secure now and well into the twenty-first century, Mr George Younger, Secretary of State for Defence, told a cheering Conservative conference at the end of the defence debate.

"We have just decisively won the argument about the independent nuclear deterrent," he said. "It has been overwhelmingly endorsed by our electorate for the third time running. That means the end of the matter."

It also meant that the Conservatives were the only British political party with a defence policy worthy of the name.

The other parties had one thing in common: they were hoping that a series of arms agreements between the super-powers would get them off the hook and save them from having to face up to the Trident issue.

He hoped that one day the world could do without nuclear weapons, but it would have to be a very different place, and one in which the onward march of technology had rendered nuclear weapons obsolete.

"Nato must therefore maintain the protection of nuclear weapons until we are absolutely confident that we have a better way to keep the peace."

He announced orders for a second Trident missile submarine, HMS Victorious, and said that the Ministry of Defence was inviting competitive tenders for up to a further four

type 23 Duke Class frigates for the Royal Navy.

The announcements were worth more than £1,000 million over the next few years and gave the lie to the claim that Britain could only maintain an effective deterrent at the cost of weakening the surface fleet.

Opening the debate, Mr David Stone, Stoke, said that in the superpower negotiations which lay ahead nothing must be agreed to that ultimately reduced Western Europe's present level of security.

The negotiators must insist that Nato would not be left outnumbered by Soviet conventional forces and equipment in Europe. "We must demand cuts in their non-nuclear forces as proof of their good will."

He moved a motion which said that the continuance of an efficient nuclear deterrent was the first duty of any British Government until real and safe multilateral disarmament was achieved.

Lady Olga Maitland, North Norfolk, said that they were in danger of falling into disarmament euphoria. Behind the Gorbachev smile lay a defence and foreign policy which had not changed one jot.

Mr Richard Willis, of Bournemouth, said that they had been told that defence expenditure was to be cut by 5 per cent in real terms over the next five years. That was not good enough (applause).

After Mr Younger's speech the motion was passed overwhelmingly.

# Firms urged to aid inner cities

By Nicholas Wood and Barbara Day

A new programme to meet the growing demand for managed workshops was announced yesterday as more businessmen were urged to join the crusade to revive Britain's decaying inner cities.

Mr Kenneth Clarke, Minister for Trade and Industry, told representatives that the scheme supervised by English Industrial Estates was a Government initiative with a difference.

Ministers wanted private companies to work alongside them, adopting a workshop in an area of their choice.

They would help to pay for the costs of converting buildings and provide the management to run the workshops when new entrepreneurs moved in.

Mr Clarke chimed with the views of representatives when he said that private enterprise held the key to ending urban blight.

He appealed to them to join those banks, local firms and public companies which were already playing their part.

Mr Clarke dismissed suggestions that the Tories were targeting the inner cities for crude political advantage.

He told representatives that the Government's thinking

about urban problems had changed. "We no longer think primarily of giving grants to public sector bodies as our agents. We intend to get directly involved in partnership with the private sector to get the inner cities moving."

Mr Clarke appealed directly to the leaders of industry.

"We need offers of resources, management and money. You choose exactly which policy you want to support. We will identify the department of government who will work with you."

Opening the debate, Mr Simon Kirk, of Glasgow Maryhill, moved a motion stating that vigorous private enterprise was an essential part of the solution to the problems of depressed urban areas.

The motion was carried overwhelmingly.

## Business today

Subjects for debate at Blackpool today are: farming; industrial relations; education; law and order; housing; energy and privatization.

The conference decided by ballot to have debates later in the week on local government and on Sunday trading.

is still required before the Government will be able to implement their plans for a poll tax without either administrative confusion or too much political damage.

The other conclusion I drew from Mr Tebbit's warning yesterday is one that I am sure was far from his mind. It is that, especially so soon after a general election, the choice of a new party chairman will not be quite so important as is widely thought — even though a shake-up of the party organisation is now required.

Lord Young's name is most frequently mentioned as Mr Tebbit's successor. He has some of the most valuable qualifications for an organiser, is close to Mrs Thatcher and as a member of the House of Lords would have more time to travel around the country.

But he already holds the critical post of Secretary of State for Trade and Industry. It would not be sensible to try to combine the two offices for any length of time, and the lesson of the election should be that the Government's record matters more than its election campaign.

To switch Lord Young from a major department to a party post would suggest to me the wrong order of priorities.

## COMMENTARY



Geoffrey Smith

natural temptation for Labour councils to set it at a high level. The blame for this "Tory tax" is likely to be attached initially to the Government — and the higher it is, the more blame there will be and the more money for the council.

After a few years local authorities could expect to be held responsible for excessive increases. But if the new scheme was introduced with a bang in 1990 it would hardly provide the Conservatives with an ideal run-up to a 1991 election.

A good deal of hard thinking

## COMMUNITY CHARGE

# Ridley pours scorn on rates as unfair and arbitrary system

The community charge was simple and fair and the Government was committed to its introduction, Mr Nicholas Ridley, Secretary of State for the Environment, told the conference. He poured scorn on the rating system, which he described as unfair and arbitrary.

During the debate, speakers urged to loud applause that the new charge should be brought in in one go rather than be phased over four years as the Government plans. Mr Ridley did not refer to timing in his reply.

Mr John Clappison, Barnsley East, moved the motion welcoming the introduction of the community charge as "the fairest and most democratic way of reforming local government finance while making local authorities responsible for their spending" and urging swift Government action to introduce the new system.

He said that the present rates system was crying out for reform. It was unfair that the heaviest burden always fell on households of the single and elderly.

Most poorer households would be much better off under the community charge than they were under rates. The unified business rate would give a better deal to many urban areas, especially in the north of England, bringing new enterprises and more jobs to the hearts of the cities.



Mr Clappison: Rates system crying out for reform.

"That is the way to bring back enterprise, not by pouring taxpayers' money into irresponsible left-wing councils. Give them more money still! You might as well give one last drink to an alcoholic."

Miss Christina Roake, Bournemouth, Hants, a chartered accountant, opposed the motion. She welcomed the Government's commitment to

rates reform and had no quarrel with the principle of a per capita charge, but the proposals did not meet three main requirements: fairness, accountability and efficient operation.

They were told that the great majority of people would be better off, but what worried her was the few — probably a sizeable minority — who would be worse off. Otherwise, how would the sums work or would it be businesses which would pay, hardly meeting the criteria of accountability?

The new charge would mean more people paying, and therefore more paperwork to help staff with higher collection costs.

"The proposals for Government control over business rates and the distribution of the rate-support grant mean more state control and less local accountability."

Replying to the debate, Mr Ridley said that it was central to the Government's strategy to bring more choice into the services provided by local authorities in inner cities.

Fundamental to that was the need to bring local authorities nearer to local people and to tackle the flaws in local government finance so that responsible people of whatever party could reap their strength and work with the Government to get the cities back to work.

He said that they were "absolutely committed to abolish domestic rates and introduce the community charge. We fought the election on it. And, never forget it, we won it."

"Domestic rates are seen as an unfair and arbitrary tax by an overwhelming majority of those who have to pay them."

The community charge was simple. There could be no simpler concept than that everyone should pay the same amount for the same standard of council services. The less a council spent, the less everyone would pay. All councils would get a government grant to help.

The community charge was also fair. The better off would pay much more for local services, and three quarters of local authority spending would come from the central taxpayer and the business rate.

Mr Ridley assured representatives that the system would not cause hardship to the less well off, for whom there would be rebates of up to 80 per cent. There would be other help, too, through the income-support system.

Mr Ridley also rejected a local income tax, saying that it would make it easier for socialists to reinforce the cycle of deprivation.

The motion was carried by an overwhelming majority.

# Privatize 'state companies'

All state-owned industries, including the Post Office, British Coal and British Rail, should be privatized by the end of the next Parliament, a leading right-winger said yesterday. (Our Political Reporter writes).

Mr George Gardner, MP for Reigate, also told a Monday Club fringe meeting that British Telecom's monopoly should be ended when its licence is reviewed in 1989 and Mercury allowed to enter its market.

He said that the first steps of privatizations had achieved wonders in boosting popular capitalism, "but the experiences of British Telecom and British Gas tell us never again to turn

public monopolies into private ones."

A leading Conservative right-winger yesterday called for the Government to denationalize its major industries and education services while introducing a "workfare" scheme for the unemployed.

The denationalization of the welfare state should be the objective of the Government now that it had carried out a similar programme in the economy, Mr Rhodes Boyson told a fringe meeting of the right-wing Selsdon Group.

Competing insurance companies would bring health provision,

There was a valedictory tone in Mr Norman Tebbit's speech yesterday morning. Without quite saying so, he made it sound as if this is indeed his last conference as party chairman. This gave a special poignancy to the occasion, and he took the opportunity to sound a note that we are likely to hear a good deal from the leadership this week.

He not only expressed the sense of triumph that is inevitable at the first conference after the election, and bashed the opposition parties with his usual relish. He also issued a warning.

"As we enjoy our third successive win of June 1987", he told the conference, "we should remember that the humiliated and broken Labour Party of '59 came back to win the elections of '64 and '66". There were three reasons for this, he suggested, of which the first was that "the Government of '59 lost its way in mid-term".

In other words, the Conservatives should not forget in their exhilaration that even the most apparently secure government is doomed as soon as it ceases to perform. It was a warning which seemed to me to have a double relevance.

The need to press ahead with a positive programme has

been widely accepted throughout the Government and the party. But not even the most successful government can afford to trade on its reputation without thinking through its major initiatives with the greatest care.

Is the poll tax an example of this Government's failure to do so? That is what public opinion and even a good many Conservatives believe. I am convinced that there is more unease at this conference than was allowed to emerge in yesterday's debate.

That may have been smart party management once again. The Government will be relieved to avoid a rash of such headlines as *Poll Tax Protest at Blackpool*. But it would still have been healthy for anxieties to have been aired and examined more thoroughly.

The one revelation about party opinion yesterday came with the storm of applause that greeted the plea for the poll tax to be introduced as swiftly as possible, without any phasing-in period.

There are obvious attractions in that course. It would be less messy and less confusing. But I doubt if it would fit the electoral timetable.

When the poll tax is first introduced there will be a

# Ministers will do all they can on jobs

The Government would spare no effort to reduce unemployment still further and to help to create new jobs, Mr Norman Fowler, Secretary of State for Employment, said.

But he told the conference not to be under any illusion. "Government cannot do it all. This is a challenge for the whole nation — for the Government, for employers and for individuals together. It is the most important challenge that faces our nation over the next five years."

The prospects for jobs were brighter than they had been for more than a decade. The Government's task was to ensure that the opportunities were turned into success.

Winding up an employment debate, Mr Fowler spoke of sabotage by men such as Mr Arthur Scargill, "who don't give a damn for the success of their industries or the true interests of their members."

Under this Government the power of the militants was being

broken. "We are fighting for the recovery of this country." Strikes were now at their lowest level for two generations. Last year fewer days of production were lost through strikes than for nearly 20 years.

There was still more to do. "We do not want confrontation with the trade unions — that is not our intent. But neither do we want the unions to confront the public or override the interests of their members."

The last years had seen an

extraordinary improvement. He concluded by telling the representatives: "Now at never before this is the people's party: the party of the North and South; the party of the young and the retired; the party of those in trades unions and those 'outside'."

Opening the debate, Mr Simon Bridge, Blackpool South, moved a motion, which was passed overwhelmingly, welcoming the fall in unemployment and the million jobs created since 1983.

Conference reports by John Winder, Derek Barnett, Barbara Day and Peter Mulligan

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## Yuppies call for company cars' perk to be scrapped

By Edward Townsend, Industrial Correspondent

Britain's next generation of industrial captains wants "divisive" perks such as company cars, separate canteens and executive lavatories, to be scrapped.

Their vision of the future includes the destruction of traditional "them and us attitudes" and calls for an "enlightened approach from trade unions".

In a report already dubbed the "Yuppies' Charter", the Confederation of British Industry's group of under 35-year-old executives says firms should operate policies of a uniform status for all workers from the boardroom to the shop floor, with pay the only differential.

The report particularly criticizes the provision of company cars, although about 60 per cent of the group, which calls itself Vision 2010, already has cars and the team admits the perk is "tax efficient".

At a press conference in London yesterday, members of Vision 2010 said it would be difficult to persuade company chairmen to abandon their Rolls-Royces in favour of a more equal society. However, a growing number of industrial leaders were becoming receptive to change.

The report has won the full backing of Sir David Nickson, the CBI president, who described it as "one of the most important" of his presidency. It is to be circulated in Westminster and among industrial leaders.

The group said: "The changes we propose within the workforce concern the breakdown of unnecessary barriers,

so that management and other employees do not regard themselves as separate, essentially opposing forces, but as part of one team.

"A team cannot function if some of its members receive unjustified privileges. All employees should have the same basic conditions of service and physical environment except where genuine job requirements intervene."

Mr Mark Nicolson, an executive of Barclays Bank and the group chairman, said: "There are companies that are succeeding, but we also see a great raft of companies who feel that these changes don't apply to them."

To create a team approach would require three basic actions by firms, says the report.

● Effective communication in both directions.  
● Establishment of links with the financial success of the enterprise.  
● Introduction of the same basic terms and conditions for everyone.

But the group, comprising 20 ambitious, young executives from top companies such as Sainsbury, British Aerospace, IBM and Shell, says that sustained success will not come solely from the team approach.

"We have detected a curious complacency about the UK's ability to remain successful, an attitude that expects much of the future merely to repeat the past."

After school, says the group, the right to work should be replaced by the right to be trained, and redundancy payments should be scrapped in favour of retraining grants.

## Directors benefit from wages rise

By Derek Harris, Industrial Editor

Successful companies are increasingly paying their directors better salary increases than the rest of their executives.

However all executives saw an average pay rise of 9.3 per cent and nearly a third of them increases of between 10 and 20 per cent or more, according to the twenty-sixth annual survey, out yesterday, of executive salaries and fringe

benefits by Inbucon, Britain's oldest management consultancy. Basic salaries of managing directors rose 10.7 per cent in the 12 months to last July and that of other directors by 10.3 per cent with function heads up 8.8 per cent and senior and middle managers rising 8.6 per cent.

With the growth of bonuses and other performance-re-

lated payments, total cash remuneration was up 9.9 per cent, slightly ahead of the average basic salary increase for all executives. The 9.3 per cent increase on basic salary compared with average national weekly earnings increases during the 12 months of 8.7 per cent, this figure including the effect of wage drift as well as the basic pay rate increases generally in industry and commerce.

The executive salary increases were well ahead of inflation. The Retail Price Index stood at 2.4 per cent in July 1986 and 4.4 per cent in July of this year.

Mr Ken Schwarz, an Inbucon executive, said British companies were beginning to realize that directors needed higher salaries. In a recent comparison drawn up by Inbucon for a British client it had been found that for comparable executive positions in the United States payments were 115 per cent more, in Switzerland 68 per cent more and in France 50 per cent more.

There was, nevertheless, a higher proportion of modest salary increases for executives in the past 12 months than in the previous period, the survey showed. Nearly a third of the executives received increases of only up to 6 per cent.

1987 Survey of Executive Salaries and Fringe Benefits in the UK (Inbucon Salary Research, Knightsbridge House, 197 Knightsbridge, London SW67 1RN; £175).

## MacGregor in plea for more science training

By Pearce Wright, Science Editor

If Britain is to maintain a high standard of living it must give greater attention to scientific development capable of creating wealth and jobs, according to Sir Ian MacGregor, former chairman of British Coal.

That will be his theme at a Conservative Party conference fringe meeting tonight when he speaks at the launch of the Science for Britain campaign.

Sir Ian, who became president of the campaign last month, condemns the lack of commitment to British scientific programmes on the part of the higher Civil Service and Parliament.

He sees both bodies as being largely drawn from people with non-scientific backgrounds with regrettably little appreciation for the strategic role of research and development in the competitive international market place.

Sir Ian told *The Times*: "Not enough industrialists have an understanding and commitment to the scientific momentum of this country. We are training unskilled workers for a world that is becoming the preserve of the skilled."

"The campaign starts with the desire to see the education system focus more clearly on the scientific necessities which support the future success of our society."

"When you look at the management cadres in countries that are successful, in Japan and Germany, you find a very much higher percentage of people have an engineering and scientific training."

Because of the faster expansion of knowledge, he believed the industrial exploitation of superconductivity would happen more rapidly than commercial exploitation of previous breakthroughs.

"Profound changes in technology are coming as the barriers between the traditional sciences are broken down. Superconductivity is a classic example. It falls right between metallurgy, ceramics, chemistry, physics, electronics and, similarly, in scope it will probably affect a wider range of industries than the transistor and the laser beam."

"Unless there is public perception of the need in this field, resources will not be allocated because governments respond to the most vociferous claimants."

## Gatwick is on time but aircraft are not



Gatwick's £250 million terminal is growing but so far no airline is heading for its runways. (Photograph: Denzil McNeelance).

By Harvey Elliott, Air Correspondent

Gatwick Airport's £250 million passenger terminal is on schedule to open in five months' time but no one yet knows which airlines will use its plush facilities.

Plans were being drawn up to transfer all British Airways Gatwick

operations to the new terminal, together with those of foreign airlines which it handles, when the proposed British Airways merger with British Caledonian was referred to the Monopolies and Mergers Commission.

Mr Vernon Murphy, Gatwick's deputy managing director, said: "By now we should have known which

airlines would be operating from the terminal next summer and sorting out the organizational details."

British Airways says that whatever happens, it will move 19 scheduled services and charter flights to the terminal in time for its planned March opening.

Although an announcement is ex-

pected from the commission early next month on whether the merger can go ahead, there will be weeks, and possibly months, of negotiations before the British Airways attempt to buy out the Gatwick-based airline is complete.

The terminal will boost Gatwick's passenger handling capability from 16 million a year to 25 million.

## Checks on 120 pupils 'sought by doctor'

One of the doctors at the centre of the Cleveland child sex abuse dispute asked the headmaster of a local school if he could examine all his 120 boy and girl pupils, a social worker told the Middlesbrough inquiry on the issue yesterday.

Dr Geoffrey Wyatt also told the headmaster on the telephone that he might have to see some of the pupils' brothers and sisters, Mrs Daphne George, a Middlesbrough General Hospital social worker, told the inquiry.

Mrs George said that Dr Wyatt told her that he and his colleagues, Dr Marietta Higgs and Dr Peter Morell, were willing to cancel clinics to move into the school at Thornaby-on-Tees.

Dr Wyatt had telephoned her on June 5 saying he wished to see all the school's children before 5 pm that day. He told Mrs George that three boys had been suspended for sexual activity and one had involved his brother and sister.

"He said that he considered it necessary for all the children in the school to be examined as these practices could have spread throughout the school."

Cleveland Education Department told him the examinations would not be necessary.

The inquiry continues today.



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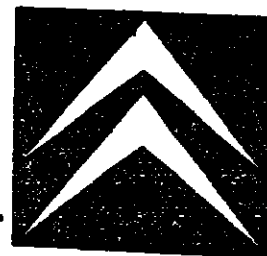
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## Rapid spread of cocaine in Britain alarms police

By Stewart Tendler, Crime Reporter

The amount of heroin seized in Britain in the first half of this year dropped by 36 per cent compared with the same period of 1986, according to figures compiled by the National Drugs Intelligence Unit. Cocaine seizures, however, have nearly trebled, setting a record.

Between January and July this year, police and Customs officers seized 120kg of cocaine. The figure for the previous 12 months was 101kg — until then, the highest amount yet seized.

It is thought that for the first time in Britain, cocaine seizures are overtaking those of heroin. In recent years there have been warnings that traffickers might try to flood the British and European markets after saturating the United States.

Two particularly big investigations have raised the cocaine total. In January, 43kg worth £6 million were recovered in Essex and 50kg worth £9 million were found in Harley Street, London, last June.

The heroin figures, which show 67kg recovered by police and Customs operations in the period up to July, provide fresh evidence that Britain's heroin problem may finally be stabilizing. Home Office statistics issued last week showed that total seizures for 1986 were 40 per cent down on 1985, falling from 220kg to 150kg.

If heroin has finally peaked

in appeal, there is little sign of the same happening to cocaine.

Det. Chief Supt. David Stockley, deputy head of the NDIU, said that the cocaine figures could not be described as an explosion, but they were "worrying".

There must be serious concern, because the US had seen a shift from heroin abuse towards cocaine, which could well be reflected across the Atlantic.

Commenting on the heroin figures, Mr Stockley said: "We welcome the apparent trend which shows that the drug situation in Britain does not seem to be deteriorating at the same rate as previous years".

He counselled against complacency, pointing to seizures of heroin by Scotland Yard's central drug squad this year of a record 35kg in the first six months, outstripping the total of 26kg for the whole of last year.

The seizures show that London is still the headquarters for many drug operations in Britain.

Mr Stockley said preliminary Interpol figures showed that across Europe, heroin seizures had not matched the same growth rate as in the past, possibly due to a poor opium harvest in south-west Asia between 1984 and 1985.

Last year, 1,760kg of heroin was recovered across Europe, compared with 1,750kg in 1985.

## Toggles with a high price tag



Two netsuke carvings, faces no bigger than a thumbnail, which are to be sold by Christie's (Photograph: Ros Drinkwater).

By Sarah Jane Checkland  
Art Market Correspondent

It does not sound much to say that the world's greatest collection of toggles is coming on to the market. When they are given their rightful name, Japanese netsuke, and when you learn that more than 1,000 are to be sold in the next 18 months for an estimated total of £2 million, the news has far more of a ring to it.

The collection belongs to Mr Raymond Bushell, an American lawyer with a passion for the tiny, snooker-ball sized carvings from which Japanese gentlemen used to hang their tobacco boxes or medicine cases. Mr Bushell, who is in his late 70s, has lived in Tokyo since the Second World War, gradually accumulating his 1,600-strong collection. The first phase in his great sell-off is at Christie's on October 27.

When they are not depicting animals, from buffaloes to water bugs, as well as flowers and plants, netsuke often take Japanese myths as their subjects. One, estimated to be worth between £4,000 and £6,000 shows Boyasha Soajiro, a female brigand, holding up the severed head of her enemy. Another has a ninth century Don Juan character called Narihira abducting the beautiful Empress Takako from the Seraglio.

## Poll tax staff boom forecast

By David Walker, Public Administration Correspondent

By the early 1990s poll tax collectors could be the biggest single group of staff in many district councils, the Rating and Valuation Association was told at its annual meeting in Eastbourne yesterday.

Council treasurers would have to double or treble their staff to manage the new tax, making their departments the largest in many of 330 district councils in England and Wales.

Mr Mike Rogers, a member of the council of the Chartered Institute of Public Finance and Accountancy and director of finance for Eastbourne district, said by the early 1990s many councils would have become "openers of tenders and dispersers of government funds".

Their housing would by then be transferred — on the Government's insistence — to housing associations and their refuse collection undertaken by private companies.

Under the Local Government Bill now before Parliament, councils will be forced to put refuse collection out to competitive tender.

Mr Rogers said that would leave the association's members in council treasurers' departments the largest single group in the town hall.

The prospect of many millions of square feet of empty

municipal office space was raised by other speakers.

In the short run, councils will need to open new offices to cope with the great expansion of work associated with the poll tax, Mr Eric Hetherington, a Price Waterhouse consultant, said.

By the mid-1990s, Mr Rogers predicted: "Councils might have few services left to manage. The costs of collecting poll tax could have an unacceptable impact on those services, hastening their removal by the central government."

The Rating and Valuation Association, most of whose members are local officials responsible for moving from rates to the poll tax, was told by speakers to plan for expansion.

Town hall treasurers would need to claim money for new computer services, the conference was told.

Computer companies such as ICL and Honeywell Bull were not slow to pick up the message, mounting what association officials called the largest exhibition of their products.

Mr Hetherington predicted a boom in council recruitment next January as treasurers scrambled to appoint new poll tax registrars and teams to go round doors listing adults eligible to pay the new tax.

## River flats set the standard

By Christopher Warman  
Property Correspondent

A housing development opened yesterday in Leeds is the first of its type, combining public and private money, to be completed in Britain.

The Chancellors, on the banks of the river Aire and within half a mile of the city centre, bring the "affordable" prices and rents in what was a run-down area.

It has been achieved with a public grant and private funding, through an index-linked mortgage, provided by Halifax Building Society. It is a forerunner of the method advocated in the Government's White Paper on housing.

The project cost £3.4 million and is co-ordinated by Regent Housing Society, a subsidiary of the Yorkshire Metropolitan Housing Association. Halifax is providing £1,855,800; £942,000 comes from Leeds City Council and the Department of the Environment; £60,000 from English Heritage; and £506,250 from sales.

There are 120 units in the scheme, 92 of them one-bedroom apartments for rent at between £25 and £33 a week.

The remaining 28 are to be sold for between £15,000 and £21,000.

The housing society reports strong demand, particularly among city centre workers.

## Policemen win libel damages

Two Humberside police officers each received substantial damages yesterday for newspaper articles falsely alleging they had mishandled the interrogation of Bruce Lee, the mass arsonist.

The *Sunday Times* also apologized in the High Court in London for the "baseless" allegations and agreed to pay their legal costs.

Afterwards Det. Chief Supt Ronald Sagar, aged 52, and Sergeant John Martin, aged 53, said they were delighted.

Mr Sagar, currently co-ordinator of the Regional Crime Squad in Wakefield, said the Humberside police authority had confirmed five days ago it would back his case.

The action arose out of articles published in 1982 and 1983 concerning the police investigation into a series of fatal fires in and around Hull. In 1981, Lee pleaded guilty to arson and manslaughter on the ground of diminished responsibility.

Mr Anthony Scrivener, QC, for the *Sunday Times*, said that the case had been reviewed by the Court of Appeal and more documentation on the police interrogation had become available in the preparation for the libel trial.

"As a result of which, it is recognized that the criticisms made of Mr Sagar and Sgt Martin cannot be sustained", he said.

## TV chiefs to keep close eye on Star

By Richard Evans, Media Editor

Independent television chiefs decided yesterday against a ban on the screening of commercials promoting *The Star*, but agreed to keep a close watch on the content of the newspaper.

If it plunges further down-market, they will not hesitate to change their minds.

In a separate case, the Advertising Standards Authority ruled that advertisements contained in the newspaper, including those for sex videos, "girlie" magazines and "fantasy" telephone calls, do not break the British code of advertising standards, though some are crude and vulgar.

It, too, will continue to watch the newspaper closely.

The decision follows complaints from the public that the newspaper advertisements offered pornographic goods,

were degrading to women and sexually suggestive.

*The Star* merged last month with *Sunday Sport*, the newspaper which ITV has refused to advertise since its launch. Last week, Tesco withdrew its £400,000 advertising account from the newspaper because of the degrading way in which it portrays women.

Although ITV's copy clearance committee held back from banning commercials for *The Star*, its continuing concern is reflected by its decision to scrutinize the newspaper's content in the forthcoming weeks.

Mr David Shaw, director of the Independent Television Association, said after yesterday's meeting: "While we consider *The Star* currently acceptable, the fact that we monitor it means we have question marks".

## Wrong line on business

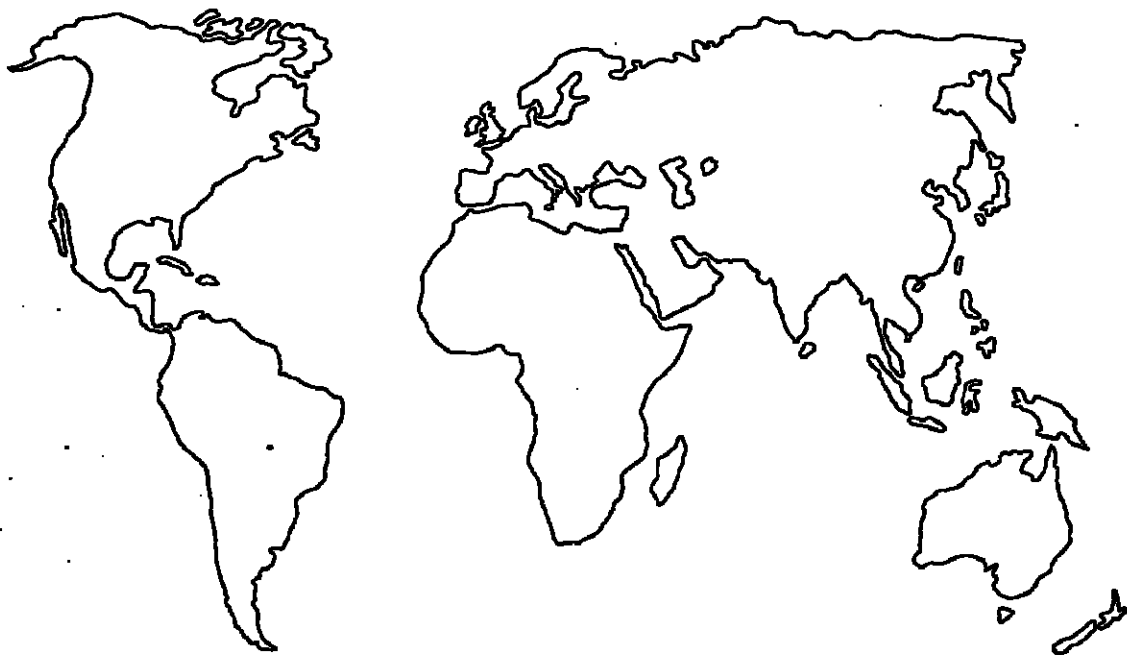
A woman who set herself up as a canine beautician was put out of business when her telephone number changed.

Miss Lesley White, aged 21, of Gidea Park, Romford, Essex ran her business from her father's home but lost most of her customers when British Telecom prefixed an extra digit to 10,000 Romford telephone numbers.

Between May 19 and June 16 it was virtually impossible to take incoming calls from areas outside Romford, Mr Peter White, the woman's father said yesterday. "My daughter lost about £600."

Telecom said it was not liable to pay any form of compensation for any estimated business loss. It was a residential phone and not the more expensive business line.

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## Police hold troops and civilians in Manila coup alert

From Humphrey Hawksley, Manila

Philippines police last night arrested up to 20 soldiers and civilians here in an operation they say was aimed at stopping another coup attempt against President Aquino.

Six houses, reportedly used by renegade soldiers, were raided, and among those taken in for questioning was a retired colonel.

At the same time, several hundred troops were deployed around the city — including outside the presidential palace — in what the military described as a "dress rehearsal" in case of another rebellion.

There was, however, no confirmation that rebel soldiers still at large after the bloody coup attempt in August were in fact planning anything.

Since the coup, Manila has been rife with rumours of more trouble from the military, which Mrs Aquino has acknowledged is the biggest threat to her administration.

Rumours last night were made even more acute by an hour-long television interview with the coup leader, Colonel Gregorio Honason, which was broadcast by a commercial station. Colonel

Honason has given several interviews since he escaped at the height of the fighting in the rebellion. Each time the Government has been criticized for failing to bring him to justice.

Colonel Honason repeated a claim that he had not intended to make a grab for power. "All we wanted to see

Manila — Senior police sources claimed yesterday that a prison syndicate — which bribed guards to allow "out-of-jail contracts" — assassinated a senior member of President Aquino's Cabinet (Renter reports). They said a member of the syndicate, allowed out of prison on a special pass in August, had killed Mr Jaime Ferrer, the Local Government Secretary. The Government has ordered an investigation.

was the beginning of good government," he said. He and his supporters said they wanted the continuation of the popular uprising which brought Mrs Aquino to power 19 months ago.

"We thought graft, corruption and cronyism — especially in the Government — would end. But we didn't see any improvement," he said.

Colonel Honason did not say if or how he would make another move against the Government.

"We will eventually hit again," he said. "But we will try to minimize the effects."

Late last month, President Aquino called senior officers in to ask why Colonel Honason had not been arrested and appointed a special unit to find him.

The military says it is angered that Colonel Honason is not only still free but also being given air time.

But Colonel Honason has become a key factor in Philippine politics since his coup attempt.

Deep divisions within the military have become apparent. One senior general said recently: "You just don't know who is on whose side anymore."

Right-wing politicians say they will have formed a united opposition party within the next few weeks to step in if Mrs Aquino's administration falls into even deeper crisis.

The main campaign platform of the party would be that it is more supportive of the armed forces.

## Contra rebels swap sides



Miskito Indians, formerly Contra rebels, after enlisting for the Sandinista Government cause at Puerto Cabezas in Nicaragua. They say they switched their allegiance because they were not receiving real support from the United States.

Their commander, Señor Uriel Vanegas, appeared in the town last weekend with several dozen of his estimated 400 men, sharing a platform with Señor Tomas Borge, the Interior Minister, who flew in for the occasion. "We can support the Sandinista project if it defends

Indian rights," Señor Vanegas said. Under an agreement signed by him and Sandinista officials, the Indians will be allowed to keep their weapons, and they will form police and militia units to defend Indian villages. Señor Vanegas said some of his men "will become part of the national army". Relief workers described his decision as an important breakthrough that could lead to an end to the six-year war between the Indians and the Sandinista authorities.

## WORLD SUMMARY

### Cape police hold 11 in ANC raid

Johannesburg — The South African Police said yesterday that they had arrested the entire command structure in the western Cape of the outlawed African National Congress (Michael Hornby writes). They claimed the "biggest ever" breakthrough in their battle against "urban terrorism" after a 15-month investigation into a series of attacks.

Eleven people — a 30-year-old white woman "well known in academic circles", seven black men, two black women and a Coloured (mixed race) man were detained. Seven rifles, 12 magazines, two pistols, 1,000 rounds of ammunition, 11 hand grenades, various types of mines and a number of detonators were seized also.

### Iraq vows revenge

Dubai — As Iraqi rescue workers in Baghdad picked through the debris of two craters caused by Iranian missile attacks, Iraq yesterday vowed to step up its raids on Iranian cities (Nicholas Beeston writes).

Security forces in Baghdad sealed off the areas where the long-range missiles landed late on Monday night, killing a number of people.

Radio Tehran warned of a "harder slap in the face" if Iraqi air raids continued.

### Détente takes off

Pan Am and Aeroflot are planning to operate a joint non-stop service between New York and Moscow with three Russian crew members on each flight (Our Air Correspondent writes).

The unique link between the American and Russian airlines should cut hours off the existing services. Pan Am and Aeroflot have each signed an agreement and if the plan gets government approval, the services will start in May.

### Intruders on display

Islamabad — Six unhappy Russians were put on display by the Pakistani Government last night after their helicopters had intruded into Pakistan, run out of fuel and been compelled to land (Michael Hamlyn writes).

A Foreign Ministry official said that the six, flying in two armed Mi 24 gunships, had penetrated 30 miles into Pakistani territory. While the Soviet authorities, he pointed out, had put the civilian Mathias Rust on trial and sentenced him to four years' jail for flying into Moscow, Pakistan decided that the six be handed over to the Soviet Ambassador.

### Mubarak sweeps in charges

Cairo (AP) — President Mubarak won a second six-year term by a sweeping majority of 97.12 per cent in a national referendum, the Government announced.

Mr Mubarak, aged 59, was the only candidate. Egypt's Parliament nominated him to succeed himself in July by a majority of more than 90 per cent.

Of the 12,445,022 valid votes cast, 12,086,327, or 97.12 per cent, said yes, and 358,695, 2.88 per cent, no.

Marshfield, Missouri (AP) — The sole survivor of a shooting rampage last month in which seven relatives were killed has been charged with murder.

The killings had initially been blamed on Kirk Buckner, a 14-year-old family member who was among those found dead.

James E. Schick, aged 36, has now been charged with killing his wife, her brother and the brother's wife and children.

### Romanian reshuffle

Vienna (AFP) — The Romanian Communist Party Central Committee has announced a strategic shake-up in what analysts say is part of a campaign to sanction those responsible for the country's energy crisis.

Two committee secretaries, Mr Stefan Andrei and Mr Constantin Radu, have been relieved of their party duties and respectively named Deputy Prime Minister and Deputy Prime Minister in charge of energy by President Ceausescu, the Romanian news agency, Agencepres, said in a report monitored here.

### Hayward drugs case appeal

### 'Dook' denies IRA gun-running link

From Michael McCarthy, Stockholm

"Dook," the mysterious Irishman involved in the case of Simon Hayward, the Life Guards captain jailed for drug smuggling here, yesterday sent a lawyer to the Stockholm Appeals court to insist that he was neither an IRA man nor a gun-runner.

Nor had he had anything to do with Hayward's Jaguar and its hidden load of 110 lb of Moroccan hashish, his lawyer, Mr Hugo ter Brake, of Amsterdam, claimed.

The court, which is hearing Hayward's appeal against his five-year sentence, was told at length about Dook. The Irishman is blamed for everything by Christopher Hayward, the captain's missing brother, who is claimed to have got the appellant to drive a Jaguar full of hashish to Sweden from Ibiza.

Christopher Hayward, the court was told, had in telephone calls to his mother, Mrs Hazel Hayward, variously described Dook as the boss of the drugs ring in Ibiza, a man

so dangerous that he would kill all the Hayward family like "stamping on a fly". Moreover, he is alleged to be a member of the IRA.

It was the first time in the seven months since the arrest of Simon Hayward, who had just finished a two-year tour of duty in a "sensitive" post in Northern Ireland, that it had been openly and seriously suggested that there might in some way be a link between the drug smuggling he wittingly or unwittingly became involved in and the IRA.

Dook's lawyer said his client would have come forward in person to assert his innocence but because of the allegations against him he was now very afraid. In particular he feared "uncontrolled powers" in the British Army who, he thought, would blame him and murder him.

"He says it fits the picture to blame it on a small Irishman." The hearing will continue today.

### Democrat rivals draw in televised debate

From Michael Binyon, Washington

A televised debate between the rivals for the Democratic presidential nomination has produced no clear winner, slightly sharpening the blurry distinctions between the candidates, but reinforcing the perceived weaknesses in each.

Senator Albert Gore of Tennessee, who has been trailing his five rivals, attempted to give his candidacy a boost by veering sharply to the right on defence and foreign policy, defending the invasion of Grenada and aid to the Contras, and suggesting that a blockade of Nicaragua may be necessary.

Playing to a largely conservative audience in Miami on Monday evening, Senator Gore seized the initiative, accusing the other candidates of lacking the resolve to project US strength abroad.

His opponents afterwards accused him of pandering to the right wing of the party, creating artificial distinctions

in an attempt to woo conservative Southern voters for the regional primary on March 8.

The other five were more critical of US policy in Central America. Governor Michael Dukakis of Massachusetts, the putative front-runner, denounced US attempts to overthrow the Sandinista Government as a violation of international law.

He and others also expressed opposition to the 1983 invasion of Grenada. Most candidates said aid to the Contras had proved a failure.

On most issues the candidates stuck by mainstream Democrat policy.

They welcomed the new arms agreement — although former Governor Bruce Babbitt of Arizona was "horrified" by US doctrine calling for a nuclear response to a Soviet conventional attack, and wanted to adopt a "no first use" nuclear doctrine.

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
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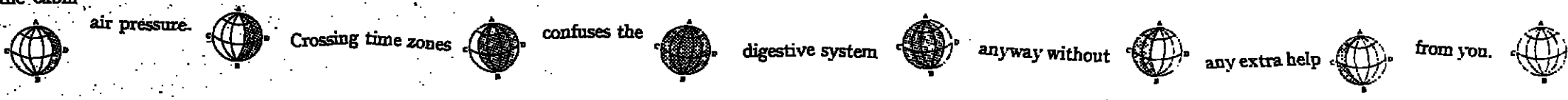
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# Soviet rights group poses challenge to Gorbachov

From Christopher Walker, Moscow

A new challenge to Mr Mikhail Gorbachov emerged yesterday with the foundation of the first Soviet group established to monitor the entire spectrum of human rights here since the Moscow-Helsinki Watch Group was disbanded in 1982 after police intimidation.

The controversial group, the Moscow branch of the Frankfurt-based International Society for Human Rights, is led by four well-known dissidents who plan to operate openly, monitoring human rights throughout the Soviet Union and reporting their findings to the outside world.

Mr Valery Senderov, the chief organizer, who was released from prison under a Kremlin pardon earlier this year, told Western reporters that his group, whose umbrella organization has 20 branches worldwide, would monitor the rights of political prisoners, religious believers and inmates of psychiatric hospitals confined for political reasons.

At the end of a press conference to launch the monitoring group held in Mr Senderov's flat, uniformed police and a plainclothes KGB agent arrived, but departed after a 10-minute confrontation with his mother and a

challenge from one of the correspondents to identify themselves.

Asked why they were there, the KGB man replied unconvincingly that a gathering in a private apartment could disturb the neighbours. "We are not breaking any laws," declared Mrs Senderov as her son requested the security men to leave. Earlier, two policemen had visited his flat to check documents of all those living there.

In addition to the more familiar areas of human rights abuse, the group intends to press for rights not previously in the spotlight here, including a Soviet law prohibiting "parasitism", or avoidance of work, interference with the mail, telephone bugging and the lack of access to any sort of copying equipment.

Mr Aleksandr Podrabinek, the group's advisor on psychiatry, told correspondents that he knew of about 15 cases of people dispatched to "special" psychiatric hospitals since Mr Gorbachov took office in March 1985, and voiced doubts that there had been any real change in Soviet practice on this issue.

Mr Senderov told the press conference - which itself was reminiscent of meetings between Western journalists and

Dr Andrei Sakharov and other dissidents in the 1970s - that the group was not intended to be political. "Our aim is to inform international society about what is happening in the Soviet Union," explained Mr Vladimir Pimenov, the emigration adviser who is married to a Danish citizen but is barred from leaving the Soviet Union.

In addition to Mr Senderov, the group's other three founders were named as Mr Aleksandr Ogorodnikov, the prominent religious activist, Mr Kiril Popov, a member of the unofficial, Moscow-based Glasnost publishing group, and Mr Pavel Slavin-Borovsky, who will use contacts to monitor human rights in all areas of the country outside Moscow.

The founders, who expect considerable KGB harassment, announced that they had already delivered a letter to the Soviet Interior Ministry to announce the group's formation in accordance with the regulations of the International Society for Human Rights, which voted last month to admit the Moscow branch.

● Discipline call: The strongest indication yet of serious internal problems in the Soviet armed forces came

yesterday when *Krasnaya Zvezda* (Red Star), the Ministry of Defence's newspaper, called on political and military officers to stamp out drunkenness in the ranks and to tighten discipline.

The warning followed the publication earlier this year of a toughly worded article in the party's theoretical journal, *Kommunist*, describing severe disciplinary problems among some of the 400,000 Soviet troops based in notoriously poor conditions in East Germany.

Despite the dismissal of the veteran Defence Minister, Marshal Sergei Sokolov, in the immediate aftermath of the embarrassing flight to the Kremlin by a young West German pilot, Western sources maintain that there is still strong resistance among the Soviet officer class to many elements of the Gorbachov reform programme, notably to the crackdown on alcohol and to the call for more openness.

"There are still sub-units, units and vessels where the state of military discipline does not meet established demands," the armed forces newspaper said in a leading article understood to have been sanctioned at a high level in the Kremlin hierarchy.



Orthodox Jews closely inspecting palm branches at a Tel Aviv open-air market yesterday in preparation for the Sukkoth, or Feast of the Tabernacles. The holiday will be spent by many in a palm-covered tent symbolizing Jewish life in the desert after the flight from Egypt.

## 5p piece leaves its mark

Bonn - A young West German thought he was onto a sure-fire business deal when he learnt that the British 5p piece was the same size and weight as the one-mark coin - which is worth about 33p (John England writes).

He drove to England and bought a sackful of 15,000 of the British coins and began cleaning out cigarette machines in the Bonn area. He intended to sell the cigarettes at the usual price, but cigarette machine operators had alerted the police to the sudden flood of British coins.

A Bonn court gave Constantin Caspar, aged 26, a one-year suspended jail sentence and fined him £333. He was also banned from driving for a year because he drove to England and back without a driving licence.

## Drugs swoop

Paris (Reuters) - French police working closely with American narcotics agents have smashed a large drug smuggling network and seized 140lb of cocaine in a record haul for France. Four alleged drug smugglers have been arrested in France and American police have arrested three more in Miami.

## Rome jammed

Rome (Reuters) - Thousands of extra cars poured into Rome yesterday, causing huge traffic jams, as bus, tram and underground workers staged a 24-hour strike over pay and working conditions.

## Aids appeal

Tokyo (Reuters) - The World Health Organization has called on Japan to take the lead in helping other countries formulate national strategies against the spread of Aids.

# Washing bowl protection against the stones of Lhasa rioters

From Guy Dinmore, Lhasa

Police wore metal washing bowls to protect their heads against rioters' stones as they milled around their blazing police station at the height of last Thursday's riot in Lhasa, a West German who was detained there at the time said.

The young traveller, who gave his name only as Hans, had no idea what lay in store for him when he began taking photographs of

colourful Buddhist monks waving strange flags outside Tibet's most revered temple.

"A big Tibetan guy in a leather jacket arrested me and took me inside the police station," Hans said as he sipped beer at a roof terrace bar on Monday.

"Inside there were people with blood on their heads and monks were sitting in the courtyard, about 20 or 30 of them," he said.

He said he was taken into a room where a crowd of police were rushing about, many with weapons.

Then the rioting began. Unwittingly, Hans had stumbled into what became Tibet's worst anti-Chinese riot for decades, with an official death toll of six.

"Tibetans started throwing stones at the police station. Three injured people were brought in. One was unconscious and two in uniform," he said.

Hans was led across the courtyard, now empty of monks, into a room with many people. Then pandemonium broke loose.

"The jail was burning at the front and people ran to the left. I ran up a burning stairway. There was so much confusion. Nobody cared about me."

"I had a metal washing bowl on my head to save me from the stones. Police were also running

around with bowls on their heads."

Reaching the first floor, Hans saw four or five policemen firing with pistols and automatic weapons out of windows.

"I went through a hole in the wall, ran across a plank of wood high over the courtyard and then climbed up a ladder on to a roof," he said.

"I crossed a plank on to the next roof, went down two ladders and reached another house and was met

by a Tibetan who took me into a room and gave me a drink," he said.

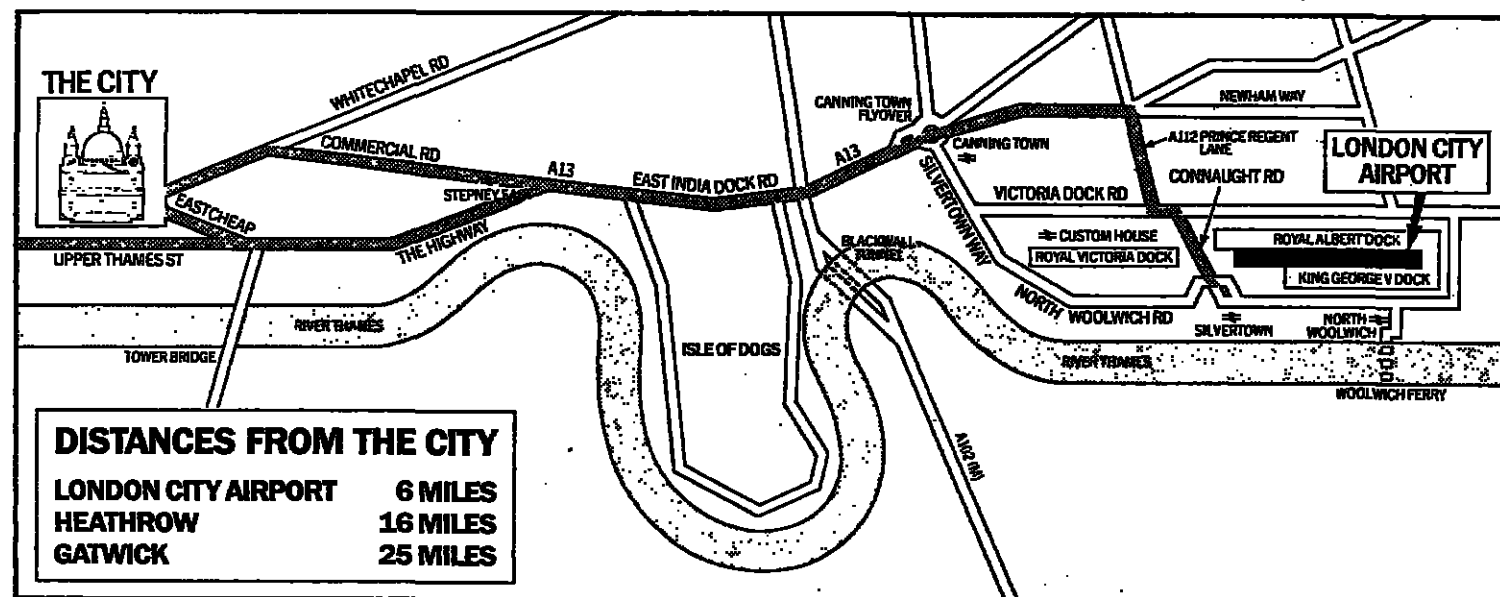
During his detention before rocks began to fly, Hans said he had talked to his Chinese interrogators about an ancient Taoist philosopher who had said that people should not fight back against aggression.

"They did not appreciate that," he said. (Reuters)



LONDON CITY AIRPORT

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## Violence in Sri Lanka

## Tamil rebels kill captives in revenge for suicides

From Vijitha Yapa, Colombo

Eight Sri Lankan soldiers held hostage for nearly eight months were among 14 people killed by the Liberation Tigers of Tamil Eelam, the main Tamil guerrilla group, yesterday in apparent retaliation for the suicide of 12 of their members.

Four policemen and two officials of a government-owned cement factory were also killed in northern Sri Lanka, placing the two-month-old Indo-Sri Lanka peace accord in jeopardy.

Twelve of 17 members of the Liberation Tigers died on Monday after taking cyanide pills at an air force base at Palaly in northern Sri Lanka before leaving Colombo for questioning by security officials.

The Sri Lanka security forces said the 17 had been captured in a trawler while transporting guns, but the Liberation Tigers say they were only carrying rifles.

The eight soldiers, whose bodies were found riddled with bullets at the Jaffna bus stand yesterday morning, were captured by the rebels on March 23, when they attacked a telecommunications office held by the Sri Lankan Army.

Meanwhile, a four-member television crew of the government-owned Sri Lanka Rubavahini operation who went to Jaffna on Monday are reported missing.

The Sri Lanka security forces said the 17 Liberation Tigers rebels were to have been questioned in Colombo, and discussions had been held with the rebel organization in Madras about how the interrogations were to be conducted.

It is believed the cyanide capsules swallowed by the men had been given to them by their leader, who had been allowed to see them on Sunday in the presence of members of the Indian Peace Keeping Force.

A letter given on behalf of the Liberation Tigers commander, Mr Velutillai Prabhakaran, said that the 17 rebels would swallow cyanide

pills rather than be taken to Colombo. The letter also said that the peace-keeping force would be held responsible for the safety of the men in captivity and for the consequences if they committed suicide.

Under the Indo-Lanka accord signed on July 29, India not only said that it would underwrite the peace, but that it would also implement the agreement to the letter.

President Jayewardene is expected to ask the Indian Prime Minister, Mr Rajiv Gandhi, to get the 8,000 Indian troops on the island to search for the arms which have not been surrendered — something the Indians have tried to avoid at all costs, fearing that they could be drawn into a situation like Vietnam.

But, given the present situation, where the Liberation Tigers had earlier even accused India of encouraging rival Tamil guerrillas to attack it, there may be little option for the Indians. However, the Indian High Commissioner in Sri Lanka, Mr J.N. Dixit, is expected to try to restart negotiations with the rebels in a bid to prevent such an extreme step.

Meanwhile, an attempt to form an interim administrative council has run into problems because the Liberation Tigers want to replace the chief of the council with one of its nominees, even though the person appointed by President Jayewardene was chosen from a list of three given by the rebel group.

The incidents in the north occurred while the Indians were moving more troops to the troubled Eastern Province where 20 people were reported killed, 40 wounded and 10,000 rendered homeless after a week of violence in the port city of Trincomalee.

The Sinhalese community have borne the worst of the violence and the Indian force has been accused by the Sinhalese of not taking action against Tamil guerrillas.

## Delhi deplores 'brutal' slaughter of soldiers

Delhi (AFP) — India expressed shock yesterday at the slaughter of eight Sri Lankan soldiers in a revenge attack by Tamil militants, and called for peace on the island.

"We have learnt with deep shock that the Liberation Tigers of Tamil Eelam has brutally killed eight Sri Lankan soldiers held captive by it," a spokesman for the External Affairs Ministry said in Delhi. The men had been held since March 22.

"We strongly condemn this

brutal killing, which is not only in violation of internationally recognized norms of treatment of unarmed prisoners, but also a violation of all norms of civilized behaviour," he said.

India, which had also expressed deep distress at the collective suicide on Monday of 12 Liberation Tigers detained by the Sri Lankan military, hoped that all concerned will not do anything further to aggravate matters, the spokesman said.



Mrs Margery Richardson, the widow of a British soldier killed in India during the Second World War, visiting his grave in Delhi yesterday for the first time. She is one of 28 British women on a tour, which is also going to the cities of Bombay, Pune, Madras and Calcutta, to see their husbands' burial places. A memorial service was held yesterday.

## Unesco voting clash delays choice of leader

Paris (Reuter) — Unesco's 50-member executive board met yesterday to choose a new head for the troubled UN cultural agency, but delegates immediately clashed on how to hold the vote.

They said wrangling between supporters and opponents of the outgoing Unesco chief, Mr Amadou-Mahtar M'Bow of Senegal, took up the board's morning session.

Mr M'Bow, who has strong backing from African states, is the early favourite to win a third term at the head of the UN Educational, Scientific and Cultural Organization.

The United States and Britain quit Unesco in 1984 and 1985 alleging waste and anti-Western bias under Mr M'Bow, the first African to head a principal UN agency.

Delegates said Mr M'Bow's African supporters wanted to hold all five possible votes in quick succession, allowing little or no time for new candidates to come forward.

But the anti-M'Bow camp of rich Western states wants to spread the votes out — over several days if necessary — to leave room for a late entrant who could stop Mr M'Bow gaining a third term.

Mr M'Bow's spokesman said that the board might not begin voting on its candidate

until today if there was no immediate consensus.

In the only vote taken by the board in the morning, members agreed to examine requests for a delay between votes on a case-by-case basis. But delegates from the anti-M'Bow camp said this appeared to solve nothing and might lead to further procedural wrangling.

African and Arab states have defended the controversial Senegalese against his critics in the developed world.

Diplomats said Mr M'Bow could count on up to 20 votes in the 50-member executive board in the first round of voting. His closest challenger and the West's favourite, the Pakistan Foreign Minister, Mr Sahebzada Yaqub Khan, could get 10 to 14 votes, diplomats say.

A third leading candidate is Spanish biochemist Señor Federico Mayor.

Western countries acknowledge privately that they have bungled their campaign to stop Mr M'Bow. Some hope that a last-minute compromise candidate such as the Uruguayan Foreign Minister, Señor Enrique Iglesias, could step in to win the vote.

Twenty-six votes, or a simple majority, are needed to win.

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## Corsican separatist group threatens to launch death wave

From Philip Jacobson, Paris

Security forces throughout Corsica have been placed on full alert after the discovery of secret documents in which the increasingly violent independence movement sets out plans for the "physical elimination" of settlers from the French mainland.

In a 25-page programme seized during a recent police operation, leaders of the Corsican National Liberation Front conclude that it is time to abandon pin-prick bombing attacks on French-owned property in favour of "actions which will leave no doubt about our objectives".

An ominous indication of what may be to come soon followed in the form of a powerful bomb thrown into a police station near the town of Bastia. It was intended to kill the authorities, and would have done so but for the coolness of a gendarme who booted it away before it exploded.

The threatened intensification of Corsican National Liberation Front operations is certain to be taken seriously in Paris. When the tough Interior Minister, M Charles Pasqua, last summed up French progress against terrorism, he was obliged to acknowledge

that Corsica remained a difficult problem.

As a native of the island himself, M Pasqua knows only too well the difficulties facing the security forces confronted by a secretive and inward-looking society which practices its own version of Sicilian *omertà* (the code of silence).

In an attempt to break down this wall of silence after the murders of a gendarme and a prominent opponent of terrorism, M Pasqua plastered Corsica with posters offering a reward of one million francs (about £100,000) for information leading to conviction of the killers. A few days ago, police in Corsica indicated that they were close to a breakthrough in both cases.

There are signs that many Corsicans are becoming disenchanted with the Corsican National Liberation Front's policy of extorting "revolutionary taxes" from businessmen and large companies. The destruction of foreign-owned tourist complexes in the periodic blitzes of plastic bombing, known locally as "blue nights", has seriously damaged one of the main sources of income for the 240,000 inhabitants of the island.

In the view of one prominent Corsican: "Little by little, the more extreme separatists are cutting themselves off from the population. In elections to the island's assembly a year ago, the nationalist vote slipped sharply, reflecting what opinion polls show to be a clear majority in favour of continuing Corsica's links with the mainland that bring sorely needed development funds."

The Corsican National Liberation Front's decision to raise the stakes by directly menacing the French population is justified in the captured documents as a response to the "intransigence" of the French Government.

The arrest of four well-known activists a week ago and a subsequent transfer to Paris to be charged with offences under the new security laws can only have strengthened the hard-liners' belief that stepping up the violence is the logical path to follow now.

The terrorists are certainly capable of spilling French blood. The French Government's response would almost certainly be a forceful clampdown on all aspects of Corsican nationalism.

## Van der Post's tribute to a captain of culture

From David Watts  
Tokyo

More than 60 years of friendship undimmed by war have come full circle with an emotional reunion between Sir Laurens van der Post and Captain Katsue Mori.

Sir Laurens flew to Tokyo specially to see the man he calls "an eloquent tribute to all that is good in Japanese culture", the man who first brought him to Japan in 1926 to start an extraordinary relationship with the first foreign country Sir Laurens had ever seen. Sir Laurens came because he knew this would probably be his last chance to meet Captain Mori, aged 97, who is dying of cancer.

Despite Sir Laurens' captivity in a Java prisoner of war camp - "where they did their best to kill me" - he never lost sight of the real Japan, as embodied by Captain Mori, and helped thousands of Allied prisoners not only to survive the experience but to profit from it spiritually.

"I knew the war would vanish and friendship would not," he said at a special party attended by more than 300 people, including the film director Nagase Oshima, who filmed Sir Laurens' book, *The Sower and the Seed* as *Mary Christmas Mr Lawrence*, starring David Bowie.

The night of the premier Captain Mori reduced the audience to tears with his account of his friendship with Sir Laurens and how he, almost single-handed, con-



Sir Laurens van der Post greeting Captain Katsue Mori and his wife at a party to mark the two men's 61-year friendship.

vinced the apartheid regime in South Africa not to discriminate against Japanese.

Sir Laurens' role and his friendship with Captain Mori

sprang from an incident in an Afrikaner-owned café in 1926. When the owner called two Japanese journalists "niggers" and ordered them out,

Sir Laurens, then a journalist of 19, invited them to his table and dared the proprietor to throw him out as well. The two journalists told Captain Mori

of the incident and the captain, then pioneering the first air route between Japan and Africa, invited him on a free trip back to Japan.

### El Salvador peace talks

## Duarte and rebels progress slowly towards ceasefire

From Martha Hooley, San Salvador

After 20 hours of intense negotiation, the Salvadoran Government and guerrillas managed to agree upon a bare-boned communiqué, leaving unresolved the main issues which have divided this country during eight years of civil war.

The talks, the first in three years, were intended to work out procedures for implementing the new Central American peace plan in El Salvador. The plan, signed on August 7 by the region's five presidents, outlines steps for ending the wars in El Salvador and Nicaragua by a November 4 deadline.

The seven-point communiqué, signed by eight-member delegations from the Government and the rebel coalition, was read at midnight on Monday by Archbishop Arturo Rivera y Damas of San Salvador, who mediated in the talks held at the Papal Nuncio.

It called for the creation of two commissions: one to work out the implementation of a ceasefire and the other to deal with additional issues outlined in the Central American accord.

The commissions are to be established within five days and will be made up of four representatives each from the Government and the rebel coalition. They are to hold secret talks over the next few weeks and to give progress reports to the Central American presidents on November 4 and again in early December.

The document also said the two sides have accepted in principle both the regional peace plan and the Salvadoran Constitution, as has been urged by President Duarte.

The Salvadoran leader has repeatedly called for the guerrillas to endorse the peace accord, lay down their arms, accept the Salvadoran Constitution, and join the political process.

In contrast, the rebel coalition has called for the creation of a transitional government in which they would share power with Señor Duarte, an integration of the two opposing armies and new elections. None of these issues was addressed in the communiqué and no date was announced for further high-level talks.

Sources close to the talks

## Reagan under fire for demands on Managua

From Christopher Thomas, Washington

President Reagan is being severely criticized by Democratic leaders for his growing hostility towards the Central American peace plan signed in Guatemala City two months ago.

Mr Jim Wright, Democratic Speaker of the House of Representatives, attacked Mr Reagan for laying down a series of "ridiculous" demands that he says Nicaragua must meet before he will agree to stop seeking more money for the US-backed Contra rebels.

He said that White House policy towards the peace plan was the creation of the extreme right wing, and added: "It is becoming increasingly difficult to avoid the conclusion that someone advising the President is trying to torpedo

the peace process."

Mr Reagan is expected to criticize the Guatemala accord in a speech to the Organization of American States today, but some of the harshest comments contained in the first draft of his planned remarks have now been toned down, according to White House officials.

A White House demand that Nicaragua should call presidential elections before the scheduled date in 1990 has been removed.

Other White House demands are: Nicaragua must stop taking Soviet-bloc military aid; its army must be reformed; there must be an amnesty for the Contra rebels; and political prisoners must be freed.

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## SPECTRUM

As the universities go back, Sarah Thompson finds frugal living and an overdraft are the twin keys to undergraduate survival

## A degree in life studies

The first shock for the 140,000 young people who are entering higher education this week is not the sight of the lecturers but that of the grant cheque. Even at the maximum level, £1,972 for an undergraduate living away from home and outside London (£2,330 if in London), it is never enough. Its value has shrunk in relation to the retail price index by around 20 per cent in 10 years. Against the cost

of student accommodation, however, the grant has fallen by 35 per cent; against book prices, by more than 50 per cent. Students now must budget 80 per cent of their average income on a place to live in, food and fuel. An overhaul of the system planned by the Government is unlikely to answer the burning question for students now nervously unpacking their bags—how do I manage to get through the year alive?

## THE STUDENTS

**'It's not luxurious, but it isn't penury'**

Roger Thornham is the very model of a modern student. His eminently sensible merchant banker of a father covenanted £2,000 a year to see him through his studies at St Anne's College, Oxford. And Roger, with an admirably thrifty lifestyle, rewarded father and bank manager with a £100 overdraft each term—most students, it's said, run up debts twice that.

He did not qualify for a grant—nor does anyone whose parents' residual income (minus tax, allowances and mortgage repayments) is more than £20,000 a year.

His secret was a question of priorities. He paid for his accommodation first, then concentrated on food, food, drink and more food.

"While we lived in college we ate out in restaurants a lot. In Oxford, the fees (for living in college) include food; the food at St Anne's is incredibly bad, so the money we paid for it in our fees was wasted as we never ate it. Unless you are happy with the food you have paid for at the beginning of

term, and the times meals are served, it is more economical to live out."

In 1987, hall fees for full board averaged £41.04 a week in universities and £42.63 in polytechnics. Self-catering charges averaged £18.69 a week in universities and £19.17 in polytechnics, but in London soared to £29. Privately rented accommodation can cost just £12 a week in Bradford or £45 a week in London.

Roger found that after paying his college fees, he had about £40 a week. "At least £12 went on going out and up to £20 if we ate in restaurants. I spent an average of £8 a week on clothes. Books I rarely bought, and when I did, mainly from Blackwell's second-hand department.

"There is an Oxford cult of boasting about having a massive overdraft. One hears stories of people owing their banks thousands of pounds."

Roger took his finals last term in Politics, Philosophy and Economics and this month he begins a law conversion course at the City University.

Giles Bridge is starting his second year at Manchester University. He receives the full grant. If his parents were not divorced, and both their incomes were taken into account, he would not qualify for more than the minimum (payment of tuition fees). Last June, after careful housekeeping, he went home with an overdraft of £200 and earned another £500 this summer working in a kitchen.

He has blown most of his earnings on holidays and plans to have an overdraft of the same level at the end of this year.

"I had just over £600 a term to spend, of which £245 went on hall of residence fees. It was self-catering so I only paid for what I ate. I had £35 a week to



Getting his priorities right: Roger Thornham paid for his accommodation first, then concentrated on food and more food

spend on everything else. I spent £12 a week on food—mainly vegetarian and Chinese. I spent £5 to £6 a week on newspapers and magazines. I'm taking a bike to Manchester this term—some people who live off campus spend £3 a week on bus fares."

Giles allows himself £14 a week on entertainments, mainly evenings in the pub and seeing Manchester City play at home. He has cut down heavily on buying clothes and records—not more than £60 over the year—but has opted to spend at least £15 a month on books instead.

"It's not a luxurious lifestyle. But it isn't penury either. I've had a good time," he said at the end of the year.

lan Ramsden, manager of a Nottingham branch of the Midland Bank, handles 600 student accounts and oversees the bank's small branch on the university campus, where a student adviser sees up to five students a day who are seeking financial advice.

"Most of our problems," he says, "are with our gentlemen. Our ladies seem to be very good at managing their finances. Long-term debt can affect the students' concentration on their studies, which will affect their academic success and hence their future earning ability."

"We keep a daily warning list of students whose accounts

## THE BANK MAN

**'Students are a risk worth taking'**

are causing concern. We see around 50 names on the list every day. It is normal for students to end the year around £200 overdrawn; very heavy overdrafts are rare.

"A perennial problem is the overseas student who runs up a heavy overdraft and then disappears abroad without leaving an address. We simply have to write off the debt.

Otherwise, student accounts are a risk well worth taking. Fifty-six per cent of graduates get a job immediately after leaving university and they can pay off their debt quickly.

"Another problem that we have had lately, though, involves the cash bonuses that we and the other banks offer students to encourage them to open accounts. Some clever people open accounts all round Nottingham at the beginning of term, take their cash bonuses, have a booze-up on the money and then close down all but one of the accounts. We try to stop it by asking for the grant cheque to be paid in to activate the account—but it is not, I am afraid, entirely foolproof."

## THE BAIT



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## In the wake of Captain Bligh

On Tuesday April 27, 1789, Captain William Bligh of HMS Bounty was seized by his crew and set adrift in a 21ft longboat with 18 others, some miles from the Pacific island of Tofu. They were given fishing-lines, bread, water, and a compass, but no charts, tables or sextant.

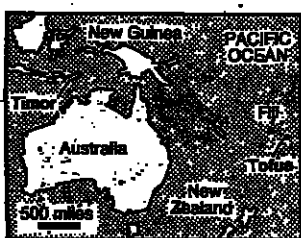
According to Bligh's log, the mutineers were half-fearful to let him have anything at all. "Some swore, I'll be damned if he does not find his way home if he gets anything with him. While others laughed at the helpless situation of the boat."

As it turned out, the fearful group were right. Bligh did not drown. He lost only one of his crew. Without a chart, living off fish, seabirds and breadfruit, he sailed 3,600 miles to Timor in the Dutch East Indies, and got a passage home. He lived to see half of the mutineers captured and 10 of them hanged.

Bligh's journey remains the longest open-boat voyage on record; few sentimental sailors fail to thrill at the apocryphal story that on his arrival home, when greeted with the words, "Thank God, sir, you survived," the crusty Bligh replied, "Of course I survived, they gave me a boat and a sail."

Although the career of the mutineers and their Tahitian wives and descendants (still on Pitcairn Island today) has always presented the more romantic side of the story, the longboat voyage has its cult devotees too. Tonight on BBC2 a short Australian film\* recalls a recent reconstruction of the trip: nine men, led by Bligh's direct descendant Ron Ware, made the journey from Tofu to Timor in 1985. Amid the slop of Pacific waves, and under a merciless sun, they bicker amiably about rations. "Who

Almost 200 years after the mutiny on the Bounty, the longboats are being launched again



Cast adrift: but Bligh and his loyal seamen had their revenge

had the 13 bananas?" "Can we clarify the nectarines situation, I told Bruce to get dates."

One doubt, somehow, that the disciplinarian Bligh would have put up with such democracy, let alone their baseball caps. His own journal is an austere account of labour and patience punctuated only by naval prayers and his own original but fair rationing system (he used to hold up a fragment of food and cry, "who shall have this?"—and each man had to call out another's name).

Meanwhile, at Liss in Hampshire, a 29-year-old furniture maker called Jasper "Spin" Shackleton is preparing in turn to make the first British assault on—or tribute to—Bligh's record. He plans to sail the Tofu-Timor route in 1989, the 200th anniversary year. Being a carpenter, he has arranged to personally build a

6 Of course I survived... they gave me a boat and a sail

replica of the longboat, from 18th-century line drawings, at the Maritime Trust's workshop at Gosport. There is an eerie coincidence: "The shipway there is still called White's shipway, and used to belong to White's yard; and we know that both the Bounty's new launches for her Pacific trip were actually built at White's." He will use larch planks on oak frames, and plans to assemble an expert crew during next year.

Shackleton is fired with interest for the boat itself. "Those ship's launches were complete workhorses—they used them as tugs, as lighters, for water and food and repairs, for fishing, everything. And when they lost one, the crew would just build another one on deck as they went along."

He will not tempt fate by shipping 19 men, though; a crew of seven is safer. Several times, Bligh's overloaded craft nearly went down.

The project will cost some £140,000 in materials and running costs, and sponsors are being courted. But Shackleton is hoping that Fiji will have settled down a bit before 1989; the precedents are not good. "When Bligh went through the islands the natives threw rocks at him." Ever resourceful, Bligh relates that he threw clothes aboard to distract them, and rowed off into the dusk, "reflecting on our unhappy situation."

Libby Purves

\*Times Magazine Ltd 1987  
\*Wideworld, BBC2, 8.10pm

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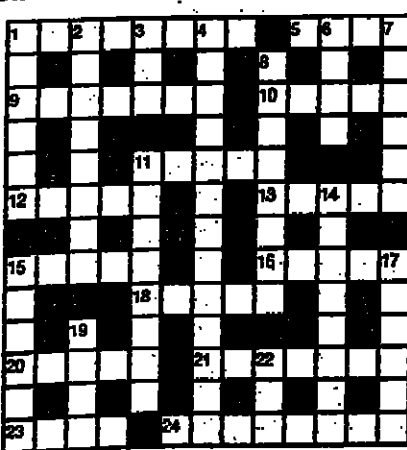
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## THE ARTS

## No one to care

The ill-treatment of old people is a subject which exerts enormous emotional leverage, because the mere sight of an aged, confused and sick person is a reminder to us that to this end most of us must come. *The Granny Business* (ITV), first Tuesday's report on private homes for the elderly, underlined the helplessness of old people who have no one to care for them and, it seems, very few to care about them either.

As we have come to expect from the award-winning documentary director John Willis, this was an exhaustively researched investigation. The social services in the county of

## TELEVISION

Kent were indicted on numerous counts of ignoring the conditions in private nursing homes for the elderly operated under their licence.

In the last few years there has been a move towards the privatization of geriatric care, which has created a boom. As a result, this programme suggested, Britain relies upon private homes which are operated by people who are at best cruel and greedy, at worst criminal and sadistic. A parade of impressively compassionate and concerned care workers appeared to make accusations of filth, brutality, ignorance and neglect on a Dickensian scale.

In several homes incontinent residents were either tied to lavatories for hours or left unattended. One home owner was accused of sexual assault. Another, a qualified nurse, had ordered staff to treat gangrenous sores with flour and icing sugar, tortured a disabled former RAF pilot, and poured the drug Largactil down the throat of an old woman who was held down by assistants.

After this detailed catalogue of inhumanity, the claim made by the director of Kent's social services that there was "no evidence of ill-treatment" seemed willfully naive. Elaine Murphy, professor of psycho-geriatrics at Guy's Hospital, spoke of collusion between home owners and social service departments, who had neither the resources nor the guts to ensure proper treatment of the elderly. Beyond this lack of will, however, was the shadowy suggestion of an innate human impulse to victimize the defenceless, an instinct so vile that even legislators had been unwilling to contemplate it.

Celia Brayfield

## A Mozartian for the world circuit

Most of the *Figaro* productions Thomas Allen has sung in have been interchangeable, he says. But Allen, the Count in the Royal Opera's new *Le nozze di Figaro*, adds: "This one is the exception. I wouldn't like to step at short notice into what we've been doing for the last five weeks."

What Allen and his co-principals have been doing is coming under the scrutiny of Johannes Schaff, the director who was recently at the centre of controversy in Salzburg and Hamburg. But for Allen, speaking straight after one of Schaff's rigorously detailed, post-rehearsal "notes" sessions, the experience has proved stimulating. "Somehow, we are creating more time in the recitatives to bring out the tension in the conversation, and hence in the story. We have real drama going on. It's the level of acting Schaff would expect if he were directing the Beaumarchais play, and he has told us as much. I suppose I'm putting my head on the block by saying that."

This *Figaro* will be the first new production Bernard Haitink has conducted as the Royal Opera's music director. According to Allen, "Bernard is very much in cahoots with what we are doing. The treatment of the arias is rather unusual — what the set allows us to do is to see people in private. Normally, both the Count's and Countess's arias are only private in

Covent Garden's new *Figaro*, which opens tomorrow, is unlikely to be conventional:

Richard Morrison meets Thomas Allen, unsympathetically cast as the Count

the context of a large mansion; here, the Count's skin is peeled off. I mean, he doesn't become Neanderthal Man. But you see something of the torment and the rage against the servants."

Does that make him more or less sympathetic to an audience? "More real. There should be no sympathy for the man because he's an aristocratic chauvinist, and the combination of the two is fairly horrendous," says Allen, whose years on the international opera circuit have not entirely erased the bluntness of County Durham in the speaking voice.

Ironically, on Riccardo Muti's new recording of *Figaro*, Allen sings not the beastly Count but the genial Figaro. What about singing Figaro on the stage? "Oh, I don't think I've done that for 13 years. Technically, physically and tem-

peramentally I lean towards the Count." Similarly, in *Don Giovanni*, Allen always plays the title role, not Leporello, "though the idea has often been mooted. There's a *buffo* element in Leporello, and Figaro too, which I don't really possess."

The Mozart roles (including Papageno, in which he made his New York Met debut) are the core of the 43-year-old Allen's achievement: his chief ticket to an itinerary which this season includes appearances at La Scala (where he sings *Don Giovanni* under Muti), the Vienna State Opera, the Met, the Salzburg Festival and a particularly fruitful association with Wolfgang Sawallisch at the Bavarian State Opera. But his career also reveals an enterprising approach to repertoire, and also careful nurturing of what was initially, by Allen's own admission, not the world's largest baritone voice.

"At any stage in one's development there are times of trial," he says. "I count myself fortunate to have the talents necessary to attempt Pélleas, for instance, and also some of the heavier roles, like Busoni's Faust (I'm glad to say). Singing those roles has shown me that I have more power — and staying-power — than I once thought. There will be more Verdi, I think."

When Allen was studying at the Royal College of Music, however, his sights were on oratorio and



Thomas Allen (left) in rehearsal with the producer Johannes Schaff: "We have real drama going on"

lieder. "I thought then that opera was rather an impure form." Did he have a role-model? "Without a doubt: Fischer-Dieskau. I revered his smoothness and intelligence. I think nowadays I would want more hotness."

"But, when I started looking for work, it came in the form of opera. I was a traditional 'company man' with Welsh National Opera for three years, then five seasons at Covent Garden, so I did all the essential groundwork. Without that the career can stop, or get shredded, because the groundwork gives you the confidence to make

the daring leaps from one level to the next, and these transitions allow you to stick another 10 quid on the fee." One imagines that Allen has stuck quite a few 10 quids on his fee since his WNO days.

Allen appears at the Coliseum in the spring to sing the title role in a new *Billy Budd*, a role he also sings at the Met next season. It will only be his third appearance with ENO. Is that odd? "Not really. I did all my 'core' roles in English first, at WNO, because there was no other chance of learning them. And the initial

contact with Italian was terrifying. I remember getting the Glyndebourne contract to sing Figaro, and saying 'I don't know how I'm going to deal with all that recitative'. Apart from maybe *si* and *non*, it was total gibberish to me."

"Basically damned hard work saw me through: repetition, repetition, repetition, and eventually comprehension. Now I couldn't go back to singing *Don Giovanni* in English — it's too frustrating. I know it's admirable to communicate with audiences in their own language, but oh god, finding the right English words does take time!

## CONCERT

LPO/  
Welser-Möst  
Festival Hall/  
Radio 3

An evening in which tempi are fast yet the time passes slowly is not of the best. And although the playing of the London Philharmonic and the singing of the choir was perfectly acceptable — frequently more than that — Franz Welser-Möst seemed uncharacteristically out of sorts. It was hardly his fault if, at the beginning of Beethoven's Mass in C, the choir fudged its entry, a microphone buzzed and a digital alarm dinged in. But the subsequent tempo with which he drove the work seemed to take everyone by surprise.

The choir, as sprucely trained as ever, generally had the wit to respond nimbly enough: its mastery of even

tone and agile phrasing served it well in the Cum Sancto Spiritu and in the close weave of the Sanctus. But the soloists, both vocal and orchestral, caught more of the edginess emanating from the baton, with neither Gunnel Bohman, Christine Cairns nor Alfred Muff finding the same composure as Keith Lewis.

In such apparently highly-strung circumstances, it was just as well that the chosen Bruckner was the sharp-edged Sixth Symphony. The key of A major glinted hard and bright from the first movement, as the trumpets were given their head, and there never seemed quite enough space to breathe between the tugging triplets of the second theme.

The second "very solemn" movement responded pretty well to a tight rein. Solemnity was, for once, saved from stolidity, as Welser-Möst allowed no loss of impetus with the theme's augmentation. And, when it came to the Scherzo, he did abide by the letter, if not quite the spirit, of Bruckner's warning of tempo restraint.

It was harder to obey the "nicht zu schnell" of the Finale. With the movement struggling to reassert the brilliance of its A major home key, Welser-Möst almost gave in to letting the lyricism of the second subject slip through his fingers, and he seldom resisted the temptation to increase speed with volume.

Hilary Finch

In Glyndebourne's new opera a world in turmoil is perceived as a series of terse, surreal fragments. The turmoil is the Russian Revolution, but here are no milling crowds, only displaced and disturbed individuals, clutching at walls that slither away like shifting sands, their bewilderment silhouetted starkly by bare electric bulbs and harsh neon lights. History is revealed obliquely and in miniature. Nevertheless, one still feels that something truthful and disturbing has been said by this Kafkaesque nightmare opera.

Whom to credit? *The Electrification of the Soviet Union* has a sparse, strong libretto by Craig Raine based on a Pasternak novella; music by Nigel Osborne; stage direction by the young American producer Peter Sellars (who clearly exercised thorough control throughout); and a title by Lenin.

For him, the "electrification" symbolized the rough pragmatism needed to turn socialist idealism into working communism. In *The Electrification*, we view the other side of that manifesto: the rootlessness of individuals, the loss of family, the fear that stunted love.

At the opera's start Pasternak himself sings a militaristic "song of the times": a conventional observation on the revolution's effects. He tears the song up, as though sensing it is too simplistic. But just as, in the subsequent

## Nightmare history

## OPERA

Electrification of  
the Soviet Union  
Glyndebourne

action, characters clutch at those bits of paper as if seeking some pattern to the events they witness, so the opera itself becomes a series of fragmentary tales, told in flashbacks.

The poet Serezhka ("fitted for one task, the useless intellectual"), whose final meeting with his opposite (the compliant functionary Lemokh) gives the opera its final enigmatic stance, recalls the people he encountered in the last summer before war and revolution. Each broods on his or her own experiences in set-pieces, songs: the sailor haunted by the memory of his sinking ship; the governess similarly trapped in the time-war of her husband's death; the idealist girl hymning the Revolution in wide-leaping intervals to match her wide-eyed naivety; the prostitute whose straightforward charms provide Serezhka with his one tangible reality.

It is a tribute to Sellars's inventive (if occasionally self-



Omar Ebrahim expressive of voice and gesture as Serezhka

consciously clever) production that this disparate collection is pulled into a compulsive progression.

Above the hinged walls of George Tsybin's set runs a steam engine, inexorably moving across its tracks at key moments. Otherwise props and technical effects are few: Sellars relies on his actors' gestures and energy. At times they capture the hysteria of the era by dashing frenetically through doors as if in some

which has attracted a certain advance notoriety — it is staged with tenderness and taste, the only luxury being an illuminated mattress.

A long spoken scene at the opera's climax attests to Osborne's willingness to serve the dramatic function. His music, conventionally scored (apart from an electronic, subterranean rumble), demonstrates great resource elsewhere. One might have predicted a "Prokofiev-like" machinist feel for the starker scenes. But the sensual lyricism of some of the songs was unexpected and refreshing. One thinks of the governess's sombre sarabande, set against thick, muted chords, or the burst of siren-like sopranos at Act I's conclusion, as Serezhka moves from platonic love to sexual fulfillment.

In this central role, Omar Ebrahim gave a superb performance, every gesture considered (particularly in the slow-motion ending) and the voice highly expressive. Elizabeth Laurence's governess made good use of a smoky, fey quality that had surprising power. There were fine performances, too, from Linda Hirst as Serezhka's sister (who had the most difficult task of getting Raine's words across) and Anna Steiger, shedding inhibitions with some style as the prostitute. In the pit the London Sinfonietta played with admirable involvement under Elgar Howarth.

Richard Morrison

## The Royal Opera

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## THEATRE

Teachers  
Donmar Warehouse

classroom louts and obstructive senior staff, turning the tables by beating the school bully and domineering assistant head, and landing a lead in *The Mikado*.

As it happens, *Teachers* is written and played with realism, thumbnail observation and narrative drive that override all these objections. It may be an outrageous piece of special pleading for drama teachers at the expense of their hard-pressed colleagues, but there is no resisting the sight of the amply proportioned Shirley-Anne Selby donning a clown's nose and moustache as the autocratic deputy head (who sends his

Twelfth Night  
Richmond

scenes that give some genuine pleasure. Susan Bovell can put a fetching gurgle into her voice while she is viewing courtship as a mad, outrageous piece of access to paths when the pain of it catches up on her. Nor does she appear dismayed by the resemblance of Olivia's hair to shimmering compact discs a yard wide.

The voice and lofty bearing of C.J. Reg Perrin's immortal boss, are fleetingly present in John Barron's Malvolio, but almost alone of the men he shows a feeling for the sound and sense of words. John Curry's Orsino keeps too carefully within a narrow range of low notes, and many of Sir Toby's words are lost in the drunken smother of Ivan Beav's delivery.

own children to a fee-paying establishment; or the elfin Cillian Tompkins adopting a hard-man sneer and slouching forward as the local gripper none of the staff dares to cross.

Sir is played on a rising curve of desperation by Martin Barrass, the only member of the trio with a continuous role. But even he re-emerges during a disco as a boy impersonating a teacher who is impersonating Jimmy Savile. When romance takes over and he starts beating the system, the production craftily registers the change of tone with burlesque acknowledgement that we have now left the real world behind. What the play lacks is the vital scene showing how Sir converted these no-hopers into theatrical enthusiasts. Otherwise I hope its forthcoming tour will attract block comprehensive bookings.

Irving Wardle

What Ron Pember's production lacks is shape. Scenes follow but do not develop from previous scenes, and the permanent setting of trellis pillars and tapering topiary contributes nothing outside the garden scenes. The illogical entrances may be due in part to the restrictions of touring theatre, where one set must fit the cramped Richmond stage and also the void of the Bristol Hippodrome.

But this does not explain why the ingenious notion of imprisoning Malvolio in one of the pillars should be spoiled by obliging him to complain of the dark while the lights are full upon him. When a production emphasizes funny business instead of trying to give life to the sober, often obscure passages, the long-gestating result are inevitable.

Jeremy Kingston

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## WEDNESDAY PAGE

# Splitting the differences

Naim Attallah hoped that in talking to 289 remarkable women about themselves and their relationships, he would promote a clearer understanding between the sexes. "Although there is still so much that divides men and women", he said, "there is much more common ground than is supposed." Some of the women he interviewed disagree. Exasperated

## WOMEN—talking—

Part 3  
GENDER GAPS

mothers observed that the differences between their male and female children were marked and immovable. Others were wary of attributing qualities to the sexes, some fearless in doing so — "men are the most deceitful", "women the most dangerous". So do similarities between the sexes exist and are they desirable? Or would women, and men, rather agree to differ?

Shirley Conran  
Novelist

We all know that masculine and feminine qualities should not be so called and every person is a mixture of both. The whole thing is simply a question of indoctrination. Behind us stand our parents. I tried not to influence my sons at all. I think it was the most sensible thing I could do. I think, on the whole, that men are perhaps more badly indoctrinated than women. I would hate to have been brought up to be a little man, and be a brave soldier, and not be allowed to show any emotion because that was unmanly. And my generation was brought up like that. I would quite like to be a man brought up by me.

Dame Josephine Barnes  
Consultant, obstetrician and gynaecologist

The man who has his little affairs on the side, he doesn't tell his wife. Women, on the whole, don't have affairs on the side and not tell their husbands. We are much more candid than men, much more outgoing and truthful. I think men are much more devious, more deceitful. I really do.

Tina Brown  
Editor, Vanity Fair

It's for the woman to think imaginatively about the emotional life in a relationship. I play that role, even though my husband and I are really quite equal in terms of what we both do. It's for me to think we must really try and spend three weeks away together, and it's me who thinks about when, and me who gets the diary out and insists we make time.

Lady Falkender  
Political columnist

Men and women are very different in every way. Men don't agonize, they live much more on the surface of life rather than recognizing what it's all about. Women are much more introspective about life and finding and believing and working out what it is all about. I don't think men are like that at all. And a woman can't actually accept that what for her is a very big moment in life isn't necessarily going to be for a man. A man can't see that relationships necessarily are something you have to work at and have to get right.

Joan Juliet Buck  
Novelist

In the men I have been involved with, apart from my husband, I see a tremendous fear of intensity, of commitment, and a fear of things getting too romantic, along with a desire to protect the wonderful future timetable of general affairs. In the women

who are my close friends, I see a longing for commitment, a longing for intensity, a longing for romance. The man wants to be able to know what to do. And a woman just wants to be swept away, dominated, annihilated — happily never recovering. I think a man's looking for God and a woman is looking for God in a man.

Sonia Melchett  
Author, hostess

Women are clearer-headed than men. I've sat on various boards: I was on the board of the NSPCC, and I've been a magistrate; there's usually two men and one woman sitting on the magistrates' bench. I find, on the whole, that women think more clearly than men. They can take a detached view. I really think they cut corners more. Men can gamble on for ages on committees; they like the sound of their own voices.

Olivia de Havilland  
Actress

There is such a thing as a masculine mind, the mind that has a sense of architecture... Now, I know some women who have masculine minds. Bette Davis is one, and I respect her mentality deeply and get along with her where other people can't. Her mind will go straight to the point, and she is fearless in defending her position, ferocious. I don't understand a woman's mind, anyway. I don't pay much attention to them and what they have to say. I really don't, as a general rule, have much respect for women's minds. They are appallingly inaccurate, superficial, and I think they lack judgement.

Diana Vreeland  
Consulting editor, American Vogue

I think men have more masterly minds. Men are also usually more creative, educated and sensible than women. Women are apt to be more nervous than men and feel more privileged. Men work as a matter of course; women expect something exceptional and wonderful might happen to them.

Maria Aitken  
Actress

I have noticed with men that they take twice, three times as long to get ready as I do, and that they look in the mirror more. They look in the mirror for different reasons, too. They look and rather enjoy what they see, mostly. Women look to check that everything hasn't gone wrong.

Joan Bakewell  
Television journalist

I don't want to generalize, because to attribute to women characteristics called feminine is to accept a dichotomy that's

been invented by men. But I do feel that women have something very fruitful about them. They seem to understand their own natures, they listen to their bodies and they're not in flight from themselves. Very often, men are pursuing some fantasy of school, or their fathers, or their nation.

Margherita Leask  
Novelist and critic

If people want to exchange roles, I wouldn't wish to see any condemnation of that. I would like to see people able to do it, but I think, generally speaking, playing our own roles is better. My hands are better suited to fine needlework, my husband's hands are better suited to carpentry.

Baroness Plowden  
President of National Marriage Guidance Council, former chairman of LBA

If men know that you know about something, then they'll ask you about it. But they will never assume that you know about something that they don't know about. People will ask me now what I think about broadcasting, or what I think about the Peacock Report, and things like that, but if they didn't know that I knew about those things, they wouldn't ever say, what do you do, what are you interested in, or what are you doing? They would say how many children have you got, or where do you live?

Anita Roddick  
Founder, The Body Shop

Men are too preoccupied with image: image of failure, image of success. I've never found a man who is willing to ask for help unless it's from a very good friend. For a man, certainly the men I work with, and certainly my husband, it's almost an admission of defeat that they have to ask for help. They do, but in the most roundabout way. Whereas I haven't got the time to waste. Women are much more like Inspector Clouseau. We are more curious, and I think we are willing to learn more.

Pamela Armstrong  
Television presenter

A study was done of women who were given babies to look after, and when they were told what sex they were, they were absolutely comfortable and



Women do grow up, whereas men stay boys. Having a powerful father, I love older men and being with them, but I notice that older men just have young boys' problems, except they're older, that's all. Whereas women, I think, do grow up more painfully, and they mature and really do change. There are very few men I know whom I can really call men, who go for exactly what they want, who are clear about their ideas and clear about achieving them. I find men full of just the same vagaries, the same indecision as women.

Emma Sergeant  
Painter

felt quite able to relate to the child. But when they were given a baby and weren't told whether it was a boy or a girl, they were extremely uncomfortable and didn't know what to do with it. That has to say something about the manner in which we condition our children.

Maureen Lipman  
Actress

To bring up my daughter is considerably harder than bringing up my son. And that's because she knows my act. And I always feel that I am being judged by my girl. If my daughter wants anything, she wheedles and whinges for it. I don't know if that is conditioning, or if it's tribal, instinctive, from so many generations back that it's nothing to do with me. I don't think I've behaved any differently toward her from how I have towards him. And the boy, it's the opposite. He's an open book, he's not learnt to be secretive like a girl. Girls learn to play it close to the chest. They learn from an early age to say one thing and mean another. I haven't taught her that. Except subliminally, maybe I have, because my mother taught it to me.

Heather Briscoe  
High Mistress of St Paul's Girls' School

One of the reasons why I support single-sex schools for girls is precisely because girls are innately different. Today, for instance, I was having lunch with seven

of my head girls, and we were discussing the school and planning all sorts of things when I suddenly said, oh, I've just bought the most marvelous knitting pattern! And I went out to the car and got the pattern and the wool for everyone to look at. It's fun to talk about these things: women should have the self-confidence to enjoy them. But I don't think most men will ever get excited about knitting or sewing, just as I will never get excited about golf.

Esther Rantzen  
Broadcaster

If I say to my children, what do you want for your birthday, the girls say, with one voice, a pony, and the boys say, instantly, a computer. They are not getting either, but this is what they have decided. If I say to the girls, would you share his computer, they say no. If I say to the boy, do you want a pony, he shrinks no. But I didn't actually programme my son to enjoy every machine he comes across. He is instantly, magnetically attracted to it, plays with it, understands it, enjoys it, spends hours on his dad's computer. This has nothing to do with me. And this difference, I think, manifested itself at a very early age. I must say, it is very hard to be a mother and believe that boys and girls are fundamentally identical.

Koo Stark  
Photographer

A bitter or unhappy woman is one of the most dangerous things in the world... far more dangerous than a bitter or unhappy man in my experience.

Leslie Ash  
Actress

I find men get embarrassed a lot more than women do. Men might not often show their embarrassment, or they show it in a lot of different ways, by either being annoyed, or they go red, or just don't talk, or get coy or whatever. A woman may go like that, and giggle, but that's about it with a woman. A man can actually show his embarrassment by

being violent. Quite often, violence starts off from being embarrassed.

Lady Mennhin  
Former ballerina, author of Fiddler's Moll

Men are more monolithic on the whole. Their strength lies in that, and they topple over if given a 'big enough push'. Women don't. Women come back like those Japanese dolls that you hit. They come back on a spring, and if they don't, then they don't know how to manage their lives.

Nanette Newman  
Actress, broadcaster

Some women are magnificent, some wimps — just like men.

Women by Naim Attallah is published on October 22 (Quarterly, £15)

## TOMORROW

What they told Naim Attallah...

The process is slow and tedious and silly

about feminism

The battle is won as far as I'm concerned

... and feminists

## 'Success depends on youth'

Betty E. Box  
Film producer

I went through my press-cuttings book the other day, turning out some old files. It was full of stories about the only woman film producer, and why I was different from everybody else. Personally, I think I was just the same.

Anna Carteret  
Actress

I think men have a tendency to be far more single-minded, and this helps them to concentrate on one thing and get to the light at the end of the tunnel, get to the top of their profession, whereas women are used to operating on many different levels. This very flexibility and adaptability in women could be used to advantage in professional jobs, and in businesses and executive management, and it should become an asset rather than a liability.

Jennifer d'Abo  
Chairman of Ryman

Women in this country have a credibility gap. Men always feel that you have emotional problems, suffer more from stress, have families to worry about; you get to a certain age and you're unpredictable, etc. There's always a feel-



Jennifer d'Abo: "British women have a credibility problem"

Caroline Huppert  
Film-maker

I think a woman feels more than a man that time is against her, and that makes her less confident. Professional success for a woman depends on youth; it is rare to start a career when you are 55. By that age you rely on an acquired reputation, and by then you are getting on. For a man, it's different. Perhaps he has not had much success until then, but there can be some kind of a miracle and he can suddenly take off. A woman knows that she has many years, but the useful ones are few. That's why women are tense; more so than men.

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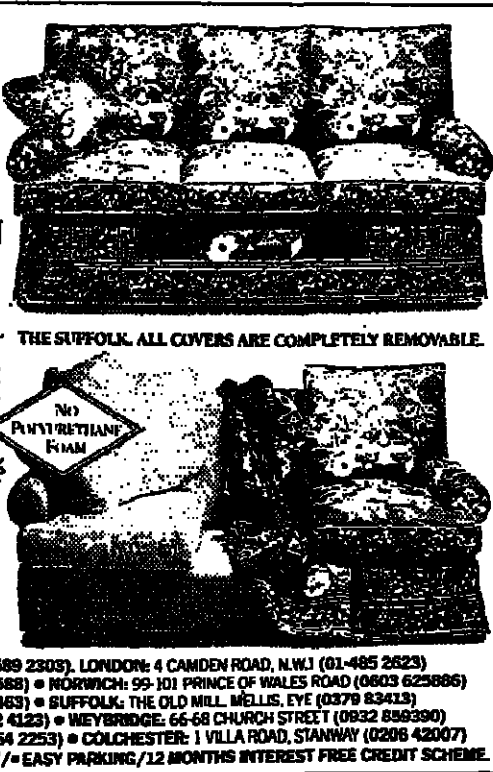
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## CONSERVATIVE DIARY

### Moore means less

John Moore, whose recent speeches suggest a bid for the Tory leadership, is not yet home and dry with the party's right. The influential backbench 92 Group was yesterday privately denying that it was to invite the Social Services Secretary to a dinner where he would don the mantle, newly divested by Norman Tebbit, of the right's candidate to succeed Mrs Thatcher. The group apparently believes Moore has a long way to go before he establishes his credentials, and still regards Cecil Parkinson, Nigel Lawson and John Major as equally well-qualified contenders. Moore, meanwhile, is deliberately delaying the publication of a Conservative Political Centre pamphlet carrying his welfare address of two weeks ago until he has delivered his NIS speech to conference tomorrow morning. No doubt the CPC pamphlet will be required reading for his junior ministers when they gather for a weekend's brainstorming at a government country retreat in the next few weeks.

### Brighton's front

Even before this conference began, the venue competition started for next year. Among the guests at Blackpool's Imperial Hotel is Richard Baker, general manager of the Grand at Brighton. His deputy on the south coast tells me Central Office has a provisional booking with them for 1988 but is known to be looking at three other seafaring venues, including the Ramada Renaissance, whose swankiness caused some discomfort among Labour's more traditional delegates last month. Baker, I'm told, is in Blackpool to look at security arrangements, but no doubt hobnobbing with representatives will do him no harm. Insiders say that with memories of the Tories' last sojourn at the Grand in 1984 still strong, it would be politically insensitive to seek alternative accommodation.

● A sign that managers at British Airways and British Caledonian, proposed merger partners, are thinking on the same lines? Both are holding separate receptions in Blackpool today at 10pm.

### Wall building

Rivalry and jockeying for political position is not confined to MPs. Eyebrows have been raised at the speed at which the latest backroom star is rising. Christine Wall, Deputy Director of Information, moved to Central Office from her Civil Service job in the No 10 press office in April to work for Mrs Thatcher personally during the election campaign. Her ascendancy is such that she is now representing Mrs Thatcher as party leader, while Bernard Ingham looks after her prime ministerial work. At a Downing Street victory party immediately after the election, Wall was seen in close conversation with Mrs Thatcher on the sofa for 20 minutes. Not surprising that John Desborough, Wall's boss, was reckoned to be the one nervously tugging the chain.

### Poor law

The Conservative Charter movement, which wages an eternal losing battle for greater internal democracy, blew a raspberry at the party machine yesterday. Noting that Scottish Tories are reportedly to win the right to control their funds, while English constituency associations have to continue to hand their loot to Smith Square, its latest newsletter draws a simple conclusion. "In the Tory party you are only given the right to spend the money you raise if you do unexpectedly badly in elections." As for Norman Tebbit's appeal to SDP members to join the Tories, it gives them the choice of "exchanging the gift of one person, one vote for the party of just one person, just one vote". That of one woman, I daresay.

### Pooling power

Few can envy the lot of the Department of Energy typing pool, devoted to Lytham St Anne's in a bout of decentralization in the 1970s. Forgotten and unthanked in their outpost, year after year the staff touch-type their way through piles of detailed departmental papers on the minutiae of megawattage, coal yield and nuclear waste removal. But tomorrow will be different. Cecil Parkinson, the department's glamorous secretary of state, is to pay an official visit and say "thank you". Suddenly, everything will seem worthwhile.

### Speech therapy

After a recent mix-up with an autocue, which meant industry minister Kenneth Clarke was faced with delivering a speech from memory, while staring at a punchline saying "Thomas the tank engine", steps have been taken to stop further calamities. Top speakers from the conference platform have been groomed during one-hour practice sessions with Harvey Thomas, the Central Office presentation director. In a room behind the stage, Thomas listens to their rehearsal, shouting when appropriate "applause, applause, applause" and offering his criticisms. Perhaps he'll award a prize for the best pupil at the end of the week.

PHS

# The case for a Supreme Court

by Lord Devlin

Most countries have a Supreme Court at the apex of the judicial power and as a final court of appeal. England, however, has a court supreme in name but not in fact; and a body to hear final appeals that is not in name a court but a committee of the upper house of the legislature.

Before 1873 we had no regular court of appeal. The House of Lords asserted an appellate jurisdiction derived from the days when the border between the legislative and the judicial power was hazy.

The House could guarantee only one qualified lawyer to hear an appeal. He was the Lord Chancellor, whose main judicial job — he had several other political jobs — was as the principal (sole until 1813) judge in Chancery. In the Lords he could count on help from the other judges and he could summon the judges to give their opinions. Sometimes a retiring judge, if he had no heirs, was given a peerage on the understanding that he would come in "to oblige".

This ramshackle structure was demolished in 1873. A Supreme Court of Judicature was created, consisting of a High Court and a Court of Appeal. The judicial power of the Lords was abolished with a stay of execution, but before the stay expired the abolition was repealed. In 1878 the two judges were given life peerages and paid salaries to sit regularly with the Chancellor.

Thenceforward the judicial power of the House was exercised

by Lords of Appeal, a new title defined as members who held or had held high judicial office. The two new salaried regulars (there are now nine or 10 of them) were called Lords of Appeal in Ordinary. "Law Lords" is an undefined term covering the Ordinaries and perhaps others who sit fairly regularly.

The Lord Chancellor, a political lawyer, was the part-time president. After 1945 the Chancellor was able to give only a fraction of his time to judicial work, though through his office he continued to direct its administration and in particular to pick the five who would sit on each case. The senior Ordinary became the usual chairman at the hearing. There was no clear and firm presidential control and the *Spycatcher* affair at the end of July was a dramatic example of the need for it.

The House was being asked to continue until the trial an interim injunction banning the book. It would do so if there was an arguable case for a permanent ban and a majority was ready to decide that there was. It is elementary that such a result is announced in the fewest possible words so as not to prejudice the final decision. Instead, the interim decision was expressed in five speeches totalling about 25,000 words, which were naturally followed by wide-

spread public approval or disapproval.

Three of their lordships are now committed so completely to one side or the other as to disqualify themselves from sitting again on the case. One of the others, though in form non-committal, gave fairly clear indications of where his sympathies lay. Who now will sit on the final court? The person responsible for the selection is the Lord Chancellor, who until June this year was leading the case for the imposition of the ban.

We have reached the point when we should create a proper Supreme Court.

First, it should have a proper precedent. The prestige of the court depends greatly on the personality; so does its right management. Heading it is a full-time occupation. He should be chosen to fit the place, as he is in the courts of appeal.

This need not mean a break with tradition. There are two great offices now held by the same person, the Lord Chancellor and the Lord Keeper of the Great Seal. A statute of 1562 declares them to be equal in precedence. The Lord Chancellor should discharge the legal duties and the Lord Keeper the political.

Second, there should be an end to the Lords of Appeal Extraordinary. Every Lord Ordinary should, unless incapacitated, sit on every appeal. A body that lacks

cohesion and identity lacks authority. No one will suggest that the power of selection has been abused, but no one can say that abuse or the appearance of it is impossible.

Third, the place of the Supreme Court in the constitution must be clarified. Is it or is it not to be concerned with social policy? Until recently the House of Lords sitting judicially would not touch questions of policy; it said frequently that they must be left to Parliament. Parliament did nothing and the House is moving to fill the empty spaces.

In the *Gillick* case in 1984 a divided House, overruling a unanimous court of appeal as well as the public policy that had prevailed until then, laid down as law the conditions under which doctors, overriding parental authority, could prescribe the pill for girls under 16. Assuming that wise and elderly lawyers are the best qualified to do this, there is little to choose on such a point between law lords and lords justices. So five votes lost to three.

There are three courses. The best is that the Commons should take time from the sterility of party warfare to legislate on such topics with a free vote. The second bet is that the Lords, with ample time for discussion, should send a bill for approval or disapproval to the Commons. The third is that the Supreme Court should be a court of wise men, not excluding lawyers.

## Dennis Kavanagh on Lord Young's place in the Tory leadership stakes

Yesterday Norman Tebbit delivered his conference swan-song as party chairman. He spoke against a background of popular affection, but also of behind-the-scenes bitterness about the succession.

It is not normal for the chairmanship of the party just after an election to be seen as a plum prize. The job can be little more than one of firing excess staff and keeping the engine ticking over until the next electoral test. But this week is different. For the succession to the chairmanship is tied up with something much greater: influence upon the eventual succession to the leadership, even the leadership itself.

Today's form-guide is in an unsatisfactory state. Old alliances are breaking up. There is all to play for.

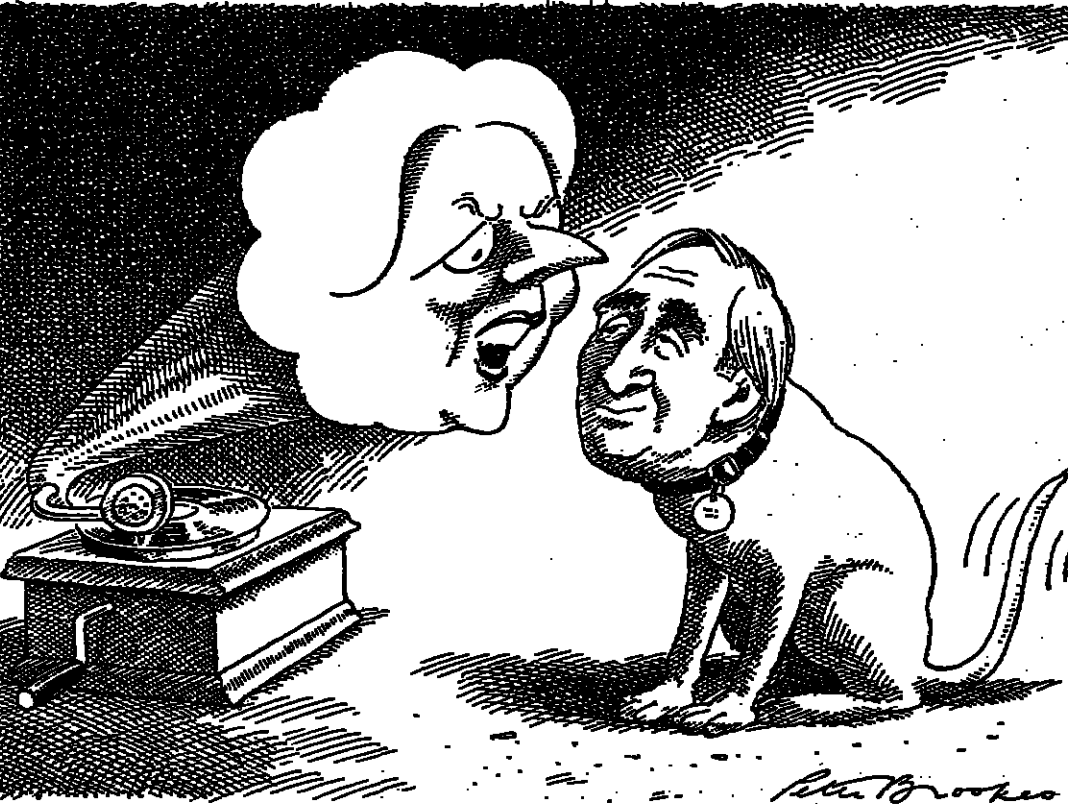
Seniority is of little help. Of Mrs Thatcher's first Cabinet only Sir Geoffrey Howe, Lord Whitelaw, George Younger and Peter Walker still survive. Sir Geoffrey's chances fade the longer Mrs Thatcher continues in office. If the new Lord Chancellor, Lord Havers, has to retire because of ill health, it may be hard for Sir Geoffrey to resist the Woolpack a second time.

Lord Whitelaw takes a less active part in day-to-day affairs these days. He may well look askance at the problems facing the government over the poll tax and education and decide that enough will soon be enough. His ally in the embolism tendency, John Wakeham, is also in the background after what was seen as a bad election. His political skills will be tested to the full as Leader of the House, a post that has been a graveyard for previous Tory romantics, like Norman St John-Stevas, Francis Pym and John Biffen.

The Prime Minister's strategy committee, originally established to control Tebbit's influence on the election preparations, has been disbanded. Her close relationship with Tebbit, still her most kindred spirit, was effectively destroyed in early 1986 and was damaged still further at the end of the June campaign.

Thus, as the party chairman departs for the City and the backbenches, Wakeham is exiled to Westminster's more ethereal realms and Lord Whitelaw is more than ever a dignified part of the Constitution, so the star of Lord Young of Graffham, the Secretary of State for Trade and Industry, has risen — one might say risen almost without trace.

Lord Young is a product of the Prime Minister's patronage and, like others of her favourites, a self-made man. This has its dangers; as a life peer and a late starter in politics he has no base in the party. He has built up a reputation as a



## Musical chairs on the way to the succession

problem solver, a skilled media performer and, above all, a devoted follower of the leader. ("Awestruck" is one dispassionate insider's judgement.)

He also continues to present himself (in one crucial sense) as the Lord Home of pre-1963 vintage. As a life peer he renounces any designs on the party leadership, and claims that he is therefore trusted by everybody.

His perception of himself is now shared by few other ministers. During and since the general election the talk has been of his over-weening ambition and his unbounded confidence that when he speaks he is his master's voice. He is the executor of his leader's whims. His self-proclaimed disinterestedness has been belied by the self-serving account of his own brilliance in the general election by Rodney Tyler's *Conservative*. That account, with its patronizing remarks about many other central figures, left some ministers amused, others hurt and Tebbit furious. Tebbit would regard the appointment of Lord Young as

chairman as poor reward for his own role in winning the election. Other ministers are also unhappy: they think Lord Young has risen too far too fast. They want him neither king nor king-maker.

Mrs Thatcher's style of leadership does not permit the emergence of an obvious successor, which is all the more reason why the war of succession is likely to be bitter. The stakes are high for Kenneth Baker. Apart from Sir Geoffrey Howe he would be the top tip to succeed if Mrs Thatcher stepped down in the near future. Baker's political and communications skills are widely admired in the party.

The withdrawal of Tebbit from government has left the Conservative right short of talent at the top. Mrs Thatcher may have purged most of the Heathite old guard from the Cabinet but the effect of recent reshuffles means that its composition at present is hardly Thatcherite. In addition, the coming generation of talent, including Kenneth Clarke, John and Chris Patten, William

Waldegrave and David Mellor are the pragmatic heirs of F.R.A. Butler. One of these may, however, see the benefit of turning to the right. Several of them might use the chairmanship to do so — were it to be offered.

As far as the eventual leadership is concerned, it would be unwise to forget the appeal of the remaining loyalist member of the first Thatcher Cabinet, George Younger. The continuing importance of defence will be of help to him.

In the meantime there is the sudden interest in John Moore. His rhetoric about saving money and ending dependency on the welfare bureaucracy has whetted the appetites of the party's free-market wing and of the Treasury. It is questionable whether the concerns of the voters about the health service will be met by Moore's dose of Thatcherism.

In the past 50 years no British prime minister has retired in office with a political reputation still high. In that period only Churchill and Wilson went in their own time, though both were physically passed by then and there was growing pressure on Churchill to step down. Mrs Thatcher may calculate that to try for a fourth term may risk repudiation by the voters and damage to her political reputation. Timing the exit will be tricky, not only for her but for her party.

The author is Professor of Politics at Nottingham University and co-author of *The British General Election of 1987*, to be published by Macmillan early next year.

doubtless have an adverse impact on Sino-American relations and they will give ammunition to those Chinese leaders who have opposed aspects of the open-door policy.

The situation also poses serious dilemmas for other Western countries. If they plead on behalf of the Tibetans and put pressure on the Chinese government, the results could well be counter-productive. They could lead to the alienation of China, with incalculable consequences for China domestically and for its place in the alignment of world powers.

There is a particular problem for the British government in view of its special responsibilities for Hong Kong, whose people the Chinese had sought to reassure not so long ago by pointing to the example of Tibet.

Some Tibetan monks have told Western journalists of happenings which portend the end of Chinese rule in the coming year. There can be no doubt that the Chinese would use as much force as is necessary to preserve the unity of their state and to protect this strategically vital area. The hope must be that eventually the Chinese authorities will seek an accommodation with Tibetan aspirations, if these in turn fall short of outright independence.

The author is senior lecturer in international relations at the London School of Economics.

Woodrow Wyatt

## Laughter in Benn-land

A smug self-righteousness and self-importance hangs over the diaries from Mr Woodrow Wyatt's Blue, or comparatively sane, period at times, making them funnier than intended. A weary testimony to the diaries' insatiable appetite for conspiracy, a failing he is quick to see in other people but not in himself. An evening with the paranoid Wilson is the subject for Sunday, February 20, 1966.

"Harold is terrified that if Jim Callaghan became Leader of the House of Commons he would conspire against Harold and weaken his position... He was incredibly indiscreet... every reference he made to his colleagues referred to their weaknesses... He manipulates people by concentrating on their weaknesses... He really is a manipulator who thinks that he can get out of everything by fixing somebody or something."

On June 7, talking till three in the morning at Chequers with Wilson and others the Prime Minister trusted prompts Benn to a rare touch of self-analysis. "He had called us in because he felt the time had come to listen to his friends. I found a curious ambivalence in my attitude to him... I am not sure that I am not one of the critics." The diarist happily accepted further favours while holding disloyal discussion with those who were similarly disaffected.

In his foreword Mr Benn absurdly ascribes the failure of Labour governments not to their policies but to "the existence of state power, entrenched in our constitution and reflected in the organization of the civil, military and security services, which has prevented Labour ministers carrying through any but minor changes in Britain's political and social system, a system which has retained many of its feudal features."

That would be a surprise to Mr Atlee, who correctly believed his government implemented considerable changes with the willing help of civil servants. The diarist has an innate hostility to civil servants, possibly because they are usually cleverer than he is and insist on considering all sides of a question, when Mr Benn thinks there is only one, his.

He is waspish about Sir Richard Clarke, Permanent Secretary at the Ministry of Technology, depicting him, when Lord Mountbatten visited the ministry, as "very obsequious and smiling and smirking". He is not unkind to Henry Tilling, his Principal Private Secretary at the Post Office, who told the hero of the hereditary peerage case (in the diarist's eyes the most important constitutional event since the Civil War) that "his great interest was heraldry and orders and decorations". Civil servants working for ministers who keep diaries should be able to claim danger money when their private advice is later pilloried, as it often is by Benn, or they will be inhibited from giving it and the state will suffer.

Though sharp, energetic and inquisitive Mr Benn's inquiring mind is not deep. He has no original ideas and ignores any good ones he hears, such as the present pre-Thatcherite notion from Dick Crossman "that almost all our social policies run counter to the idea of rapid growth". Mr Benn's reputation for originality

rests on his fantastical appeal to the unoriginal who, like him, have not advanced from the nostrums of 19th-century socialism.

This leads him to silliness, as in the deliciously wacky notion when he was Postmaster General "of elevating postmen to become social service workers", which the milkmen would have had something to say about.

And how about this entry on Guy Fawkes Night, 1964? "Obviously it is going to be necessary at some stage to declare myself openly as a republican and see what happens." The great revolutionary decides to begin by removing the Queen's head from the stamps. Stamp designers obligingly declared that the beauty of their designs would be greater if the Queen's head were eliminated.

The diarist crawled on the floor with the Queen looking at designs without Her Majesty's head. "I tried as hard as I could to do a little Durrell on her with all the charm I could muster." The poor Queen did not realize that it was to be the first step in her following the route of Marie Antoinette and almost. Reflection brought second thoughts. The thwarted republican's entry three days before Guy Fawkes Day 1965 was: "Within its limited power the monarchy and all it stands for is one of the great centres of reaction."

Deliberate humour is scarce. The best joke I found arose from seven-year-old Joshua Benn, who on being told he was to be taken to Churchill's lying-in-state delightedly thought the advertised outing was for "Lyons Steak" and was disconsolate when all he saw was a coffin. There is the odd prank, like Benn's arrangement, when promoting Coacorde, for an unexpected sonic bang to occur at noon directly above a Cabinet meeting on a hot July day when all the windows were open. It certainly jolted the cabinet.

Mr Benn equates mirth with giggles and poking childish fun at others, but like most of us is not always pleased to be on the receiving end. Susan Crossland, a fellow minister's wife, annoyed him with the questions she asked in an interview for *The Sun*. "What do you think the *Evening Standard* meant by saying that you were a Scout master?... and so on." Ten days later, "Susan Crossland brought her unspeakable article for me to vet. It was the bitchiest, most horrible thing I've ever read." I imagine the amiable Mrs Crossland had preferred a few mild jokes at Mr Benn's expense to a dissertation on socialism.

The diaries, worth publishing and in large parts enjoyable, show why Mr Benn never matured into a solid, serious politician but was a predestined victim of a galloping immaturity which has done much damage to his party, adding mightily to its difficulties in getting elected. He might have been wise to write to his family like "Caroline had her Comprehensive Schools Committee meeting this evening and I worked late", which litter the book. However, as the diarist is now a politician with nowhere to go, it would have been entertaining to know more of what he really thinks about himself and his motives, supposing he understands them. But doubtless as someone who tape records all the interviews he gives, he would think that an invasion of privacy.

however... Paul Jennings

## Rank outsiders to a man

I am not sure that I want to know what the words COMPUTER CAB, which may now be seen on some taxis in London (and for all I know, Bristol, Birmingham, Glasgow... and in the end even outside quiet country stations in Wiltshire, if there are any left), actually imply. They can only deepen every passenger's sense of the mysterious otherness of taxi drivers.

It somehow goes beyond mere trade, brotherhood, although of course this is one element of it, to doubt going back to the vast fraternity of oysters and coachmen, forever a separate race from their genteel clients, in the hansom, indeed, being outside the vehicle altogether. A typical 19th-century *Punch* cartoon shows a hansom with prim bespectacled top-hatted curate inside, bowler-hatted driver shouting at horse-bus in traffic jam. "Traffic! Cabbie! 'Oh, if I 'adn't got 'Somethin' inside, I'd Talk to you!'"

Now of course they do talk to each other, sometimes in special green sheds built on the pavement, sometimes on scratchy radios connecting them to some unimaginable ops room where people with little rakes move them as symbolic counters over vast maps, summoning them down long suburban avenues, past gasometers, mansion flats, old warehouses, up famous thoroughfares, short-cutting through Groves and Gardens unknown to us.

But known to them all right. Indeed, this empirical encyclopedia of theirs is actually called "The Knowledge", as anyone who saw the Jack Rosenthal television play will know. When they are summoned from this world by some passenger's question or some outside happening, one can never be quite sure whether it will be with a good or bad grace.

On the one hand there is the well-known story of the cabbie who picked up T.S. Eliot, recognized him (of course, the good-grace ones will often tell you about their company-secretary sons or violinist daughters, and look at the one who beat everyone in *Mastermind*) and said: "I had Bertrand Russell in here the other day and I asked him, 'Well, what's it all about, Lord Russell?' And do you know, he couldn't tell me."

There was a film critic friend of mine who told the driver he had to get to the premiere of *Seven Days in Noon* and got an instant: "It'll be seven days to bloody Piccadilly Circus in this traffic." Once I saw the splendid surreal sight of about 400 London taxis, all with balloons and streamers, halted just outside Chelmsford; they were taking a huge crowd of children to the seaside for a day.

On the other hand you get the ones who say they are just going off duty, not your way; or they start, unasked, gassing on and on about the immigration laws, or the unfitness to drive of almost every one else; or they honk at drivers in front who don't move the moment the lights at right angles to the crossing start to change.

Either way, they are separate, other. Years ago I suggested that they are much more kin to foreign taxi-men than to non-taxi-men of their own nationality. Perhaps there was Inter-raxi, like Inter-film, with conferences where they discussed us.

But computers? We get in, out of the rain, say thankfully: "Liverpool Street, please." Only when we notice that we are going southwards over, say, Hammersmith Bridge do we tap the window and see there is nobody there. Nor can we open the door when stopped at lights... no, no! Real taxi-men, please.

مكتبة الامم





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## A MISLEADING DEBATE

Apart from unpredictable crisis, the most controversial and difficult business the government is likely to face in the coming session of parliament is its replacing of the rates by a community charge — or poll tax — and a uniform business rate. But one would not have gathered that from the Conservative conference yesterday.

The community charge is the source of serious misgivings on the part of many Conservative MPs, local councillors and constituency members, on grounds both of unfairness and difficulty of collection. Many industrialists are critical of the business rate which will be levied in all areas on an equal basis, with the result that businesses in areas which are now rated comparatively lightly will pay more, and those which are too heavily rated will pay less.

Nobody, however, who listened to yesterday's debate without knowledge of the background could possibly have guessed that the government has trouble ahead. Only one speaker was chosen who was against. The greatest applause was for a former Scottish MP who insisted that the new system should be implemented in one go and not spread over two, three or four years, which will span the next election — simply a sign of the general realisation that the policy is not likely to be popular.

So when Mr Nicholas Ridley, the Secretary of State for the Environment, came to reply to the debate he had almost no adverse criticism to answer and such as there was he chose to ignore. Instead, he concentrated on the inequities of the present rating system and on showing how impossible it is to defend — something on which almost every Conservative rightly agrees.

If avoiding controversy is the hallmark of a successful party conference, then this was a triumph. Nobody would have supposed that about a third of 69 motions submitted were critical in various ways, describing the community charge as "flawed" and as liable to lead to "unfairness" comparable to that of the

present system, while others urged the government to delay or revise its proposals.

Some of the criticism arose from a conviction that the system would lead to more bureaucracy or be difficult to operate. Many Tories also believe that, even when due allowance has been made for the facts that people on social security will qualify for rebates up to 100 per cent, and low earners not on social security may have rebates of up to 80 per cent, that the charge should be in some way related to ability to pay.

A speaker yesterday who likened the doubters to those who had "knocked" the government's policies for curbing inflation and reforming the trade unions was quite wrong. The critics of those policies, which helped the government win two elections, were defenders of an old order which they thought was beyond reform. The doubters now are simply those who want the rating system to be replaced by something that does not bring fresh problems.

Party conferences, of course, are occasions for broad brush politics. The dissection of policy is for parliament, and the government will there face Tory opposition which is by no means on the old wet versus dry lines.

A party conference platform is no place for a Secretary of State, bereft of the advice of his all-knowing officials, to get bogged down in technicalities. This was a stage-managed debate to enable Mr Ridley to deliver a prepared speech on the common denominator of agreement. Yet it might have benefited him to hear opinions about his proposals from Conservatives in the local authorities and constituencies who understand these matters.

It would have been a dress rehearsal for facing the attacks to come, both on the community charge and the business rate. On the latter, Mr John Banham of the CBI is now preparing his ammunition. But Mr Ridley still has time. A number of speakers and motions suggested that the government must go out and explain the policy as though this automatically guaranteed conversion to it. Something more is needed. There is still some listening which could well be to Mr Ridley's advantage.

## TIBET UNHEARD

If the rioting crowds in Lhasa had wished to draw attention to their grievances, their success has been worldwide and comprehensive. But, if they had hoped for help from other countries, their leaders should prepare for disappointment.

As they awake today on the 37th anniversary of China's "liberation" of Tibet, they must know that they have gravely embarrassed their overlord in Peking. What they do not, and cannot know, is whether this will benefit or harm their national cause.

Since the last Tibetan rebellion 28 years ago, when the Dalai Lama fled across the Himalayas to India, the history of China's policy towards his people has been a sorry tale of ineptitude, misrule, and worse.

China annexed the country in 1950, subjecting it to Maoist rule in the interests not of Lhasa but Peking. It is true that Tibet was an ancient society — feudal, and largely illiterate. But that was perhaps because its people chose to move at a different pace from the rest of the 20th Century. They were materially poor, but perhaps they attached more importance to spiritual riches. A period of reform introduced with sensitivity and benevolence might have benefited its backward majority. But Maoist China was hardly the power to do it.

In recent years, under Deng Xiaoping, the Tibetan standard of living has improved — materially, that is. Peking has decreed that from next July, all officials in Lhasa should be Tibetan-speaking. That should exclude most of the local Chinese bureaucrats. If, however, a well-known paradox that revolutions break out when life is getting better.

The nearest is not just embarrassing for the Government of the People's Republic, as it prepares for the 13th party congress later this month. It is also deeply worrying for it. China contains 55 ethnic minorities, most of whom live in poor border areas, a long way from the

central authority in Peking. Like the Tibetans, all have their grievances and news of trouble in Lhasa could only have an unsettling effect on them. The unrest in Tibet, particularly if it spreads through these other regions, reflects badly on the reforming policies of Deng. It provides ammunition for his critics who will press for more authoritarian measures.

Tibet remains a deeply religious society. The exiled Dalai Lama is being blamed by Chinese leaders for inspiring the present riots in his name. He has himself admitted that he would like his people's problems to be as well aired as those of the blacks in South Africa. China had previously invited him to return — but only to Peking. He refused on the understandable grounds that it would make him look like a puppet of the Chinese government and would erode, rather than promote, his authority in Lhasa.

But while Deng and his colleagues ponder their next move, the chances of Tibetans achieving their goal of independence seem virtually nil. They are unlikely even to attract the support of sympathetic powers elsewhere — who are not looking for a quarrel with the People's Republic. Whatever the historical truths, it is sadly inevitable that the rest of the world for the time being accepts Tibet's status as an autonomous province of China. There is little else the rest of the world can do. For Britain, such realism is particularly convenient, given the British Government's apparent desire for a special relationship with China over Hong Kong.

The most that Lhasa's monks can hope for, then, is that Peking will be so anxious to damp down the fires of rebellion, that they will react with sensitivity and caution, and maybe make token concessions. They have got their message across, but it is unfortunately one which hardly anyone wants to hear.

## VERDICT ON RUSKIN

Six months ago the Government — concerned about the state of academic freedom at Ruskin College, Oxford — set up an independent inquiry under Sir Albert Sloman, the former vice-chancellor of Essex University. The college, controlled by trade unionists but enjoying a public subsidy of nearly £1m a year, had seemed less than enthusiastic about defending the academic freedom of one of its members.

Mr David Selbourne had written an article in *The Times* in defiance of a trade union and Labour Party boycott of this newspaper. The student body was outraged. Mr Selbourne's politics tutorials were picketed and boycotted. The college authorities, he says, did little about it.

He was driven to resign, and the Government became concerned about the future of academic freedom at Ruskin — a concern prompted by a paper the college had commissioned from its academic advisers, three dons with strong Labour Party links. The paper formally endorsed the principle of academic freedom but added that students "must be free to react to what tutors say or write... Occasionally disagreement may reach a point where the college decides that no productive educational purpose can be achieved by maintaining the tutorial relationship".

In other words, if there were ever another Selbourne, the college should not leap to defend him. Mr George Walden, the minister then responsible for higher education, said the paper gave "insufficient basis for confidence" that the principle of academic freedom would in fact predominate over "other considerations".

And so to Sir Albert Sloman. Five weeks ago he delivered his 45-page report. Ten days ago

an inspired leak appeared on the front page of *The Times Higher Education Supplement*. Under the headline "Inquiry clears Ruskin", it said the report "vindicated the academic advisers and the whole disciplinary process". It now appears that it does nothing of the sort.

In much the same spirit as the advisers declared their formal devotion to academic freedom, the inquiry, it seems, affirms its belief that neither the advisers nor the college ever intended to suggest that academic freedom should be circumscribed. The niceties out of the way, the report is said to recommend that Ruskin revises its disciplinary procedures and makes its commitment to academic freedom rather clearer than it is.

More than that. In an attempt to bring the college properly within the ambit of Oxford University, the report is understood to suggest that the ultimate court of appeal should be the chancellor. The idea of Lord Jenkins sitting in judgement on the brothers is attractive. But the principle is important too.

Ruskin is almost entirely dependent on public funds, and committed to providing a "liberal education to unqualified working men and women". It should therefore absorb a little more of the atmosphere of a university and a little less of the closed shop. Giving the university ultimate guardianship of the college's academic freedom would be an important step in that direction.

It is clear that these reforms would have been enough to protect Mr Selbourne from the persecution to which he believes he has been subjected. What is not clear is why Mr Robert Jackson, the minister now responsible for higher education, is sitting on Sir Albert Sloman's report. The Government should publish it at once.

## One Nation note for the Tories

From Sir David Lane  
Sir, As a loyal but anxious Conservative I hope that a clear theme, pervading all areas of policy, will emerge from the party conference.

Having won the election decisively, Mrs Thatcher's Government has embarked on this third term with solid achievements to its credit and many heartening current trends. In the general euphoria it is easy to overlook the darker side of the picture, notably the deep divisions in Britain today.

Prosperity is unevenly spread as you, Sir, stressed in a leading article on September 24 — and the North/South contrast is obvious to any traveller with open eyes. While those with jobs fare well, some of the unemployed, especially young people, are close to despair (despite the recent decline in the total). In Scotland there is a serious sense of alienation.

The Prime Minister's emphasis on inner-city regeneration is very welcome. The Government needs to demonstrate its concern not only with the strong and enterprising but with those who, through no fault of their own, are the casualties of our society.

More freedom and greater choice are fine objectives, provided the consequence is not a free-for-all degenerating into devil take the hindmost. Encouragement of self-reliance should be matched by insistence on higher standards of public provision for people who will continue to depend upon it.

I hope that this third term of government will be remembered particularly for healing divisions and drawing the whole country closer together. May I suggest the traditional Conservative theme of One Nation?  
Yours truly,  
DAVID LANE,  
5 Spinney Drive,  
Great Shelford, Cambridgeshire.  
October 1.

## Commonwealth role

From Sir James Mancham  
Sir, In his letter about Fiji (October 2) Dr C. F. Forsyth makes the point that "the Commonwealth Secretariat has no executive powers and all the intervention it can offer is in the form of pious words, which are unlikely to bear fruit in the short term, if at all".

In June, 1977, on the eve of a Commonwealth Heads of Government conference, a usurper seized power in Seychelles and abrogated the Constitution, which had been delivered on behalf of her Majesty just a year earlier. Neither this act of treason nor the repression and violations of human rights which followed it, and which still continue, have elicited even pious words of disapproval from the Commonwealth Secretariat.

Such authority as the Commonwealth possesses derives from the respect accorded to it by its individual member states, by their citizens and by the world at large. How can such a body earn respect and influence world events for good if it cannot be consistent even in its attitude towards the usurpation of power by violent means and the abandonment of democratic principles?  
Yours faithfully,  
JAMES R. MANCHAM,  
c/o Loyds Bank plc,  
81 Edgware Road, W2.  
October 2.

## Education vouchers

From Mrs Marjorie Seldon  
Sir, No political conference this autumn has been (or will be) complete without its declaration in favour of some kind of parental choice of school. But the politicians' notion of choice is that decided for all parents by processes of meetings, arguments, postal ballots and majority decision. Activist parents will prevail.

This is not what the individual parent understands as choice of school — his or her personal ability to enrol or withdraw a child at a preferred or from an unsuitable school without giving reasons to an official, a board of governors or even the press.

A scheme that would fulfil parents' aspirations has never been tried out in this country. Advocated by academics and populist politicians, it is called the voucher system. A feasibility study organised by Kent County Council in 1977 indicated no insurmountable difficulties. It remains on the drawing board, awaiting political commitment.

Yours truly,  
MARJORIE SELDON (former Chairman, Friends of the Education Voucher Experiment),  
The Thatched Cottage,  
Godden Green, Sevenoaks, Kent.  
October 5.

## Control by insects

From Mr S. C. Littlewood  
Sir, I am wryly surprised at Dr Pirrie's saying (October 2) that "Until 20 years or so ago, ragwort was more or less controlled by cinabar moths".

It is not uncommon to see a field heavily infested with this plant, but where the ragwort has been stripped bare right down to the main stem by cinabar. In spite of this, the rejuvenated growth comes up as luxuriantly as before.

I am, yours faithfully,  
S. C. LITTLEWOOD,  
14 Temeside,  
Ludlow, Shropshire.  
October 3.

## LETTERS TO THE EDITOR

### Progress under Anglo-Irish pact

From Dr Garret FitzGerald, TD for Dublin South East (Fine Gael)  
Sir, Your Correspondent has reported (article, September 23) that my "remarks made at the British Irish Association Conference in Cambridge", held on September 18-20, have "inspired" the next two months will provide the [Anglo-Irish] Agreement [1985] with its most rocky period to date".

The major fact about the Anglo-Irish Agreement today is that, since it was concluded less than two years ago, greater progress has been made in curbing the nationalist minority than they and their children had a future in their own land than happened for decades previously. I give only some outstanding examples:

The ending of so-called "supergrass trials".

Reforms of emergency laws, including grounds for arrest.

A major improvement in the confidence of nationalists in the Royal Ulster Constabulary, especially the courageous display of even-handedness by the overwhelming Protestant police force in dealing with nationalist extremists.

A significant reduction in complaints about harassment of the minority by the Ulster Defence Regiment and some progress in implementing the policy of having the UDR accompanied by the RUC on occasions when they meet the public.

Legislation: abolition of the tricolour flag and Emblems Act; improvement in the law on incitement to hatred; strengthening of the law on parades.

Housing decisions to demolish and replace progressively the three nationalist ghettos, Divis, Unity and Rossville flats, which had been sought for over a decade but not achieved.

Public bodies: improvements in representation of Catholics on a range of appointed bodies.

Courts: improvements in administration involving a shortening of the period spent by prisoners on remand before trial.

Employment practices: new and improved guidelines for fair employment and commitment to new and strengthened legislation.

### View of disabled

From the Director of the National Council for Voluntary Youth Services

Sir, Your editorial of September 21 identifies the important issue raised by the Bishop of London's Fulton lecture — the summons to realism. Regrettably, the bishop's objectivity fails immediately he quotes from a policy document of the National Council for Voluntary Youth Services (NCVYS). You follow his misrepresentation.

The NCVYS policy document is a "Policy to Promote Equality of Opportunity". That document adopts the United Nations' definition of disability.

The term disabled person means any person unable to ensure by himself or herself wholly or partly the necessities of a normal individual and/or social life as a result of a deficiency either congenital or not in his or her physical or mental capacities.

It is not, as you suggest, "incredible" for NCVYS to go on to say that, "In the main it is not a person's disability that is the root

### Hard way home

From Mr David Hobman  
Sir, If Mr G. L. Wensley (October 2) has cause to criticise the way his party of elderly students from Cambridge were treated, on their way home through Dover from a trip abroad, he should concentrate his attack on the nonsense of

### Phone inquiries

From Mr R. G. C. Rock  
Sir, Most private and the more responsible business users will applaud British Telecom's efforts to minimise abuse of the directory inquiry service (report, September 22). But they must avoid penalising the innocent along with the guilty.

The phone book for this area (area 221) is 17 months old and its data probably three months older than that. With new and changed numbers — domestic house moves alone in this parish are running at 15 per cent per annum — a high number of directory inquiries will inevitably be genuine. How else do you find such a number?

May I suggest a way out of the problem. Establish a new dialling code exclusively for new and changed numbers and allow such inquiries to remain free. No other information would be given. For the rest, subscribers would continue to obtain the information — and pay for it.  
Yours faithfully,  
R. G. C. ROCK,  
110 Whitestone Road,  
Nuneaton, Warwickshire.  
October 2.

### VAT on construction

From the Paymaster General  
Sir, I would like to make three points in response to Lord Bruce of Donington's further letter of September 30:

1. The UK has a treaty obligation to respect rulings from the European Court.

2. The Government cannot decide now how it would react to an adverse ruling. We would have to study closely the detailed judgement, and consider our options.

3. Whatever the ruling were to be, it could not include the Court determining a particular positive rate, since Community law does not prescribe one.  
Yours faithfully,  
PETER BROOKE,  
HM Treasury,  
Treasury Chambers,  
Parliament Street, SW1.  
October 2.

## A Henry Moore for the rajah

From Mr Francis Watson  
Sir, As the person responsible for acquiring for the last Rajah of Aundh the Henry Moore *Mother and Child* pictured and described by your Delhi Correspondent (September 24) may I add a few comments?

I bought the piece from Moore in his studio in 1938 (incidentally, the price was £85, not 35 guineas as mentioned in your report) after having been invited by the Rajah of Aundh, a small and fragmented state, to go to India to reorganise his remarkable private art collection, taking with me some examples of contemporary Western art to add to it, to be chosen by myself.

The sum available was exceedingly small by notional princely standards, but I was able to add to the Moore a carving by Gertrude Hermes and a number of pictures and prints.

It is not quite correct to say that the sculpture had not since been seen "in public" since then, for the Rajah, beside his political benefactions to his state, made over his collection, for which he had built the Mari Bhavani Museum half way up a hill, to the people of Aundh. And although war service in Delhi interrupted my direct connection with the state I can witness that then and thereafter the work was on view to them and to other visitors, who do not seem to have included until more recently anyone who remarked publicly upon it.

But it remained, as you say, uncatalogued and unrecorded in any of the Henry Moore monographs, though I was able, many years later, to get Moore a photograph of it for which he had asked me.

I am not sure at what point, perhaps a few years ago, it was withdrawn to the museum's strongroom. But it was Mr David Mitchinson, then of the British Council, who finally got on its track and asked me about it, and I have contributed an account of it to the catalogue of the forthcoming Delhi exhibition, besides reporting the matter to the Henry Moore Foundation at Much Hadham.

Yours etc,  
FRANCIS WATSON,  
21 South Grove,  
Highgate Village, N6.  
September 24.

## ON THIS DAY

OCTOBER 7 1985

In 1878 Spain, which had colonised Cuba in the 16th century, promised reforms in the government of the island. They were not forthcoming and in March, 1895, revolution broke out, during which Spain sent in more than 300,000 troops. Cuba finally achieved independence in 1902.

### THE CUBAN REVOLT.

(From Our Special Correspondent)  
HAVANA, SEPT. 21.

...The number of insurgents continues to increase, and more educated and intelligent men are every day going from their homes to join the insurrection... So long as it is simply a case of armed revolt against the Spanish Government, the whites and blacks may fight side by side in comparative harmony; but suppose for a moment that Spain abandoned Cuba and the present insurgents were called upon to form a responsible Government. Not only would jealousy between the races then spring up, but various other complications would arise...

There is an unspoken, but clearly latent, idea in the minds of the white Cubans, that they would get as their share the rich provinces of Santa Clara, Matanzas, and Pinar del Rio, and that the negro element would be content with Puerto Principe and Santiago. There, I am sure, the whites are wrong... The civil war, constant disturbances and general turmoil certain to ensue if Spain was forced to retire would inevitably bring one outcome. The white population, tired of continual quarrels, must petition the United States to protect them and let them live in peace. Protection under these circumstances could only mean annexation, and, much as this may be opposed to present ideas of American politicians, it is easy to foresee that the United States could not afford to allow perpetual anarchy to exist on her borders. Then American energy would push the Cubans to the wall and Cuban property would pass into the hands of American syndicates. The Cubans, therefore, would have little to gain by becoming a very unimportant factor in the American Union, except that an orderly Government would rule them. In these circumstances I can only say that what I see to-day in Cuba leads me to believe that Cuban independence can only be the preliminary to the absorption of Cuba into the American Federation. But Cuba with a thoroughly free system of self-government would be on a very different basis. Then Cubans would govern and be responsible, and any discontent would not be against Spain, but against their own countrymen, the Cubans...















## TELEVISION AND RADIO

Compiled by Peter Dear  
and Peter Davalle

## BBC1

- 6.00 Ceefax AM.  
6.35 Leon Errol in *Wedding Story* (b/w). 6.55 *Weather*.  
7.00 *Breakfast* Time with Frank Bough in the London studio and Jeremy Paxman at the Conservative Party Conference in Blackpool. Includes national and international news at 7.00, 7.30, 8.00 and 8.30; regional news and travel reports at 7.15, 7.45 and 8.15; and weather at 7.25, 7.55 and 8.25.  
8.40 *Open Air*. Bob Wellings rooves viewers' comments on yesterday's television output. To participate telephone 061-814 0424 8.55 Regional news and weather.  
9.00 *News* and weather 9.05 *Neighbours* (r).  
9.25 *Conservative Party Conference 1987*. The debates on farming and the countryside; industrial relations; and the speech by the secretary of state for education, Kenneth Baker. Includes news and weather at 10.00.  
10.25 *Children's BBC*. Programme news and birthday greetings followed by *Play School*.  
10.55 *Five to Eleven*. Martin Jarvis with words and verse. 11.00 *News* and weather 11.05 *Conservative Party Conference 1987*. Further live coverage from Blackpool. Includes news and weather at 12.00.  
12.30 *Open Air*. Bob Wellings and Patsy Cuthwell introduce a new series of live coverage from Blackpool. Includes news and weather at 12.00.  
12.55 *Regional news* and weather.  
1.00 *One O'Clock News* with Michael Buerk. Weather. 1.30 *Neighbours*. Elton's revelations lead to her being asked by Des to leave the house. 1.50 *Knots Landing*. Richard fails to return home. 2.35 *Valerie*. Comedy series 3.00 *Favourite things*. Lord Shillwell, in conversation with Richard Baker, talks about the things that

## BBC2

- 9.00 *Songs of Praise* from Montlake (r). (Ceefax) 9.35 *Ceefax*.  
9.45 *Daytime on Two*. Spanish communications 10.00 *For the very young* 10.15 *Science: materials* (r) 10.35 *Useful flowers* 11.00 *Butterflies and moths* 11.15 *Maths investigations* 11.40 *Hygiene* 12.05 *Conservation work* 12.25 *Temple* 12.50 *Making home videos* 1.20 *For the young* 1.35 *Viking sailors* 2.00 *News* and weather 2.02 *A story for the young*.  
2.15 *Conservative Party Conference 1987*. The debates on law and order, industry and privatization. Plus, the speeches from Douglas Hurd and Cecil Parkinson. Includes news and weather at 3.00 and 3.50.  
5.30 *Gardeners' World* from Percy Throver's garden at the Magnolias, Shrewsbury. Presented by Geoff Hamilton and Clay Jones (r).  
6.00 *Film: Fan in Acapulco* (1963) starring Elvis Presley, Ursula Andress and Paul Lukas. After an accident a trapeze artist runs away from a circus and

## BBC2

- becomes a beach life-guard at the Mexican holiday resort. Directed by Richard Thorpe.  
7.40 *The Victorian Kitchen Garden*. Programme four of the thirteen-part series following the restoration of a walled garden. (Ceefax)  
8.10 *Worldwide*. A new monthly series introduced by John Ridgeway. *Bounty Child* traces the Pacific voyage of Captain Bligh's great, great, great grandson as he re-enacts his ancestor's fight for survival; *Frozen in Time* examines the ill-fated Franklin Expedition to the Canadian Arctic in 1845.  
9.00 *W.A.S.T.* More black comedy from the movie members of the 407th. Starring Alan Alda, Mike Farrell, Lorena Swift and Larry Lintell (r).  
9.25 *Screenplay: Road*. (see Choice)  
10.30 *A Party Political Broadcast* on behalf of the Labour Party.  
10.40 *Newsnight* 11.35 *Weather*.  
11.40 *Open University: Asian Rhythms* — the English Disease 12.05 *Maths: Decision Tree Analysis*. Ends at 12.35.

## ITV/LONDON

- 6.00 *TV-am* introduced by Kay Burley and Kevin Key. News at 6.00 and 6.30; weather at 6.25 and 6.55; financial news at 6.35; sport at 6.40; and exercises at 6.55.  
7.00 *Good Morning Britain* presented by Kay Burley and Mike Morris. News at 7.00, 7.30, 8.00, 8.30 and 9.00; cartoon at 7.25; sport at 7.40; and pop music at 7.55. After Nine includes a discussion on skin care.  
9.25 *Thames news* headlines.  
9.30 *Chain Letters*. Word game presented by Jeremy Beadle. 10.00 *Santa Barbara* 10.25 *News headlines* 10.30 *The Time*. The Place. A Mike Scott drama topical studio discussion.  
11.10 *Allsorts* (r). 11.25 *Thames news* headlines 11.30 *Getting On*. Magazine programme for the older viewer. Among the guests is Sally Green, director of Age Concern, England.  
12.00 *The Sullivan*. Drama serial about an Australian family during the 1940s.  
12.30 *Julia Somerville* 12.50 *Thames news*.  
1.00 *A Country Practice*. Medical drama serial set in a remote Australian township. 1.40 *Heirloom*. Antique dolls and other old nursery playthings are discussed by John Bly and Hilary Kay. 2.30 *Frocks on the Box*. Fashion series.  
3.00 *Take the High Road*. Is Sheila the mysterious "S" in the newspaper? 3.25 *Thames news* headlines 3.50 *Sons and Daughters*. Australian family drama serial.  
4.00 *The Pondies* 4.10 *The Adventures of Tintin* 4.20 *The Adventures of Teddy Ruxpin* 4.45 *Stop That Laughing at the Back*.  
5.15 *Blockbusters*. Quiz game for teenagers, presented by Bob Holness.  
5.45 *News* with Alastair Stewart. 6.00 *Thames news*.

## CHANNEL 4

- 9.30 *Schools*.  
12.00 *Business Daily*. Business and financial news service.  
12.30 *Just 4 News* with Nicholas Owen and Nik Gowing.  
1.00 *Women: The Way Ahead*. For women returning to full-time employment. (Ceefax)  
1.30 *Reaching Agreement*. Skills needed to communicate effectively. (Ceefax)  
2.00 *Film: The Lamp Still Burns* (1945, b/w) starring Ronald Reagan. A drama about the hospital life of a probationer nurse. Directed by Maurice Elvey.  
3.45 *Film: Spare Time* (1939, b/w) A documentary about how workers spend their leisure time in the years immediately prior to the Second World War. Directed by Humphrey Jennings.  
4.00 *Movie on 4*. Movie: Nicholson talks to successful Irish blues singer, Mary Coughlin.  
4.30 *Countdown*.  
5.30 *Cartoon Carnival*.  
5.50 *Ice Skating*. The St Ivel International.  
6.00 *Conference Report*. The Conservatives in Blackpool.

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## The road to nowhere

## TELEVISION CHOICE

● A treatise on inner city decay. *Road* (BBC1, 9.25pm) is appropriately showing in the week of the Conservative Party Conference. But I am assured that the scheduling was coincidental. Jim Cartwright's uncompromising view of low life in the North caused something of a stir when it was staged at the Royal Court last year. Cartwright has re-worked the script for television, though much of the impact still comes from such essentially theatrical devices as the long monologue addressed directly to the audience. Again, while the director, Alan Clarke, takes the camera into bleak streets and rotting tenements, these could just as well be sets. They are a backdrop to, rather than part of, a lived community. The broken windows and peeling walls are a symbol of spiritual as much as physical decay. In a rare moment of tenderness, one of the characters looks back with nostalgia on a golden age of Brykreen

Mossie Smith (left) and Jane Horrocks as the two girls looking for some excitement in *Road*: BBC2, 9.25pm

and National Service. But for the rest, young working class people either without work or unable to scrape a living from work, the past is irrelevant, the present hopeless and the future an impossible dream. Towards the end, Louise, the girl who has been content to let the others do the talking, suddenly speaks out. The world, she says, is like walking through meat in high heels. "Nothing's shared out right,

Peter Waymark

## Radio 1

MV (medium wave). Stereo on VHF (see below).  
5.30 am *Arson* John 7.00 *Mike Smith's Breakfast Show* 9.30 *Smash* 12.30 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bruno* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 1* 2-4.00 am *As Radio 2* 4.00 am *As Radio 2*.  
4.00 am *As Radio 2*.

## Radio 2

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 2* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 3

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 3* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 4

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 4* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 5

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 5* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 6

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 6* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 7

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 7* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 8

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 8* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 9

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 9* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

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## Radio 1

MV (medium wave). Stereo on VHF (see below).  
5.30 am *Arson* John 7.00 *Mike Smith's Breakfast Show* 9.30 *Smash* 12.30 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 1* 2-4.00 am *As Radio 2* 4.00 am *As Radio 2*.

## Radio 2

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 2* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 3

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 3* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 4

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 4* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 5

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 5* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 6

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 6* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 7

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 7* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 8

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 8* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 9

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 9* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.

## Radio 10

MV (medium wave). Stereo on VHF (see Radio 1).  
News on the hour. Sports News at 10.00.  
4.00 am *Bill* 5.00 *Ray Moore* 7.30 *Derek James* 9.30 *Bravo* 11.00 *Janice Long* 12.00 *Top of the Pops* 12.45 *Gary Davies* 3.00 *Steve Wright* 5.30 *Newsbeat* 5.45 *Bravo* 6.00 *Top of the Pops* 6.30 *Newsbeat* 6.45 *Bravo* 7.00 *Top of the Pops* 7.30 *Janice Long* 10.00-12.00 *John Peel* VHF Stereo  
12.00 *Radio 10* 2-4.00 am *As Radio 1* 4.00 am *As Radio 1*.



100



Executive Editor  
Kenneth Fleet

STOCK MARKET

FT 30 Share  
1858.3 (-15.4)  
FT-SE 100  
2367.9 (-17.9)  
Bargains  
37443 (44281)  
USM (Datastream)  
223.81 (-0.54)

THE POUND

US dollar  
1.6320 (+0.0090)  
W German mark  
2.9931 (+0.0034)  
Trade-weighted  
73.2 (+0.2)

Sears up to record £93.3m

Sears, the group encompassing Selfridges, Saks, the William Hill licensed betting chain and Galliford Sears Homes, reported record results up 15 per cent to £93.3 million for the half-year to end-July.

The interim dividend was increased by 35 per cent to 1.35p in a move to even out the first and second half payments. Turnover grew 9 per cent to £1.2 billion.

Footwear retailing made the biggest contribution to trading profits, growing by 24 per cent to £55.1 million. Stores, fashion and speciality retailing pushed profits up 16 per cent.

Temps page 24

£18m TR deal

Telephone Rentals is widening its share of the financial communications market by buying V Brand for £18 million from its US parent. The group yesterday announced interim pretax profits of £9.45 million compared with £8 million on a turnover which rose from £46.2 million to £53.3 million. The interim dividend rises from 2.75p to 3p a share. Temps page 24

Focus in profit

In a decisive shift into the black, Micro Focus, the computer software group, reported interim profits of £124,000 compared with a £500,000 loss last year. Turnover was up 23 per cent to £7 million. No dividend was declared. Temps page 24

SUMMARY

STOCK MARKETS

|                |                   |                   |
|----------------|-------------------|-------------------|
| New York       | Dow Jones         | 2594.81 (-45.37)  |
| Tokyo          | Nikkei Average    | 26088.97 (-70.84) |
| Hong Kong      | Hang Seng         | 3908.44 (-37.58)  |
| Amsterdam      | Gen               | 312.5 (-2.5)      |
| Sydney         | AO                | 2247.0 (-8.4)     |
| Frankfurt      | Commerzbank       | 1998.4 (-20.4)    |
| Brussels       | General           | 5126.7 (-12.0)    |
| Paris          | CAC               | 410.9 (+0.2)      |
| Zurich         | SKA Gen           | 644.3 (+39.6)     |
| London         | FT-AI Share       | 1213.82 (-8.3)    |
|                | FT-500            | 1328.47 (-9.19)   |
|                | FT Gold Mines     | 444.6 (+5.0)      |
|                | FT Fixed Interest | 91.58 (+0.12)     |
|                | FT Govt Secs      | 35.74 (-0.12)     |
| Recent Issues  |                   | Page 24           |
| Closing prices |                   | Page 27           |

MAIN PRICE CHANGES

|                  |       |        |
|------------------|-------|--------|
| RISER:           |       |        |
| STC              | 305p  | (+17p) |
| Calix            | 520p  | (+40p) |
| Empire Stores    | 280p  | (+13p) |
| Moss Bros        | 1380p | (+30p) |
| Sanderson Murray | 270p  | (+15p) |
| Color Group      | 540p  | (+17p) |
| Reed Executive   | 280p  | (+25p) |
| WPP Holdings     | 905p  | (+17p) |
| ASDA Foods       | 835p  | (+15p) |
| Tratford Park    | 570p  | (+45p) |
| Blenheim Exp     | 820p  | (+50p) |

FALLS:

|                 |       |         |
|-----------------|-------|---------|
| Courtaulds      | 518p  | (-13p)  |
| Thom Emi        | 71p   | (-13p)  |
| Meyer Intnl     | 455p  | (-13p)  |
| England         | 158p  | (-14p)  |
| Macarthy        | 490p  | (-25p)  |
| AC Holdings     | 1150p | (-100p) |
| Michael         | 100p  | (-10p)  |
| Royal Insurance | 584p  | (-9p)   |

Prices are as at 4pm

INTEREST RATES

|                                     |     |
|-------------------------------------|-----|
| London Bank Base:                   | 10% |
| 3-month interbank 10 1/2-10 3/4%    |     |
| 3-month eligible bills 9 3/4-9 1/2% |     |
| buying rate                         |     |
| US: Prime Rate 8 1/4%               |     |
| Federal Funds 7 1/4%                |     |
| 3-month Treasury Bill 6.55-6.54%    |     |
| 30-year bonds 9 1/4-9 1/2%          |     |

CURRENCIES

|               |               |
|---------------|---------------|
| London:       | New York:     |
| £: \$1.6320   | £: \$1.6320   |
| £: DM 2.9931  | £: DM 2.9931  |
| £: SwF 2.4961 | £: SwF 2.4961 |
| £: FF 19.3650 | £: FF 19.3650 |
| £: Yen 239.25 | £: Yen 239.25 |
| £: Index 73.2 | £: Index 73.2 |
| ECU 16.83243  | SDR 16.78642  |

GOLD

|   |  |
|---|--|
| London Fixing:                          |  |
| AM \$456.85 pm \$458.00                 |  |
| close \$457.50-458.00 (\$280.00-280.50) |  |
| New York:                               |  |
| Comex \$457.50-458.00                   |  |

NORTH SEA OIL

|                                      |                  |
|--------------------------------------|------------------|
| Brent (Nov) pm \$18.55/bbl (\$18.85) |                  |
| * Denotes latest trading price       |                  |
| See Summary 24                       | Money Markets 26 |
| Stock Market 24                      | Foreign Exch 26  |
| Wall Street 24                       | Traded Opts 26   |
| Temps 24                             | Share Prices 26  |
| Comment 25                           | Unit Traders 26  |
| Diary 25                             | Commodities 28   |
| Co News 26                           | USM Prices 28    |

# Bonn tightens monetary rein

## W German rate rise signals world trend

By David Smith, Economics Correspondent

West Germany signalled a tightening of monetary policy yesterday, amid growing signs of a hardening of interest rates worldwide.

The Bundesbank announced a rise in the minimum bid rate on its 28-day securities repurchase tender from 3.5 per cent to 3.6 per cent.

Herr Karl Otto Poehl, the central bank's president, said that the action was taken to produce a slowdown in the rate of monetary growth in West Germany, and to ensure long-term control over inflation.

The central bank money stock was growing at a 7.4 per cent annual rate in August, compared with a 3 per cent to 6 per cent target range.

Herr Poehl also hinted at a shift in emphasis in German monetary policy. In the first half of the year, he said, the focus had been on currency stability, but now it was important to pay greater attention to domestic monetary growth.

"Our gaze has had to shift increasingly to the long-term stability-orientated goals, which the Bundesbank has always pursued primarily with monetary policy," he said in a speech in West Berlin.

Dr Claus Koehler, another member of the Bundesbank Council, described the increase in the repo rate as "a conscious, slight, moderate rise in interest rates."

The move, and background worries about the next set of US trade figures, due next Wednesday, hit the dollar. It fell by nearly a penny to DM1.8338, and slipped slightly to 146.57 yen.

However, comments in Tokyo by Mr Kiichi Miyazawa, who ruled out a change in Japanese monetary policy, helped limit the dollar's fall against the yen.

The pound held up strongly, in spite of the German move, and was held below DM3 during the morning by Bank of England intervention. It closed half a penny up at DM2.9951, and 90 points up against the dollar at \$1.6320.

The sterling index rose 0.2 points to 73.2.

The striking rate for the Bundesbank tender, to be announced this morning, is likely to be 3.70-3.75 per cent, and analysts expect further upward moves in German money market rates in the coming weeks.

"The important thing is that they acknowledge a tightening of monetary policy," said Mr Xavier Werner, economist at Morgan Grenfell, the securities house. "They are also saying that there is a fear of inflation."

But the Bundesbank is unlikely to increase its official discount and Lombard rates, currently 3 per cent and 5 per cent, for fear of precipitating too sharp a rise in the mark.

Coming so soon after last week's reaffirmation in Washington of the Louvre agreement to stabilize currencies, the West German strategy is seen as risky.

Mr Keith Skeoch, chief economist at James Capel, the broker, said: "The whole thing sits very uneasily with the Louvre accord."

However, there is speculation that the Group of Seven finance ministers and central bankers were warned to expect further rises in the US discount rate before the end of the year, because of inflationary pressures. In this context, the German move would still leave a sizeable interest rate differential in the United States favour.

West Germany insisted at last week's International Monetary Fund meetings that its economy was recovering.



Ushering in an overseas sales record: Frank Usher's Christopher Nordland at yesterday's fashion show

## Putting profits back into fashion

By Carol Fergusson

Frank Usher, specialists in women's clothes for evenings and special occasions, yesterday celebrated record interim results with a fashion show for analysts and journalists at its Oxford Street showroom.

Turnover in the half-year jumped 34 per cent to £6.5 million, with overseas sales accounting for 45 per cent of the total. West Germany was a particularly buoyant market, and sales there have doubled in the past two years.

The rise in sales was not fully reflected in pretax profits, which rose by 28 per cent to £911,000, despite much lower interest costs.

Accommodation costs have risen as a result of the move of all Usher's London operations, except for the West End showrooms and design rooms, to new headquarters in north-west London. The move was forced on the group by the imminent expiry of its West End lease which the Prudential, its owner, would renew only at three times the original rent.

Usher has been able to turn a necessity into a virtue by managing to get a lease on a brand new office block which was refurbished by Mary Kay Cosmetics, a United States cosmetics company which sells direct into the home. Mrs Bruh said that the idea did not take off, giving her the opportunity to take over Mary Kay's air-conditioned building, with its fully furnished offices, parking for 60 cars and a warehouse "like an aircraft hangar."

Having pre-sold the spring collections, the company, chaired by Mr Christopher Nordland, was confident that the next six months will be good, with profits up on last year.

Mrs Anne Bruh, Usher's managing director, said that the Germans seem to be incapable of making soft, light-hearted clothes. "They can only make serious, tailored clothes, and this they do very well," she said.

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## Lawson Nedo rethink

By Edward Townsend, Industrial Correspondent

The Chancellor, Mr Nigel Lawson, yesterday agreed to modify his cost-cutting plans for downgrading the work of the National Economic Development Office and accepted the need for a special steering group to identify key engineering issues.

Mr Lawson's final plans will give Nedo a total of 14 new high-powered sector groups, three working parties set up for specific tasks and a committee on industry and finance.

Originally, the Chancellor had proposed to reduce to 18 the 36 economic development committees, known as 'Little Neddies', and to abandon the monthly meeting of the National Economic Development Council in favour of a quarterly gathering.

Mr Lawson said in a letter to Mr John Cassels, the Nedo director general, that the revised list of repressed sector groups represented "a substantial response to the views that have been expressed."

He added: "I am confident the new machinery will be able to handle further issues effectively within the limits on government funding implied by this list."

This year, Nedo is receiving £7.2 million of government grant, the same as last year. Mr Lawson said the existing system of Little Neddies would continue for the rest of the present financial year, but the Treasury would quickly determine the grant-in-aid for 1988-89.

Nedo, based at Millbank Tower in London, has already issued redundancy notices to about 40 per cent of its 190 staff.

The modified plans in part meet the objections of Nedo, the Confederation of British Industry and the Trades Union Congress, notably in reinstating engineering as worthy of its own sector group and the continuation of a maker-user working party.

Mr Norman Willis, the TUC general secretary, said: "While these changes go some way towards meeting the points made by the TUC and others there is still much that is arbitrary in the announcement. There will be a significant reduction in Nedo activity."

"However, because the TUC believes that Nedo has a vital role to play as a means of improving our economic performance, we will endeavour to ensure the success of the structure and we will be presenting a paper next week which will look at export performance, import penetration, new product development and investment."

He said that the new structure meant there would no longer be the opportunity to discuss many areas, such as distribution, where performance could be improved.

The CBI said: "The proposals are very much in line with what we advocated but there are differences. We welcome in particular that the Chancellor has included sector groups for engineering and electronics and glad that the maker-user working party is to continue."

ITT, the United States telecommunications giant, was last night believed to be close to selling its remaining 24 per cent stake in STC, the British electronics company, for about £400 million. There was strong speculation in London and New York that ITT might be passing on its stake to another US company.

The sale has been widely telegraphed by ITT, which made it known some time ago that it was seeking a buyer for its 131 million STC shares. The dollar value of the stake has leapt in recent months under the impetus of STC's

selling its large holding has threatened STC's share price, has been expecting a deal before the end of this year, and STC's shares gained another 19p last night to 307p.

As one analyst said yesterday: "ITT has said for the past six months that it wants to sell the stake. The only surprise is how long it has taken. If you had a house on the market that long, people would begin to wonder what was wrong with it."

ITT recently talked to securities houses in London about different ways of selling the stake, such as inviting bids from stockbrokers for the right to distribute the shares, a public offering, or seeking a single buyer.

Speculation that the sale was imminent swelled yesterday when Lord Keith, the STC chairman, and Mr Arthur Walsh, the company's chief executive, suddenly cancelled a long-standing lunch at Barclays de Zoete Wedd, the stockbrokers.

In New York yesterday ITT's refusal to comment - a departure from its usual statement that it continues to consider all options regarding its STC holding - fanned the flames.

ITT almost handed over its STC stake to the French at the end of last year,

## TSB warns late-paying investors

By Richard Thomson

The Trustee Savings Bank yesterday warned 20,000 of its investors that they would lose their shares unless they paid the second instalment by October 23.

Although 99 per cent of the TSB's 2 million shareholders have now paid their second 50p, the final 1 per cent still owe the group £20 million. The TSB warns these investors that their shares will be forfeited and their original 50p payment refunded unless they meet the deadline.

Those who did not pay would forfeit the premium at which TSB shares stand and would not be eligible for the loyalty bonus of one share for every 10 held for three years. The shares closed yesterday at 139p, compared with the 100p issue price.

A TSB spokesman said, some of the remaining money may have been paid but caught in the backlog of Stock Exchange share settlements.

## Seven accused of multiple applications in Britoil sale

By Lawrence Lever

Seven people are to be prosecuted under the Theft Act for making multiple applications in the shares of Britoil when the Government sold its remaining 49 per cent stake in the oil group in August 1985.

The seven are expected to appear in court later this month. They will be the first to be prosecuted for making multiple applications in the Britoil privatization.

The number of multiple applications alleged to have been made in these seven cases is far in excess of the six successful British Telecom applications made by Mr Keith Best, the former Tory MP, for which he was fined £4,500.

One of the seven facing prosecution is alleged to have made more than 500 separate applications for shares in Britoil.

The prosecutions are expected to be brought under section 15 of the Theft Act 1968 - obtaining property by deception. The maximum punishment under this section is 10 years' imprisonment.

The Britoil prospectus did not warn share applicants that multiple applications could lead to criminal prosecution but did say that they could make only one application.

The section of the offer available to the general public was 10 times oversubscribed and private investors received a maximum of 150 shares each. The 100p partly-paid shares opened at a 24p premium on the first day of dealings.

Although the Britoil share issue is more than two years' old the fraud squad has been hampered in its investigations by a number of factors, including lack of resources to cope with the sheer number of suspected multiple applications that are referred to it.

For instance, it is investigating hundreds of cases of suspected multiple applications made for shares in the British Gas issue. However, it has yet to receive the complete dossier on the British Gas suspects from the Crown Prosecution Service (formerly the Director of Public Prosecutions).

£700 fine for BA fraud

A man who stood to gain £100,000 from 55 bogus applications for British Airways shares was yesterday fined £700 at the Central Criminal Court. Khalid Ahmed, aged 21, of Nuneaton, Warwickshire, had admitted five sample counts of obtaining shares by deception, one charge of forgery and one of obtaining 250 shares.

Sentence had been postponed pending any guidelines from the Lord Chief Justice, who presided over the Keith Best appeal hearing.

## ITT 'close' to selling stake in STC

By Joe Joseph

ITT, the United States telecommunications giant, was last night believed to be close to selling its remaining 24 per cent stake in STC, the British electronics company, for about £400 million. There was strong speculation in London and New York that ITT might be passing on its stake to another US company.

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ITT almost handed over its STC stake to the French at the end of last year,

Lord Keith: fuelling rumours

The City, which has felt that the prospect of ITT suddenly

Brightening the image of Britain's largest hotel group

Still trusting in Trusthouse?

By Cliff Feltham

Trusthouse Forte, Britain's biggest hotel company, used to wear the biggest smile in Europe: or so its image-makers told us. Lately, though, the smile has looked a little lop-sided.

Mr Rocco Forte, chief executive and heir to the worldwide catering empire, admits: "We are not a sexy stock at the moment."

There was a sudden rise in the shares last week, after talk of a bid from a Spanish group. But Rocco is scornful. Investors on the continent were buying for investment reasons, he says. Anyway, Trusthouse Forte's own voting structure makes it fairly safe from aggressors.

But, disregarding that spurt, the shares have been out of favour. While the rest of the sector has outperformed the whole market by 14 per cent this year, Trusthouse Forte has beaten the All-Share index by 5 per cent. Yesterday the shares were 2p lower, at 275p.

Mr Forte knows what the market would like him to do - launch a blockbuster bid in, say, the United States, or Europe, where it wants to increase its market share.

"We are not going to get involved in a mega bid purely for the sake of it," he says. "We looked at the Hilton hotel chain the first time it came on the market

and decided against it on price. It is fair enough for Ladbroke to pay a premium to make an impression in the market, but that's not for us. We are looking at Westin Hotels. But we look at every situation which comes along."

The US Westin group is for sale at around £600 million, but Norfolk Capital looks to be the front-runner.

As if to show the city that Trusthouse Forte still has a lot going for it at home, Rocco this week led analysts on a whistle-stop tour of some of his domestic operations: in-flight catering at Heathrow, where it supplies 29 airlines; a Harvester steak-house, aimed at the yuppie market, alongside one of the premier stretches of the Thames; its latest Post House at Guildford, offering splendid conference facilities and keep-fit clubs for local housewives; the Happy Eater and Little Chef roadside restaurants aimed at families; and one of the better class of motorway service stations at Membury on the M4. If the company's image is not right, there is certainly nothing wrong with its substance.

Mr Forte painted a picture of a group with bags of scope for expanding its existing businesses, but still quick enough to spot an opportunity when it comes along.

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## FT buys Thorn data service for £10m

The Financial Times Group, part of Pearson, has acquired the on-line information business operated by Datasolve, part of Thorn EMI's technology group, for an estimated £10 million.

The Financial Times is paying an initial £1.2 million in cash. The remainder will be linked to the revenue generated by the business over the next 3½ years. The £10 million price is probably a conservative estimate of future revenue. On-line business has grown sixfold in the past year, Thorn said.

## New 3i fund

Investors in industry, the venture capital house owned by the Bank of England and the clearing banks, yesterday launched a £10 million fund to invest in small businesses located or creating employment in 16 inner city areas. The fund will provide suitable businesses with finance of £20,000-£50,000.

## Buy-out help

Granville & Co, the financial services group, yesterday launched an Ecu 40 million (£30 million) European development capital fund to invest in management buy-outs and pre-flotation financings. The co-sponsor is Compagnie Européenne de Représentation Financière, the Paris-based house.

## Savage leap

Profits before tax at Savage Group, the acquisitive shelving products manufacturer, leapt from £800,000 to £2.3 million for the 12 months to June 30, 1987. Turnover was £18.4 million, against £10 million, and earnings per share more than doubled from 7.8p to 15.7p. The final dividend will be 3p, making 4.5p overall compared with last year's total of 0.5p.

## Reed chief

Sir Stanley Grinstead, the former chairman of Grand Metropolitan, will take over as chairman of Reed International when Mr Leslie Carpenter retires after 37 years. Mr Carpenter will remain as a non-executive director.

## Ward's first

Ward Group, the manufacturer of steel components, yesterday posted profits before tax of £1.9 million in its first half-year figures since its public flotation at the end of last year. Turnover for the six months to June 30 was £34.4 million and earnings per share were 5.8p. The company is recommending an interim dividend of 1.5p.

# News Corp titles are revalued at £385m

By Our City Staff

British newspaper titles owned by News International, the group's UK holding company, have been revalued at £385 million. The new valuation is revealed in the accounts of News International, the group's UK holding company.

Titles owned by News International include The Times, the Sun and the News of the World. Today was bought after the financial year ended on June 30.

The directors report that they have valued certain of the titles at £385 million with the advice of Hambros Securities, and that this figure does not

include any physical or financial assets. The titles were previously valued at £91 million.

In his review as chief executive of The News Corporation, Mr Murdoch says the move to Wapping was the greatest achievement of all the group's advances in a year when it became the largest publisher of English language newspaper titles in the world through acquiring the Herald and Weekly Times Group in Australia and the South China Morning Post in Hong Kong.

"No longer does the size of our publications have to be curbed by any factors other

than the market," Mr Murdoch says.

"We were the catalyst that changed the structure of Fleet Street but, though others have followed, in our case the breakthrough has been more complete. By being in the vanguard we have been able to remain a number of steps ahead and are building on that lead with further investment."

Overall, The News Corporation reported after-tax profits of Aus \$366.4 million (£161 million), up 51 per cent.

But the accounts show that Sky Channel, the pan-European satellite television station 82 per cent controlled by the group, increased its losses

following the launch of the rival Super Channel. Satellite Television, which operates Sky Channel, made a loss of £10.2 million after late tax adjustments compared with £3.7 million in the previous year.

Further capital of £22.6 million is being provided for Sky Channel to guarantee its future until the end of 1988.

Sky Channel maintained its leadership in pan-European television, the report notes. The service is broadcast to 9.3 million homes, compared with 6.7 million last year. The potential audience is expected to grow to more than 19 million viewers in the next five years.

## Royal Event hits £240m

By Peter Gartland  
Family Money Editor

Royal Life Fund Managers has failed in its bid to raise £200 million of unit trust money from its "Royal Event" marketing campaign.

The company announced yesterday it had attracted £240 million from 135,000 individuals during the three-week launch period for its three international unit trusts in September.

Royal Life says it is delighted with the outcome, despite achieving only 80 per cent of its target for new funds under management. Royal concedes it miscalculated the average likely investment figure, which turned out to be £1,780 instead of a hoped-for £3,000. But it attracted more new investors than it had aimed for, including many first-time buyers of unit trusts.

"The most popular of the three new unit trusts was the international growth fund which attracted 57 per cent of all the money invested, representing £137 million. The international speculative fund pulled in £85 million, and the international cautionary fund, £18 million.

Mr Peter Baines, general manager of Royal Life Fund



Strategy questioned: Royal Life's Michael Kershaw

Managers, said he expected Royal to be "one of the top 10 unit trust companies, in terms of net sales, for this year."

He also contrasted the £5.9 million spent by Royal to raise £240 million with the £41.5 million paid by MIM Britannia last month to acquire £400 million of unit trust funds from County NatWest.

The Royal Event has been the subject of vigorous debate on a number of grounds. Critics have accused the company

of confusing the public with its privatization-style campaign and of using unauthorized agents as intermediaries.

The Royal's investment strategy, masterminded by Mr Michael Kershaw, the investment chief of Royal Life Holdings, has also been brought into question.

There is no doubt, however, that after the razzamatazz of the launch period the progress of the three funds will be monitored eagerly.

## Approach denial by L&M

By Michael Tate

There have been no approaches for London and Manchester Group, and there are no mysterious holdings on the share register, according to Mr John Thomson, chairman of L&M, yesterday. He was commenting on the stream of rumours that have surrounded the group this summer.

But he would not go so far as to say he did not expect an approach. The tussle for Equity & Law has put L&M, like most British life insurers, on its guard.

L&M is already laying its defences, expanding rapidly into the related fields of mortgage lending and estate agencies. Its mortgage portfolio is £260 million - it could top £1 billion within five years - and its network of 40 estate agencies will be expanded.

Pure life assurance now accounts for only about 40 per cent of group profits.

Mr Thomson, who says that about 100 intermediaries have indicated a willingness to commit their business production to L&M in return for the Financial Services Act, says single premium business rose by 51 per cent in the first half of 1987.

The 300,000 agents who collect on the doorstep brought in a 93 per cent increase, although new annual premiums fell by 9 per cent.

The pensions division turned in a 69 per cent increase in single premiums, significant growth in the managed funds, and an increase in annual premium business.

## COMMENT Kenneth Fleet John Clark's vision of Plessey Mark III

Not before time, the recasting of the electronics industry is under way. There is a new mood of realism and a sense of urgency which not even the strongest personalities can resist, even were they of a mind to do so.

Yesterday the market was convinced a sale was imminent of Plessey's 24 per cent stake in STC. In the past two weeks, Sir Derek Alun-Jones has moved to merge Ferranti with International Signal & Control, the American high-technology defence contractor, evidently against the wishes of two members of the Ferranti family, Sebastian and chairman Basil GEC and Plessey have agreed to put their telecommunications activities in a joint venture - something that was thought impossible, even a year ago, because of differences in the character and attitudes of Lord Weinstock and Sir John Clark. Both have clearly been influenced by the arguments of colleagues - itself a welcome sign of greater flexibility.

System X had to be sorted out; transmission could not sensibly be separated from System X; private switching would inevitably become part of public switching; an out-and-out takeover, of one side by the other, was not the only way to create a more effective telecommunications group; the "civil war" between the two companies had to cease if they were to be taken seriously as forces in the international telecommunications market.

Since GEC's hostile bid for Plessey in 1985, which the Monopolies and Mergers Commission quashed, and the Government's decision to abandon GEC's Nimrod in favour of the Boeing-Westinghouse Awacs early-warning radar system, both companies have been re-examining the options open to them. Neither can afford to remain the essentially national companies they have become. The System X joint venture is designed to enable them to capitalize on opportunities overseas; it costs a great deal of money to address foreign markets when each territory has its own specific requirements.

But for Plessey certainly GEC-Plessey Telecommunications is only a first step to becoming international; or, more accurately, a third step taking account of the acquisition in 1982 of the American Stromberg-Carlson and the collaborative agreement with Westinghouse which is confidently expected to bring Plessey not only considerable offset orders following the Awacs contract but golden fruits from further cooperation in radar development and defence electronics.

Still of course very much the head and heart of Plessey is Sir John Clark, whose 25-year reign, under the new title of executive chairman, has been extended to 1990. Sir John often feels he is a much-maligned man; he is undoubtedly

a frequently misunderstood one. In 1962, he took over, from his distinguished father Allen, a contract components business that had few proprietary products of its own. He survived a palace revolution and proceeded to take Plessey through two distinctive phases of development. Today it has three strong core businesses, which are essentially vertically integrated: telecommunications, defence electronics and microelectronics. Plessey foresaw the convergence of communications and computing into information technology - hence the investment in ICL. It has stayed in semi-conductors by specializing in custom-designed chips: half of an estimated \$70 billion market for integrated circuits by 1990 in which Plessey is looking to take something near 10 per cent. The company is an acknowledged leader in key solid state technologies of silicon and gallium arsenide.

Plessey has had failures of vision - it missed a great strategic opportunity when it did not buy Sir Leon Bagrit's Elliott Automation; it had its failures - for example, its attempt to rationalize the numerical control industry in the late 1960s; and it has had more than its share of boardroom strife. But as the lady says in Stephen Sondheim's *Follies*, "I'm still here."

The System X agreement with GEC marks the real beginning of Plessey's third phase under John Clark's "family management", which he insists does not mean "unprofessional" and offers both "competence and continuity." Plessey is "pushing ahead on all fronts, especially the international." Notwithstanding the Pentagon's intervention which prevented Plessey bidding for the Harris Corporation, the US remains "the preferred option."

In defence electronics Plessey is focusing on "collaboration and acquisition," with the Westinghouse agreement as an encouraging precedent. In semi-conductors, where organic growth alone is expected to yield a fourfold increase in turnover in the next five years, the company is looking for acquisitions. "Plessey is powerfully positioned to transform this vital sector to the same degree with which its influence has impacted on telecommunications." International joint ventures are also expected to play their part, witness the recent link with Philips to develop a chip set with the unique ability to receive all anticipated TV signals. To cap it all, the company is thinking about developing a fourth core activity, again by acquisition - aerospace.

This is John Clark's picture of the future. "I want to finish the painting; then I can go. And no painting is finished unless you have a curator who is going to look after it."

## Norway to delay North Sea projects

By David Young  
Energy Correspondent

While Britain is attempting to speed up the pace of North Sea oil developments, Norway yesterday announced that it may have to shelve some projects to prevent breaching its investment targets.

The Norwegian energy department has, as part of Norway's draft budget, suggested that some projects may have to be delayed to ensure stable future investment.

In contrast, the British Department of Energy is attempting to accelerate ap-

proval for new projects in the North Sea which it hopes will keep oil output steady and provide jobs in the offshore industry.

Norway, which has agreed to co-operate with the Organization of Petroleum Exporting Countries to restrict output to help force up the oil price, estimates that its oil production will rise 12 per cent this year and that total investment in the industry this year will reach 33.5 billion crowns. However, the government has ruled that only 25 billion crowns of the total

should be spent on new projects. The remainder must cover repairs and maintenance.

This means projects such as the Saga Sema field, the Shell Draugen field and the Conoco Heidrun field may be delayed. The government has said that the proposed investment in these projects would total 40 billion crowns between 1990 and 1992, an unacceptably high level.

Other projects which could be affected are the second phase of the Norsk-Hydro

Osberg field and several small developments to improve the productivity of existing fields.

The Norwegian Department of Energy is considering adopting a queuing system for projects which oil companies want to bring forward.

Conoco is to spend "tens of millions of pounds" at its refinery at South Killingholme on Humberside. An alkyl unit will convert butane to high octane petrol and another new unit will recover propylene from propane for use as a chemical feedstock.

## The tables may turn at Lloyd's

By David Young  
City Editor

Lloyd's of London is highly embarrassed. Not only has the Governor of the Bank of England, acting in a personal capacity, sponsored a candidate for election to the Council of Lloyd's - an unusual step in itself - but the man in question is, I hear, likely to be given a stony reception by existing members. William Birch Reynardson, an ex-Eton and Oxford man, like Leigh-Pemberton, and described by those who know him as one of the old "hunting, shooting, fishing school" - an image from which Lloyd's has been trying to distance itself - is thought to have made himself more unpopular with the new-Lloyd's establishment by voicing strong opinions about too much bureaucracy within the insurance market, and too much information being given to names. Given that publication of audited syndicate accounts to names was one of the most vital reforms introduced by former chief executive Ian Hay Davison, Reynardson's proposed candidature for the council has been raising hackles. So much so that those in high places at Lloyd's are apparently letting it be known that Leigh-Pemberton should have restricted his interest in Lloyd's to his official vetting of both the chief executive and nominated members of the council. Methinks the tables could soon be turned - with the Governor the one

## THE TIMES CITY DIARY Snorting with anger

Cocaine-snorters in the Square Mile, beware. Giant American investment house Kidder-Pearson has been carrying out surprise urine tests of all its 3,000 Wall Street workers with instant dismissal for all those who prove positive, as well as those who refuse to undergo it. So far more than 2,000 drug tests have been done and, according to spokesman George Carson: "A handful of people have

been dismissed on the basis of these tests." Other US banks such as Morgan Stanley, Citibank, Chase Manhattan and Bear Stearns, are following suit, with the latter testing its 130 most senior executives and all new recruits. Describing it as a "drug-testing craze," the New York City Liberties Union complains: "What an employee does in his private life should be no concern of the employer."

## Roy remembers

Roy Jenkins was yesterday recalling happier times when, as President of the European



"Yes, that's right, we'd like to enter a single lock-up cycle."

Commission, he was advancing the cause of European monetary union rather than seeing his more recent child, the SDP, keel over in front of him. He told Cephem (Centre de Promotion et de Recherche pour la Monnaie Européenne) that the EMS founding in 1978 owed a considerable amount to luck. Although the former West German chancellor, Helmut Schmidt, admired the US and its political system above all others, he could not get on with President Carter and therefore felt the need for a stronger European counterweight to the falling dollar. Contrasting Britain's attitude unfavourably with Spain's, he said the trouble with the present Government was that it did not understand that you can only influence institutions by joining them. Jenkins' intervention is unlikely, however, to dispose of Thatcher any more warmly towards membership.

The City merry-go-round continues. Smith New Court has just poached the seven-man traded options institutional research team from rival broker firm Laing & Crickshank. The team, led by Barry Bird and Nicky Clough, will provide a strong back-up for New Court's band of 40 options market-makers - who include John Leigh-Pemberton, son of the Governor of the Bank of England.

Carol Leonard

## Forte winks

Trusthouse Forte in-flight catering service supplies between 12,000 and 15,000 meals a day to 29 airlines and is no doubt an efficient operation. But clearly someone was leaving nothing to chance when chief executive Rocco Forte and a busload of analysts descended on the Heathrow complex this week as part of a whirlwind tour of the group's restaurant and catering facilities. As Forte proudly displayed staff diligently at work in the kitchens, some of his City visitors were unkind enough to point out the letter pinned to the staff notice board. It informed employees that their leader was due to make a visit, told them they would not be able to take any tea breaks while he was there, and ordered: "It is important that we give a positive and efficient impression of our total operation." There were embarrassed looks from some of the management, so it was perhaps no surprise when the party returned through the kitchens 10 minutes later to find... the notice had disappeared.

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|--------------------|------|------|---------|
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| New Eng. Props.    | 124p | 76p  | +508%   |
| Excellor Jewellery | 18p  | 97p  | +439%   |
| Regentrest         | 26p  | 260p | +915%   |
| Amber Day          | 8p   | 80p  | +900%   |
| Sharma Ware        | 4p   | 265p | +476%   |
| Humberstone Elm.   | 12p  | 65p  | +442%   |
| Energy Capital     | 12p  | 101p | +451%   |
| Hughes Foods       | 81p  | 474p | +483%   |
| Talbot             | 32p  | 155p | +384%   |

(Prices as at 2nd July 1987)

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Remember, these companies are still trading and they often have quite sizeable assets. Apart from the very few that do "go to the wall" and they're really surprisingly few - the only way a share price that has fallen to mere pennies can go up.

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## £5m rights at Albert Martin

By Alison Keady

Albert Martin Holdings, the clothing manufacturer and distributor which supplies Marks and Spencer and other leading multiples, is raising £5.1 million net via a 3-for-10 rights issue.

The money will be used to reduce borrowings, which reached a seasonal peak of 75 per cent of shareholders' funds earlier this year. The rights issue proceeds should almost eliminate borrowings by the year ending in December. Martin is considering a number of investment projects which it will be able to pursue with greater financial flexibility following the rights issue.

The company also announced interim pretax profits of £636,000, a rise of 21 per cent on sales 23 per cent higher at £23.2 million. In the United Kingdom, Martin's underwear and leisure clothing business made "excellent progress" and an improved profit was achieved from imports. However, margins on knitted goods came under considerable pressure, the company said.

Profits from overseas were significantly higher, with benefits flowing from the factory opened in Macau last autumn.

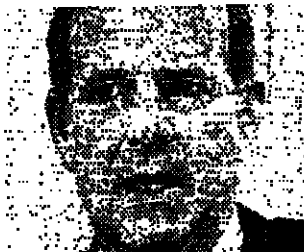
Martin is reorganizing some British operations to improve production, design and marketing. The Macau and Sri Lanka factories are to be enlarged.

## Baker insists tax rise may harm US competitiveness

Mr James Baker, the United States Treasury Secretary, yesterday told a conference in Washington on Tax Policy in the 21st Century that the Reagan Administration is opposed to current calls for higher taxes because they could harm US competitiveness.

In addition, he said: "We don't want a tax bill to become a recession bill."

Mr Baker said that those



James Baker: largest deficit cut in West favouring new taxes are overlooking the "tremendous progress" that has already

been made in lowering the federal deficit.

Over the past four years, the secretary said, the US has reduced its federal deficit by 2.7 per cent of gross national product — the largest reduction of any of the leading industrial countries during the same period.

"At approximately 3.5 per cent of GNP, our deficit will not be substantially greater than that of most other industrial countries," he said, adding

that President Reagan's recent decision to sign the Gramm-Rudman-Hollings deficit reduction legislation will "guarantee a further reduction of \$23 billion (£14 billion) in 1988."

Mr Baker also said that "talk of raising taxes tends to dissipate any spending discipline in congress."

"Excessive spending is the primary cause of the deficit in the first place," he said.

## Mobil Oil names chairman

Mobil Oil Company: Mr J Roger O'Neill becomes chairman and chief executive next month.

Barclays de Zoete Wedd: Mr Leslie Goodman joins as a director, corporate finance department.

Senior Engineering Group: Mr Don McFarlane becomes deputy chairman.

United Transport International: Mr Richard Dawbarn joins the board.

Ernst & Whinney Life & Pensions: Mr Robin Williamson has been appointed divisional director.

BEAMA: Mr Geoffrey Wilson becomes president.

### APPOINTMENTS



Richard Dawbarn joins board of United Transport.

Armitage Shanks: Mr Andrew Turner becomes group marketing director, Mr Charles Boote corporate development director and Mr

Michael Cramp group operations director.

Franklin & Andrews: Mr Guy Leonard joins the partnership.

Baring: Mr Anthony Hawes becomes a director, Baring Brothers & Co, and Mr Clive Norris has been appointed managing director, Baring Wilson & Watford.

Yamaichi International (Europe): Mr Haruo Sato becomes chief executive.

Ford and Weston (Derby): Dr Christopher Dalglish is named managing director.

Monarch Resources: Mr Roger Barnes becomes technical director.

## Ash & Lacy lifts profit to £1.64m at halfway stage

Rejuvenation continues at the Ash & Lacy steel cladding group with profits up from £1.41 million to £1.64 million in the first half of 1987.

Earnings a share rose from 17.9p to 24.4p and the interim dividend is lifted from 11p to 12p. Mr Fane Vernon, the chairman, is looking at a number of possible acquisitions to add to the three architectural cladding businesses picked up recently and the group has plenty of cash to do it.

### Gresham House

Gresham House is raising its interim dividend to 2.5p (2.42p) for the first half of this year. Pretax profit expanded to

£347,000 (£275,000). Earnings per share were 5.2p (5.1p).

### Randsworth Trust

Randsworth Trust's income for the 13 months to June 30 reached £7.28 million, compared with £5.77 million for the preceding 12 months. Pretax profit rose to £2.15 million (£700,000). A dividend of 1p (0.25p) is being paid. Comparative figures have been restated. Earnings per share were 4.10p (0.87p).

### Prudential Corp

Prudential Property Services, a subsidiary of Prudential Corporation, has acquired Johnson & Co with offices in Rotherham and Brinsford, south Yorkshire. Johnston handled 383

residential property sales last year worth about £11 million.

### George Ingham

George Ingham & Co is paying an interim dividend of 1p for the half-year to June 30. Turnover was slightly lower at £2.57 million (£2.58 million). Operating profit rose to £193,158 (£140,035). Earnings per share were 6.75p (6.29p).

### Brunning buy

The Brunning Group has conditionally agreed to acquire MPR Communications. The price will depend on the growth in after-tax profits of MPR for the three years to March 31, 1990. Owing to its size, the acquisition is subject to shareholders' approval.

### LONDON FINANCIAL FUTURES

| Three Month Sterling               | Open   | High   | Low    | Close  | Est Vol |
|------------------------------------|--------|--------|--------|--------|---------|
| Dec 87                             | 88.68  | 88.68  | 88.68  | 88.64  | 2407    |
| Mar 88                             | 88.77  | 88.77  | 88.77  | 88.71  | 534     |
| Jun 88                             | 88.78  | 88.78  | 88.72  | 88.72  | 63      |
| Sep 88                             | 88.78  | 88.72  | 88.72  | 88.65  | 428     |
| Dec 88                             | NT     | —      | —      | 88.65  | 2       |
| Mar 89                             | NT     | —      | —      | 88.58  | 0       |
| Jun 89                             | NT     | —      | —      | 88.58  | 0       |
| Sep 89                             | NT     | —      | —      | 88.58  | 0       |
| Previous day's total open interest | 17206  |        |        |        |         |
| Three Month Eurodollar             | Open   | High   | Low    | Close  | Est Vol |
| Dec 87                             | 91.35  | 91.35  | 91.21  | 91.25  | 7635    |
| Mar 88                             | 90.98  | 90.98  | 90.86  | 90.89  | 1438    |
| Jun 88                             | 90.71  | 90.71  | 90.62  | 90.65  | 628     |
| Sep 88                             | 90.49  | 90.49  | 90.43  | 90.45  | 161     |
| Dec 88                             | 90.38  | 90.38  | 90.33  | 90.30  | 140     |
| Mar 89                             | 90.18  | 90.18  | 90.13  | 90.13  | 14      |
| Sep 89                             | 90.05  | 90.05  | 90.05  | 90.05  | 0       |
| Previous day's total open interest | 30478  |        |        |        |         |
| US Treasury Bond                   | Open   | High   | Low    | Close  | Est Vol |
| Dec 87                             | 81.23  | 81.24  | 81.08  | 81.12  | 7882    |
| Mar 88                             | 81.23  | 81.23  | 81.08  | 81.16  | 0       |
| Jun 88                             | 81.23  | 81.23  | 81.08  | 81.16  | 0       |
| Sep 88                             | 81.23  | 81.23  | 81.08  | 81.16  | 0       |
| Previous day's total open interest | 5537   |        |        |        |         |
| Long Gilt                          | Open   | High   | Low    | Close  | Est Vol |
| Dec 87                             | 114.22 | 114.25 | 114.08 | 114.12 | 14386   |
| Mar 88                             | 114.22 | 114.25 | 114.08 | 114.16 | 0       |
| Jun 88                             | 114.22 | 114.25 | 114.08 | 114.16 | 0       |
| Sep 88                             | 114.22 | 114.25 | 114.08 | 114.16 | 0       |
| Previous day's total open interest | 27478  |        |        |        |         |
| FT-SE 100                          | Open   | High   | Low    | Close  | Est Vol |
| Dec 87                             | 243.50 | 244.65 | 241.50 | 242.00 | 1830    |
| Mar 88                             | 243.50 | 244.65 | 241.50 | 242.00 | 0       |
| Jun 88                             | 243.50 | 244.65 | 241.50 | 242.00 | 0       |
| Sep 88                             | 243.50 | 244.65 | 241.50 | 242.00 | 0       |
| Previous day's total open interest | 5094   |        |        |        |         |
| Japanese Government Bond           | Open   | High   | Low    | Close  | Est Vol |
| Dec 87                             | 95.20  | 95.30  | 95.05  | 95.30  | 592     |
| Mar 88                             | 95.20  | 95.30  | 95.05  | 95.30  | 0       |
| Jun 88                             | 95.20  | 95.30  | 95.05  | 95.30  | 0       |
| Sep 88                             | 95.20  | 95.30  | 95.05  | 95.30  | 0       |
| Previous day's total open interest | 863    |        |        |        |         |

### FOREIGN EXCHANGES

#### STERLING SPOT AND FORWARD RATES

| Market rates close | October 6       | 1 month         | 3 months        |
|--------------------|-----------------|-----------------|-----------------|
| N York             | 1.5275-1.5285   | 1.5315-1.5325   | 1.5345-1.5355   |
| Australia dollar   | 2.1250-2.1260   | 2.1280-2.1290   | 2.1310-2.1320   |
| Brussels           | 11.4072-11.4082 | 11.4072-11.4082 | 11.4072-11.4082 |
| Copenhagen         | 11.136-11.137   | 11.136-11.137   | 11.136-11.137   |
| Frankfurt          | 2.2522-2.2532   | 2.2522-2.2532   | 2.2522-2.2532   |
| Geneva             | 2.2522-2.2532   | 2.2522-2.2532   | 2.2522-2.2532   |
| Madrid             | 166.54-166.55   | 166.54-166.55   | 166.54-166.55   |
| Milan              | 21.525-21.526   | 21.525-21.526   | 21.525-21.526   |
| Paris              | 10.3322-10.3332 | 10.3322-10.3332 | 10.3322-10.3332 |
| Rome               | 2.2522-2.2532   | 2.2522-2.2532   | 2.2522-2.2532   |
| Stockholm          | 10.494-10.495   | 10.494-10.495   | 10.494-10.495   |
| Switzerland        | 2.2522-2.2532   | 2.2522-2.2532   | 2.2522-2.2532   |
| Vienna             | 21.03-21.04     | 21.03-21.04     | 21.03-21.04     |
| Zurich             | 2.2522-2.2532   | 2.2522-2.2532   | 2.2522-2.2532   |

Starting index compared with 1979 was up at 73.2 (July's range 73.1-73.2).

#### OTHER STERLING RATES

| Market rates close | October 6     |
|--------------------|---------------|
| Argentina austral  | 4.6180-4.6190 |
| Australia dollar   | 2.1250-2.1260 |
| Belgian franc      | 0.0140-0.0141 |
| Canada dollar      | 0.6776-0.6786 |
| Denmark kroner     | 0.0136-0.0137 |
| France franc       | 0.0001-0.0002 |
| Germany mark       | 0.0048-0.0049 |
| India rupee        | 0.0150-0.0151 |
| Italy lira         | 0.0001-0.0002 |
| Japan yen          | 0.0070-0.0071 |
| Malaysia dollar    | 0.0048-0.0049 |
| Mexico peso        | 0.0200-0.0201 |
| New Zealand dollar | 0.6776-0.6786 |
| Saudi Arabia riyal | 0.0025-0.0026 |
| South Africa rand  | 0.0060-0.0061 |
| Spain peseta       | 0.0001-0.0002 |
| Switzerland franc  | 0.0048-0.0049 |
| U A E dirham       | 0.0001-0.0002 |
| Yugoslavia dinar   | 0.0001-0.0002 |

Rates supplied by Barclays Bank HOPEX and Emtel.

### MONEY MARKETS AND GOLD

| Rate                           | Rate  |
|--------------------------------|-------|
| Base Rate %                    | 10.50 |
| Overnight 10%                  | 10.50 |
| Discount Market 10%            | 10.50 |
| Overnight High/Low %           | 10.50 |
| Week end %                     | 10.50 |
| Treasury Bills (Discount %)    | 10.50 |
| 3 month 9 1/8                  | 10.50 |
| 6 month 9 1/8                  | 10.50 |
| 12 month 9 1/8                 | 10.50 |
| Prime Bank Bills (Discount %)  | 10.50 |
| 1 month 9 1/8                  | 10.50 |
| 3 month 9 1/8                  | 10.50 |
| 6 month 9 1/8                  | 10.50 |
| 12 month 9 1/8                 | 10.50 |
| Local Authority Deposits (%)   | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Bonds (%)      | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
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| 6 month 10 1/8                 | 10.50 |
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| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
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| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
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| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) | 10.50 |
| 1 month 10 1/8                 | 10.50 |
| 3 month 10 1/8                 | 10.50 |
| 6 month 10 1/8                 | 10.50 |
| 12 month 10 1/8                | 10.50 |
| Local Authority Debentures (%) |       |



PORTMENTS  
names chairman  
FOREIGN EXCHANGE  
KEY MARKETS AND

Portfolio  
—Gold—

From your portfolio card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money. If you are a winner, follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

| No. | Company             | Group           | Gold or Silver |
|-----|---------------------|-----------------|----------------|
| 1   | Pennell Box         | Electricals     |                |
| 2   | Widnes (Chemicals)  | Building/Roads  |                |
| 3   | Falmer Group NV     | Industrials S-K |                |
| 4   | Six Hand            | Chemicals S-Z   |                |
| 5   | Freemans            | Drugs/Stores    |                |
| 6   | Bramming Group      | Industrials S-Z |                |
| 7   | Victors             | Industrials S-Z |                |
| 8   | Windward            | Drugs/Stores    |                |
| 9   | Mowlem (John)       | Building/Roads  |                |
| 10  | Wolfsley            | Industrials S-Z |                |
| 11  | Davy                | Industrials A-D |                |
| 12  | Whitbread 'A' (tea) | Breweries       |                |
| 13  | Watson              | Building/Roads  |                |
| 14  | Road (Austin)       | Drugs/Stores    |                |
| 15  | AAH                 | Industrials A-D |                |
| 16  | Body Shop           | Drugs/Stores    |                |
| 17  | Warrington          | Building/Roads  |                |
| 18  | Anchor Chemical     | Chemicals S-Z   |                |
| 19  | Edvco               | Industrials S-K |                |
| 20  | Yale & Vator        | Industrials S-Z |                |
| 21  | Salmon (H F)        | Breweries       |                |
| 22  | Sylmar              | Industrials S-Z |                |
| 23  | Apacide             | Building/Roads  |                |
| 24  | Tex Hides           | Industrials S-Z |                |
| 25  | Merry Docks         | Shipping        |                |
| 26  | Hindalco            | Industrials S-K |                |
| 27  | Julian's Ridge      | Leisure         |                |
| 28  | Arwoods             | Building/Roads  |                |
| 29  | Harris Quincey      | Drugs/Stores    |                |
| 30  | Boddington          | Breweries       |                |
| 31  | Kleinwort Benson    | Bank/Discount   |                |
| 32  | UK Land             | Property        |                |
| 33  | Freemans            | Industrials S-Z |                |
| 34  | Wood (SW)           | Industrials S-Z |                |
| 35  | Quora Transport     | Shipping        |                |
| 36  | Nine Foods (tea)    | Food            |                |
| 37  | Bank of Scotland    | Bank/Discount   |                |
| 38  | Dale Elec           | Electricals     |                |
| 39  | Sun Corp            | Industrials S-Z |                |
| 40  | Balfour Beatty      | Industrials A-D |                |
| 41  | Cater Allen         | Bank/Discount   |                |
| 42  | Deacons             | Property        |                |
| 43  | Quick (FD)          | Motor/Aircraft  |                |
| 44  | Wholesale Fitting   | Electricals     |                |

Please take into account any minus signs

Weekly Dividend  
Please make a note of your daily totals for the weekly dividend of £3,000 in Saturday's newspaper.

| MON | TUE | WED | THU | FRI | SAT | WEEKLY |
|-----|-----|-----|-----|-----|-----|--------|
|     |     |     |     |     |     |        |

## BRITISH FUNDS

1987 High Low Back Price Change % P/E

## SHORTS (Under Five Years)

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## FIVE TO FIFTEEN YEARS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## OVER FIFTEEN YEARS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## UNDATED

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## INDEX-LINKED

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## BANKS DISCOUNT HP

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## STOCK EXCHANGE PRICES

## Shares drift lower

ACCOUNT DAYS: Dealings began September 28. Dealings end October 9. Contango day October 12. Settlement day October 19.  
Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (a) denotes Alpha Stocks. (VOLUMES PAGE 24)

## ELECTRICALS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## BREWERIES

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## BUILDINGS AND ROADS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## FINANCE AND LAND

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## FOODS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## CHEMICALS, PLASTICS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## CINEMAS AND TV

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## DRAPERY AND STORES

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## HOTELS AND CATERERS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## INDUSTRIALS A-D

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## L-R

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## S-Z

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## OVERSEAS TRADERS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## PAPER, PRINTING, ADVERT'G

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## INSURANCE

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## LEISURE

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## MINING

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## MOTOR AND AIRCRAFT

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## SHIPPING

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## SHOES AND LEATHER

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## TEXTILES

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## NEWSPAPERS AND PUBLISHERS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## OIL &amp; GAS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## TOBACCO

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

Portfolio  
—Gold—

© Times Newspapers Limited

DAILY DIVIDEND

£4,000

Claims required for

+52 points

Claimants should ring 0254-5372

| No. | Company | Price | Change | %   | P/E |
|-----|---------|-------|--------|-----|-----|
| 1   | ...     | ...   | ...    | ... | ... |

## OVERSEAS TRADERS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## PAPER, PRINTING, ADVERT'G

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## INSURANCE

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## LEISURE

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## MINING

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## MOTOR AND AIRCRAFT

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## SHIPPING

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## SHOES AND LEATHER

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## TEXTILES

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## NEWSPAPERS AND PUBLISHERS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## OIL &amp; GAS

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

## TOBACCO

| Company | Price | Change | %   | P/E |
|---------|-------|--------|-----|-----|
| ...     | ...   | ...    | ... | ... |

© Ex dividend & Ex all to Forecast Dividend & Interim  
payment passed & Price at suspension & Dividend &  
and notice a court payment & Pre-emptive figures &  
Forecast earnings & Ex other & Ex rights & Ex scrip or  
where apt 1 to 100 ... No significant data.







# CREATIVE & MEDIA APPOINTMENTS

## MARKET RESEARCH

Millward Brown is one of the largest and fastest growing UK research agencies with a turnover approaching £10 million.

Our clients include market leaders in food, brewing, retailing, financial services, cars and travel. The agency has an outstanding reputation for the quality of its design and interpretation, for making research relevant to management needs, and for the effective communication of findings.

We need more researchers of proven ability who can make a significant contribution to our future development. There are vacancies at middle/senior management levels. Preferred age 25-30. Minimum two years' practical research experience (quantitative or qualitative).

Attractive out-of-town location. Generous negotiable remuneration package and every opportunity for further advancement.

CVs to Geoff Allan.



**Millward Brown Plc**

60 Kenilworth Road, Leamington Spa, Warwickshire CV32 6JY  
Telephone (0926) 36425

Lilliput Holdings Limited including Lilliput Lane Limited and Lilliput Lane Land of Legend Limited

## MARKETING & SALES

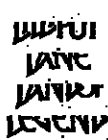
Lilliput Lane is internationally renowned for its range of miniature cottages and castles and for design excellence and manufacturing quality.

**GROUP MARKETING DIRECTOR**  
£24,000 + Car + Bonus  
+ Share Incentive

**SALES MANAGER (Director Designate)**  
£22,000 + Car + Bonus  
+ Share Incentive

The Lilliput Holdings Group of companies is growing very rapidly and will continue to do so through extended product ranges and corporate acquisitions. This is a new appointment at a very exciting time for the Group. The successful applicant will be required to develop and implement aggressive marketing strategies for the Group and associated companies and will report to the Group Chief Executive. Candidates, aged 27 to 35, will be enthusiastic and used to success and personal achievement.

Our Sales Director is leaving to join our U.S. subsidiary and we wish to appoint his successor to lead and control our uniquely successful U.K. sales operation. This is an outstanding opportunity for candidates with a market leader in the gift industry. The successful candidate will be used to success and personal achievement, have a finely developed sense of customer service and the ability to give attention to detail.



Interested candidates should write enclosing a full curriculum vitae to:  
The Company Secretary, Lilliput Lane Limited,  
Skirgill, Penrith, Cumbria CA11 0DP.

## GRADUATE TRAINEES

We are a well established and highly successful Financial Services group providing a wide range of ideas / concepts in the Financial Services market.

Due to expansion we now require GRADUATE TRAINEES looking for a career opportunity with great managerial prospects, and very high earning potential.

No relevant experience is necessary as we provide full training programme. You will need to be ambitious, open minded, competitive and aged between 23-30.

If you think you can satisfy our requirements, contact:



JERRY ODLE 01 491 4882

**THE PORCHESTER GROUP**

## PR ACCOUNT EXECUTIVE

For prestigious financial PR/communications company backed by leading city institution. Position offers good career opportunity for candidate (24-35) with proven experience in accountancy, merchant banking, stockbroking or financial PR.

Candidates should write enclosing their C.V. and salary requirement to:

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c/- The Times  
1 Virginia Street  
Wapping E1 9DD

## TELEPHONE SALES CONSULTANT

PREF. GRADUATE (MIN. 2 'A' LEVELS) AGE 23-28  
SALARY: £6-10,000 + COMM. O.T.E. £1K IN FIRST YEAR  
BASED: RAVENSCLIFF PARK

We offer a recruitment service to middle and senior management in companies both large and small throughout the U.K.  
You need to be articulate, confident and persuasive - in other words to people thereby giving their interest in you and the service. We are looking for someone with enthusiasm, drive, determination and above all someone who will ensure confidence and convince the employers they are making the correct decision in using us.

Sound easy! If you believe you are the person and you either wish to move into or are already in selling but want a career, contact me.  
J. Bennett on 01-741 8011 ext. 223  
or 01-748 3444 (24 hrs.)

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Change course for a new career - join Sandhurst Marketing, leaders in business systems and equipment sales, when we open our prestigious new purpose-built flooring showroom/business centre - right in the heart of Docklands.

To help us chart a successful course through busy waters, we need to appoint enthusiastic, professional individuals to fill the following positions:

### Business Centre Administrator

£12,000 pa

In addition to providing a full secretarial service to the Director and co-ordinating sales administration, your role will include managing the showroom, greeting visitors, handling sales enquiries and some simple accounts work.

The ability to work on your own initiative whilst under pressure is vital, combined with a smart appearance and the ability to communicate effectively with clients. Good secretarial skills are essential and audio knowledge and experience of managing other staff would be an advantage.

### Secretary

£9,500 pa

You will be providing an efficient secretarial service to our team of sales representatives and engineers, typing general correspondence, reports and proposals.

A good telephone manner, plus typing skills of around 50/60 wpm are needed - shorthand would be an asset but isn't essential. You'll also be a good organiser, able to cope with a hectic environment.

Both posts carry attractive salaries and a generous range of benefits plus first-class opportunities for career development.

In the first instance please apply in writing with full cover details, or telephone for an application form, to Diane Bright, Sandhurst Marketing plc, Pondtail Close, Horsham, West Sussex RH12 4HS. Telephone (0403) 50200. Interviews will be held locally.



**Sandhurst Marketing PLC**

## Nielsen Clearing House

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## MEDIA &amp; MARKETING

## Do-it-yourself newspapers

Very shortly it will be possible for most homes to be equipped with an intelligent television, complete with a built-in printer to give the viewer a copy of his favourite newspaper. It would be easy to deduce from this — as some people are already doing — that such a facility could become the standard means of news dissemination, to the demise of Fleet Street, and the end of the world as we know it. Well hardly...

When television news began there were fears that it would kill the national newspaper as summarily as it had the cinema newsreel. In the event, television expanded the market, causing a surge in advertising revenue. There is no reason why intelligent television should not do the same, provided newspapers are willing to adapt.

The "keypad generation" is growing up fast, reared on computers, more numerate than literate. By the time they are working for a living, their daily lives will be very different from those of their parents. True, their day will start with the arrival of the daily newspaper. But what sort of newspaper?

I predict that the reader will virtually edit his own paper, its pages culled from the thousands available to him via his intelligent television. Through his keypad, he will place a "standing order" for the pages he most wants to see every day.

As well as the home and foreign news pages, he may want the business pages but not the sport. He may want to see the letters page one day but not the next. He may also want to scan the front page of *Le Monde* or *La Stampa*, available to him by satellite. His children may have nagged him for their favourite comic. He will programme the system to print out all these pages while he's shaving. Result: a unique newspaper he can read over breakfast, with a second edi-

## OPINION

Humphrey Metzgen

tion available by the time he is about to leave for the station. The technology for controlling micro-processors within a modern television is already available (allowing tomorrow's newspaper advertisers, in theory, to target readers by postcode). The technology for printing newspapers in the home — papers of the same size and standard as those now delivered by the newsagent — is feasible but not available yet.

The implications for Fleet Street's traditions are huge. The printing process, the distribution, the wholesaler, the retailer and the delivery boy would all be redundant. Yet in a conceptual sense the intelligent television is nothing new. It is simply a part of the media pattern that allows viewers to watch one channel while recording another, play video games or do their computer homework.

Visions of the future always have a fanciful ring to them, but I venture that few would dare to pooh-pooh this one, in the light of the technological advances of the last decade alone. It is not unreasonable to assume that the "electronic newspaper" will be a mass circulation daily within the next decade. Fleet Street, with barely a big toe dipped into the water, is going to have to take the plunge sooner rather than later.

Newspapers will have to revise the way they see themselves and recognize that they are just "part of the media pattern" in which they will be interpreting the news as they have always done, but contributing also to the widening communications world. Britain leads the field in this technology. If newspapers invest in it now they can pave the way towards a healthy and flourishing multi-media family.

The author is managing director of Postvision Limited and a Director of the International Gemma Group Limited.

## A race against time

Split-second timing is the story behind the

British newspapers that you buy abroad.

Andrew Lycett looks behind the scenes of the fast-expanding market in overseas sales

At eight o'clock on Monday morning, as a beautiful autumn day dawned over Paris, Muriel Mason, Franco-American *vendueuse* in the kiosk at the Hotel George V off the Champs-Élysées, sold her first British newspapers of the morning, *The Times* and the *Daily Telegraph*.

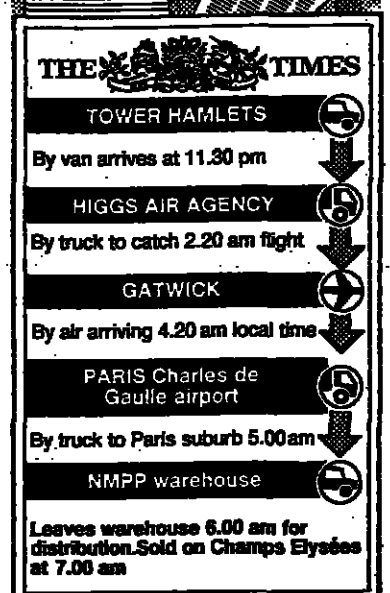
Eight hours earlier, these same papers were rushed in publishers' vans to Higgs Air Agency's depot, behind Smithfield Market in London. From there, along with 28,000 other

number of Britons booked into hotels. Each day the number of orders changes, the whole operation being controlled by computer.

From PPI the papers go to Higgs for weighing and documentation. Higgs regularly charts aircraft to carry British newspapers (and only newspapers) from Gatwick and Southampton to Paris, Brussels, Düsseldorf, Amsterdam, Milan, Copenhagen and Zurich. Brussels is an important hub for trans-shipment to further points, including Spain. Düsseldorf is also a vital destination for 100 outlets in the British forces, a contract IPD won from Smith's in August.

A few places, for instance Malta, Gibraltar and Kuwait, are served by scheduled flights from London. Paris is special because British papers must catch up with other foreign titles to meet a 6am delivery run. With the French an hour ahead, timing is crucial. The Higgs truck leaves its depot at 12.20am to reach Gatwick by 1.20am. Its contents are loaded on to the Dart Herald plane by hand and the plane leaves at 2.20am. When it lands exactly an hour later at Charles de Gaulle airport, it is met by three vans from IPD's French associate, Nouvelles Messageries de la Presse Parisienne (NMPP).

It is now 4.20am in France. Twenty minutes later the papers are hurtling down the motorway to NMPP's vast warehouse at La Villette, north of Paris. "If we worried about speed limits, we'd never make our deadline," says NMPP's import manager, Joel Filon.



At La Villette by five, the vans drive into the warehouse. They are set upon by 120 packers who, 35 minutes later, have bundled the orders of each British newspaper, with their conti-

## 'Greek deliveries are geared to British hotel bookings'

Acting for the Newspaper Publishers' Association (NPA), IPD has virtually cornered the market in British newspaper sales abroad. *The Guardian* and *The Sunday Times* are the only papers whose foreign distribution it does not handle exclusively.

In all, 292,000 British newspapers are sold abroad each day. Apart from the Paris run — a special case requiring split-second timing — they all pass through the warehouse of Press Packers International, an IPD subsidiary, off Fleet Street.

Targeting has to be precise, and it is at PPI that they are sorted into 502 bundles for air freighting throughout the world. Papers destined for Greece, for instance, are geared to the

mental competitors, in parcels for 5,000 retailers throughout France. At six, the bundles are rushed back to the airport for the first scheduled flight to Strasbourg at 6.45am and other destinations. Robert Joschim, one of nine drivers delivering to 320 outlets in Paris, loads his van with the papers for the Champs-Élysées. It is the end of a dramatic race that brings the news to British expatriates and holidaymakers on time, every day.

IPD is part of Hachette, the French publishing group. It was formed in 1984 when Hachette bought out its British partner, Gordon and Gotch. It has since raised sales of British newspapers and magazines abroad from 85 million to an expected 140 million this year, as turnover has jumped by £13 million. Chief executive Hugh Begg notes that this

## 'If we worried about speed limits, we'd never make our deadline'

happened when, despite new titles, total British newspaper sales were static at 15 million.

Attracted by these readers abroad, News International, owners of *The Times*, recently announced plans to print in the United States. For the time being newspaper publishers seem happy with the IPD service. They sell their papers to IPD, removing all foreign exchange risk to themselves. IPD still has to export two newspapers to sell one, and, in France at least, only makes a profit on sales of British magazines. Begg claims IPD's bulk purchasing power on freight means British newspaper prices abroad are kept lower than they otherwise would. At the same time, expensively acquired readers are not lost when they are on holiday.

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## Waiting for the world

Why the first global TV news service is still just a slick pilot

Despite a year of deliberating, the Foreign Office mandarins have still to decide whether to back the BBC's proposed television version of the World Service. If they do give it the go-ahead — and it will mean them greatly increasing their annual grant of £115 million — it will become the world's first global television news service.

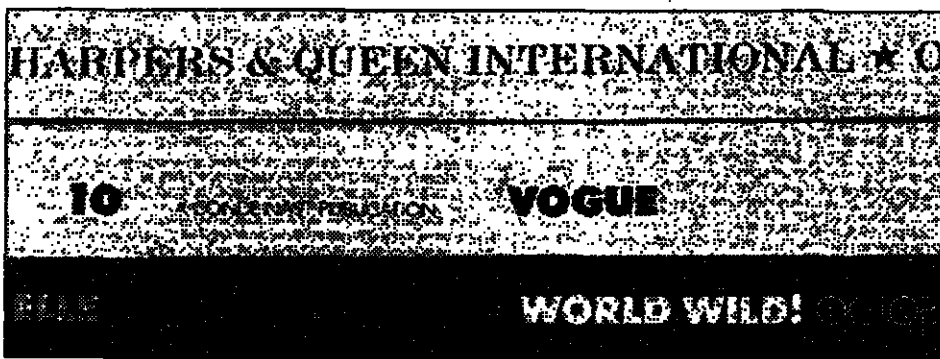
Several FO officials have just watched the latest pilot of the half-hour programme. Combining the breadth and seriousness of the World Service with the slickness of the Nine O'Clock News, the half-hour programme lingers over the latest situation in Nicaragua, runs a special report on Nigeria and rounds up British Press comment on international affairs.

Despite the delays, External Services have been pressing ahead with their plans: 60 radio journalists are receiving television training and potential markets are being explored. The USA, Canada, New Zealand, Australia, Singapore, Hong Kong and some Caribbean islands are all interested.

Though the BBC is cashing in on the reputation of the World Service, it will not be able to provide quite the same access to viewers whose authorities are opposed to an independent line. Eastern Europe and Africa, for example, will not be among the recipients; either their governments are not interested or they cannot afford to buy it unless the service is further subsidized.

But according to the BBC's George Carey, who has been helping mastermind the programme, these limitations will eventually disappear. "The time will come when everyone will have a satellite receiver and be able to tune in no matter where they are."

Kate Finch  
© Times Newspapers Ltd 1987



Autumn leaves: shown at their actual size, the spines of the three magazines tell the story

## The cover story

Autumn is magazine boom time, as the thick October issues of *Harper's & Queen*, *Elle* and *Vogue* clearly show. The figures below indicate the apparently healthy state of the market — but *American Vogue* remains twice the size of its English sister.

|                   | Elle    | Vogue   | H & Q  | Total   |
|-------------------|---------|---------|--------|---------|
| Cover price       | £1.20   | £2.00   | £2.00  | £5.20   |
| Weight ounces     | 35      | 50      | 45     | 130     |
| Editorial pages   | 155     | 161     | 162    | 478     |
| Advertising pages | 201     | 311     | 249    | 761     |
| Circulation*      | 239,605 | 180,836 | 98,904 | 519,345 |

\* Source: Audit Bureau of Circulation, Jan-June 1987

## BBC APPOINTMENTS

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*Intermedia* is a leading magazine of communications policies, ideas and trends. It covers all electronics communications, in all countries and seeks to give informed analysis of both current events and underlying concepts.

*Intermedia* is published by the International Institute of Communications, an independent research organisation with members in 80 countries. UK members include BBC, ITCA, CA, BT, Reuters, Visnews, BPPC and British Aerospace, as well as many individuals.

The Editor should have editorial skills, an awareness of international issues and a knowledge of broadcasting and/or telecommunications.

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## MEDIA &amp; MARKETING

# Urbane warfare declared

Two television charmers are examined by Angela Neustatter, who discovers them competing for Britain's female viewers

The audience pulling power of the breakfast time women presenters has been ruthlessly exploited. Now we have the scenario for a ratings battle between the chaps.

On Monday, Robert Kilroy Silk, the urbane, infinitely agreeable presenter of his own morning show now named *Kilroy Silk* returns to the BBC1 screen. During his absence, Mike Scott, seasoned television presenter with a style of charm well cultivated for the small screen, has appeared in a directly competing morning show on ITV, *The Time*.

The key question is: will their appeal be judged on professionalism and journalistic judgement alone, or will they fall victim to the personality cult in the same way as Anne Diamond and Selina Scott? Both profess to find the notion unappealing, and yet Mike Scott acknowledges: "Of course it is useful to me and the programme if I become well known. If a Mike Scott character begins to beckon people, I can't pretend that isn't good. I don't think one can pretend that personality is not part of being successful."

Robert Kilroy Silk says: "I'm sure how I look, my manner, was part of the equation when I was chosen, but I couldn't do what I am doing by just being a pretty face. I was asked to do the programme as me, as a real person with real views and prejudices. Presumably they were considering the right ingredients for what I concede is a programme in competition with Mike Scott's."

Both, however, have forceful views on what their programmes are



Head to head: Scott and Kilroy Silk, slugging it out after breakfast to win the favours of housewives

attempting to do. The two shows cover a range of subjects, some "serious" involving experts, politicians, controversial and topical subjects, but blended with less heavy themes, topics which amuse rather than afflict life and death.

Kilroy Silk explains that his show is modelled directly on the *Phil Donahue Show* in America. His

brief was to get as close as possible to that same hard-hitting charismatic presentation: at times aggressive and hectoring, at times soft-centred. "Although this was the model, I was also taken to be me, doing that style of show - not an imitation."

"I didn't work out a strategy for presenting the show and certainly in

the early days people would sometimes accuse me of being unfair. Now I am told I am fair, and I think that's something I've learned. It's all very well going on to be yourself, with your own views and letting those be known, but it's also important to be scrupulous in letting both sides of an issue be heard."

Scott, too, feels he approached *The Time*... *The Place* instinctively rather than calculatedly - even though unlike Kilroy Silk he has years of experience in seeing what styles of presentation are most effective. He says: "Whereas for documentaries I work and rework the material, for this programme I take a much more spontaneous approach and the viewers get, I think, the real Mike Scott."

"I've also had to learn to value different types of material. I have to admit I started out with the feeling that only life and death issues were really of interest, but I have begun to see that things which are less absolutely vital, but which touch people's lives, are also worth doing."

"The challenging thing is to make the show work because we have live people in the studio. We have a range of subjects and I have to orchestrate it all, and make sure it's good entertainment and information. Some days I come off feeling quite smug about it but other times I could kick myself after a show - and, of course, there's no chance of having a re-run."

Programmes such as this, which go out post-breakfast time, are clearly aimed at women at home - Scott suggests ITV advertisers would ideally have an audience of "young women with upwardly mobile husbands who drive Porsches and who themselves drive Golf GTis."

And so it seems fair to speculate that these two have been chosen for their appeal as well as ability, to provide a healthy journalistic battle for ratings. Whether the woman at home is as susceptible to presenter power as the breakfast time audiences have proved themselves, remains to be seen.

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## USA hooray

It was scorned by the experts, but *USA Today* has reached its fifth birthday and is shaking the Press establishment

Five years ago, when Allan Neuharth, the chairman of the Gannett newspaper chain in the United States, set out to launch a popular national daily using new technology to span the continent's vast distances, there was much scoffing. Wisdom in the New York-Washington-Los Angeles media centres was that it could not work.

It was not technically feasible, the sceptics said, and for content - Neuharth's formula of high-quality colour, tightly edited stories, factual

"bullets", hi-tech graphics, a full-page weather forecast and a focus on lifestyle were derided as sacrilege. *USA Today* was written off as the journalistic equivalent of junk food.

Five years on, *USA Today* is an institution. Throughout last week, its anniversary, the cartoonist Gary Trudeau devoted his nationally-syndicated *Doonerbury* strip to satirizing it and the paper has even spawned a book.

*USA Today* claims a readership of more than five million, more than the *Wall Street*

*Journal*, though its circulation, at 1.6 million, is below the *Journal*. Survival has come at a high price. Neuharth, a man whose ego makes the average British

press baron look like a retiring lily, ran up \$233 million (£145 million) operating losses and sacked dozens of managers and staff before claiming his first profits last May.

Such a strong position runs against the perceived wisdom in American journalism, which dismissed *USA Today* when it led its first front page on the death of Princess Grace of Monaco rather than the assassination of President Gernay in Lebanon.

*USA Today* appeals to a heavily male and middle-class readership. Its tone is optimistic, with constant references to "we" and "us" for the American public. Even when the news is bad, it finds a good angle.

But for all the sneering of

the country's thinking classes, *USA Today* does a better job than any other daily at picking up social trends and tapping the pulse of that mythical place, Middle America. It revived the vox pop, printing the opinion of half a dozen men-in-the-street every day on its editorial page. President Reagan is one of its fans. But it recently won praise from a more discerning reader, Dr Henry Kissinger. "Everyone says he doesn't read it, and everyone reads it," he said.

Charles Bremner

## BYLINES

## Journalists in the red

The National Union of Journalists' executive meets this Friday to approve a package of cost-cutting measures designed to save the union from bankruptcy. The financial crisis is the result of overspending and top-heavy bureaucracy.

But few examples of inefficiency can be as damaging as the revelation that the recently-elected Father of Chapel at one newspaper is probably not even a member of the union. The FoC at Lloyds' List, Alan Marshall, is said to have allowed his membership to lapse some years ago, and the NUJ has apparently failed to notice that his subscriptions are now several hundred pounds in arrears. "If there are any arrears, that's between me and Acorn House [NUJ headquarters]," Marshall said yesterday. "There are always problems when you switch branches, which I did when I came here."

The union's membership records are currently being computerized, which should reduce the chances of such an oversight in the future.

### Star-crossed

First the journalists, then the advertisers, and now even the topless models are deserting *The Star*. Model Heather Mills has turned down an offer of regular work from *Star* editor Michael Gabbert because she says the paper is becoming too smutty. The other girls at her agency, Panache, feel the same way, she says. Meanwhile an unemployed *Star* reader in the studio audience who stood up to defend the paper on ITV's *The Time*, *The Place* last week turned out to have been one Harry Gorman, minder to *Sunday Sport* founder and *Star* consultant David Sullivan, who refused to comment yesterday.

a review of a Mills & Boon novel on the book pages.

### No partners

There was discontent at the financially hard-pressed *Independent* this week over the invitations to Monday's first birthday bash. The newspaper invited all the staff but not their partners. "I think it's appalling," said one spouse. "We've put up with a lot over the past year." So fed up were the sports department, that they mounted a rival fixture the same evening.

### Briefly...

London listings mag *City Limits* has a new editor, two months after the previous one resigned after just a week in office. Cynthia Rose is currently deputy editor of the music magazine *Wire*... The latest women's magazine to hit the news stands, the German-backed *Bella*, has written off one-twelfth of its potential readership: the horoscope in the first issue leaves out Virgo... The Independent Broadcasting Authority is expected to decide this week whether to go ahead with plans to advertise a further 12 franchises for local radio stations... This week sees the launch of a glossy quarterly, *Finance*, circulated free to 15,000 finance directors. Editor-in-chief is Robert Heller, founder of *Management Today*, whose penchant for enormous headlines and moody photographs the new magazine also displays... *The Times* is to publish on Boxing Day for the first time in 70 years, along with *The Sun* and *Today*...

Nick Higham

## GENERAL ARTIST TO WORK IN HIGH WYCOMBE

Creative Marketing Limited needs an experienced general artist to work on various accounts, large and small, involving some creative work, production of most types of visual, plus simple illustration and mechanicals.

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Display is a rapidly expanding company with an impressive client list and is making additional sales appointments in Point-of-Sale and in Graphics/Print.

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0462 895555

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Contact Jacqueline Innes on 01 581 5877/2470 RONSIDES

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Action Research for the Crippled Child is a charity which raises funds for medical research into the prevention and alleviation of disability. It is unique among fund-raising medical research charities, ranging from conception to old age - with 150 projects in progress at any one time.

Having embarked on a drive to increase public awareness, it needs a lively Publicity/Press Officer to assist the Director of Public Relations based in Horsham, West Sussex.

The ideal applicant will have proven PR skills, including journalistic/broadcasting experience. Previous experience of charity work is not essential - but initiative and energy are.

Initially, the appointment will be on a one-year contract. Salary negotiable but not less than £9,500 p.a.

Either write for an application form - or send 250 words on why you're the person we're looking for - to:

Director of Public Relations  
Action Research for the Crippled Child  
Vincent House, North Parade, HORSHAM West Sussex RH12 2DA



## Sunday MAGAZINE DESIGNER

We are looking for a talented and enthusiastic magazine designer with at least three years experience. The ability to work under pressure with speed and initiative is essential.

Write to: Team Ballouch, Art Director, Sunday Magazine, 78 Dyle Street, London W1P 7LS

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Decanter, acknowledged as the leading specialist magazine for consumers of wines and spirits, requires an organised person to progress their Advertising and Editorial copy flow.

The successful applicant will have had several years experience preferably in the magazine field.

Salary negotiable according to age and experience. Please apply in writing with full C.V. to:

Anna Adam, Personnel Officer  
Decanter Magazine Ltd,  
2-10 St John's Road  
London SW11 1PN  
(Tel. 01-530 1551)

No agencies please.

## ADVERTISEMENT EXECUTIVE

A small specialist publishing group based in Oxfordshire requires a young, intelligent, creative, enthusiastic, self-motivated sales person to join our happy and successful team.

Applicants possessing these suitable qualities should have previous sales experience in the media or other related areas. The successful candidate will represent the UK's leading office stationery trade monthly magazine and also be required to sell an exciting consumer security. An attractive salary package and company car will be offered to the right candidate.

Write with full career details to:  
JOHN B WHITFIELD,  
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TRADE MEDIA LIMITED, STREATHFIELD HOUSE,  
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Please send your CV and letter of application to Living and Learning

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### require a DEPUTY EDITOR

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The weeklies market is competitive and for the successful applicant the immediate challenge and attendant pressures cannot be overstated. However the long-term prospects are potentially highly rewarding.

Salary in line with NUJ Agreement

Please apply with CV to:  
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We are now seeking experienced Secretaries, aged 25 upwards, to work for senior managers in specific areas of our business such as marketing, personnel and projects where your particular blend of skills and experience will be put to the fullest use.

Our ultra modern offices are ideally located close to Warren Street and Euston Square tube stations and the facilities of a sports centre.

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Write with CV or telephone Helen Mildenhall, BEAP Ltd, Glenthorne House, Hammiersmith Grove, London W6 0LG. Tel: 01-846 9922.

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Work on a one-off basis as PA to the MD of a property development offshoot of a major City insurance firm. Mid 20's+, initiative, SH + WP.

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As the leading publication in the field, we are looking for a dynamic and highly motivated Advertisement Sales Director with a proven track record selling advertising space to individual and agency accounts, the ability to organise and develop an effective international sales and marketing team and to take direct responsibility for achieving overall sales targets. Willingness to travel is essential and a working knowledge of German would be very useful. Applicants should be prepared to work long hours at times in order to meet copy deadlines. This senior post will suit someone seeking a demanding and responsible position in a lively and progressive environment. We offer excellent performance-linked prospects and remuneration commensurate with ability and experience.

Please apply with full C.V. and details of present salary to:

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Benny Cracknell,  
Executive Officer, Business Services,  
World Trade Centre in London Ltd,  
International House, 1 St Katherine's Way,  
London E1 9UN.  
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An experienced secretary is required by C H Industrials PLC to assist their Company Secretary. Word processor experience is essential plus experience gained within either a law firm or company secretarial department of a plc.

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Penny Cracknell, Executive Officer,  
Business Services,  
World Trade Centre in London Ltd,  
International House,  
1 St Katherine's Way, London E1 9UN.  
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Imperial College of Science and Technology  
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For admin office of International Consortium of Business Travel Agents. I need someone urgent who has excellent secretarial and organisational skills, great initiative and responsibility, can work under pressure, has good telephone manner and a pleasant telephone manner. Knowledge of hotel or travel trade, word processing languages a plus.

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Telephone Annie Hilton on

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Gateway Residential Services plc,  
Essex Lodge, Barnes Green,  
London SW13 0LW.

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(Equities/Corp Finance)

Intelligent PA for top City Chairman. 'A' level education with sec skills of 100/60. The WP system is IBM DW3/Wordperfect and the company will cross train. First class appearance and communication skills essential.

Although you will work long hours (8.30 am start) this is a key position where your efforts will be fully rewarded. Preferred age group 25 - 40. Salary not less than £15,000 + benefits.

Telephone Annie Hilton on

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Recruiter  
CITY SECRETARIES

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If you're interested in it and like to work independently, please send your applications and certificates to:

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| <b>ART COLLECTIONS, ANTIQUES</b><br><b>£13,000</b><br>Act as a trouble shooter for the Chairman of this company who deal with profitable investment assets surrounded by beautiful antiques. Learn about art collections, business deals and enjoy a high percentage of administration daily + a high content of computer activity. Shorthand skills and previous computer experience a must. Want to know more?<br>Call Sharon Kay on 01-221 7872. | <b>WHY COMMUTE?</b><br><b>£9,000</b><br>Cream of Croydon's PA positions! We're looking for a right hand to assist the Director of a prestigious financial organisation. 25 days holiday and excellent salary package are the rewards offered in return for commitment, excellent presentation, good WP skills and a mature level headed approach to your work is essential.<br>Call Gill on 01-688 5698. | <b>INTERESTED IN CLASSICAL MUSIC?</b><br><b>£9,000 + FREE CONCERT TICKETS</b><br>Deal with pianists, violinists, guitarists and other professional artists. Help to organise world wide tours and deal with publicity. Learn about royalty contracts, performing rights AND be trained on the word processor.<br>Call Sandra Simmons on 01-221 5072. | <b>ADVERTISING BREAK</b><br>Dynamic, fun, buzzy, humorous team need you and your zany personality to join them - high tech offices - famous accounts to get involved in. This really will begin your career path in an amazing industry. All you need is good WP skills.<br>Call Sue Lewis on 01-734 0911. | <b>PUBLISHING</b><br><b>£10,000</b><br>Exciting opportunity to develop and build up a completely new magazine - start from scratch as PA to the publisher. You will have free rein to set up this department in your own way. If you enjoy being in a creative atmosphere and have good shorthand skills.<br>Call Sue Lewis on 01-734 0911. | <b>GRADUATE IN PUBLICITY</b><br>Help handle advertising, mail-shots, promotions and marketing within this friendly organisation. Working with the press and development officers, you'll provide full secretarial back-up and receive excellent training in publicity.<br>Call Sue Lintern on 01-834 0388. | <b>PROPERTY PEOPLE</b><br><b>£12,000</b><br>Join this upmarket Property Company based in plush Mayfair offices. As a Senior Director you will perform a whole range of duties from organising parties, meetings and travel to supervising junior staff and generally helping to run the department. If you have good Audio and WP skills.<br>Call Natalie Drucker on 01-629 4031. | <b>CARIBBEAN PARADISE</b><br><b>£10,500 +</b><br>Help orchestrate operations in the Caribbean with one of the UK's largest telecommunications companies. Based in the London office, weekly lunches and conferences await your instruction, and delegation from the Director will keep you day varied. Just see skills are needed.<br>Call Francesca Peters on 01-831 0666. | <b>FASHION ACCESSORY!</b><br><b>£10,500</b><br>Enjoy a 30% store discount when you perform a 50% Admin and 50% Secretarial role to a Director of this fast moving and exciting support service for a huge fashion corporation. Duties will include diaries, meetings, travel arrangements, lots of telephone work and people contact. It's a young and fun environment if you have shorthand & typing.<br>Call Natalie Drucker on 01-629 4031. | <b>PERSONNEL IN TRAVEL</b><br><b>£10,000</b><br>Combine these two high interest areas when you assist the Vice President of Personnel within this multinational travel organisation! A highly confidential role where your versatility, good communication skills and ability to deal with people at all levels will be of paramount importance as you develop your career. With confident personality and shorthand secretarial talents.<br>Call Jackie Mills on 01-623 1236. |
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## Be seen with the right company

### LONDON BOROUGH OF BARNET CHIEF EXECUTIVE AND TOWN CLERK'S DEPARTMENT

#### TOP SECRETARIAL APPOINTMENTS

ARE YOU \* a good organiser and administrator?  
 \* tactful, discreet and diplomatic, even under pressure?  
 \* a skilled shorthand secretary with word processing experience used to working at senior management level?

If so, you could be the person we are looking for to assist Barnet's foremost Councilors in fulfilling their civic functions.

#### SECRETARY TO MAYOR

**SALARY: £11,808 - £13,620 per annum inclusive.**

In this important role you would be responsible for:

- dealing with all the Mayor's secretarial and administrative work and signing correspondence as appropriate;
- arranging receptions and other functions;
- maintaining a diary of engagements for the Mayor.

It would also be expected that you attend certain Civic functions and undertake other duties which occasionally involve working outside normal office hours.

The position involves a good deal of contact with Councilors, other Council Departments and members of outside organisations as well as members of the public.

Minimum shorthand and typing speeds of 110 w.p.m. and 65 w.p.m. respectively are required for this post.

Closing date 22nd October, 1987. Ref 600/160

Application forms and further particulars are available from the Recruitment Office, London Borough of Barnet, 16/17 Sentinel Square, Brent Street, Hendon, London NW4 2EN. Telephone: 01-232 8282, ext. 2372. 01-202 6802 outside office hours.

AN AUTHORITY COMMITTED TO EQUAL OPPORTUNITIES

**LONDON BOROUGH OF BARNET**

### Secretary to MD

c.£14,000

Our Client, a leading international company, manufactures and markets a wide range of industrial and domestic products. We're looking for a career oriented secretary to assist the Managing Director in a variety of interesting and exciting areas. You will be involved in the whole range of personal assistant tasks. Ideally, you'll be of graduate calibre and capable of working with a high degree of independence. You'll act on your initiative, with discretion.

You must be highly communicative. Confident. Immaculate in appearance. And be able to deal with people at every level. Ideally, you'll be of graduate calibre and capable of working with a high degree of independence. You'll act on your initiative, with discretion.

Typing and shorthand skills must be of the highest standard. And audio and word processing ability as well as an excellent secretarial background are essential. We imagine you'll be aged late 20's, early 30's.

The above salary and an attractive benefits package will be offered. For more information, please write, enclosing a brief CV, to Shielagh Stevenson, quoting ref TL4, Moxon Dolphin & Kerby Ltd., 178-202, Great Portland Street, London W1P 6JJ, listing any companies to whom you do not wish your details sent.

**MOXON · DOLPHIN · KERBY**

EXECUTIVE SEARCH & SELECTION

MEDIA · FINANCE · ADVERTISING · SALES · PERSONNEL · MEDIA

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### STRAIGHT TO THE TOP

MacBlain Nash specialises in senior PA/Secretarial temporary assignments. If you are a proven senior PA with good shorthand, typing and preferably WP skills seeking immediate and continuous temporary work ring us now for further details.

Carrington House, 130 Regent St., LONDON W1 Tel: 01-439 0601 (Entrance in Regent Place above Iberia Airways)



**MacBlain NASH**  
Temporary Secretaries

**£11,000 RECEPTIONIST/SEC**  
This City PA is looking for an immediately available, well spoken and reliable person to deal with a number of overseas clients, mostly American, also organise some social events. You will be a very good communication skills and good typing. Now position with excellent prospects.  
01-589 8807  
**JOYCE GUINNESS**  
RECRUITMENT CONSULTANTS  
21 Regent Street, Regent Square, London W1

**FROM £13,000 UP PA/ADMINISTRATOR**  
This City PA is looking for an immediately available, well spoken and reliable person to deal with a number of overseas clients, mostly American, also organise some social events. You will be a very good communication skills and good typing. Now position with excellent prospects.  
01-589 8807  
**JOYCE GUINNESS**  
RECRUITMENT CONSULTANTS  
21 Regent Street, Regent Square, London W1

**£10,000 PA 20'S**  
FELTON MIDOX  
We are looking for a very good PA who will be involved in much liaison with top management level Directors. WP a must. Also, some typing, and a good knowledge of business, finance, and general office procedures. You will be a very good communication skills and good typing. Now position with excellent prospects.  
01-589 8807  
**JOYCE GUINNESS**  
RECRUITMENT CONSULTANTS  
21 Regent Street, Regent Square, London W1

**£12,000 HUMAN RESOURCES**  
This City PA is looking for an immediately available, well spoken and reliable person to deal with a number of overseas clients, mostly American, also organise some social events. You will be a very good communication skills and good typing. Now position with excellent prospects.  
01-589 8807  
**JOYCE GUINNESS**  
RECRUITMENT CONSULTANTS  
21 Regent Street, Regent Square, London W1

### EXPERIENCED TELEPHONISTS

Required for Group of National Newspapers based on the edge of the City.

Superb conditions including - 35 Hr week, BUPA scheme, pension plan and 6 weeks holiday are offered to the right candidates.

Knowledge of Mitel SX2000 would be an advantage, but good diction is essential to the standard already established.

Reply to:  
**'Telephonist Vacancies'**  
Box 486 Virginia Street, London EL 9DD

### PERSONAL ASSISTANT

**£9,060 - £10,335**  
The Assistant Director (Academic Development) needs to support an experienced Personal Assistant.

Applicants for this post will be self-starters who like to work on their own initiative and to assume responsibility. Excellent secretarial and administrative skills are required including the ability to use a word processor to take shorthand and to do basic housework. Experience of working in an academic environment at higher education level would be useful but not essential.

The ability to communicate well at all levels is essential as is confidentiality and a commitment to a demanding career in one of Britain's leading educational institutions.

Application forms and further details are available from the Personnel Department, South Bank Polytechnic, Borough Road, London, SE1 5AA. Tel: 01-528 3512 (answering service 9.00 am to 6.00 pm).  
Please quote Ref: PA2.  
Closing date: 10th October 1987.  
An Equal Opportunities Employer.

**South Bank Polytechnic**  
Teaching for tomorrow in the heart of London

### YOUR VOICE could be your fortune

Sell advertising over the phone in national quality publications. Earnings depend on efforts. Based in our London office. Immediate start.  
Call Mike Turnbull on 01-624 3156

### JAPANESE SPEAKING PA/SEC TO PTN

**£ SAL/NEG A.A.E.**  
This well established firm of Chartered Secretaries, based in the City are looking for a bright, energetic person to work for interesting area where initiative is taken for granted. Mother tongue English essential. Ring Clara McDowell 623 4222.

### RECEPTIONIST/SECRETARY

**£ NEG A.A.E.**  
International Finance House based in Green Park are looking for an immediately available person to handle their busy reception. Age 20-30. Ring Clara McDowell 623 4222.

### CITY SECRETARIES

**£13,000 ++**  
Public figure based in lovely SW1 offices needs a top PA/Sec to the MD of this W1 Management in Politics, Industry and Fund raising for Charity and needs someone who will take an interest in his activities.  
01-730 5148 (Rec. Con.)  
**JAYGAR**

### Maime-Tucker

**ADVERTISING/PEOPLE MANIA?**  
**£10,500 + PERKS**  
This is a genuinely fascinating Career Opportunity for a top-Notch Organiser & first rate Communicator with a very cool head for when the going gets hot! To act as a super Assistant/Secretary to one of Advertising's busiest people! Virtually all of your day will be spent organising people in all directions... face-to-face... on the telephone... when everything on top of everything else someone! You will only need accurate shorthand & typing because this is a secretarial job as such (approx 25%) & you will need as much imagination and as you can muster... money working on your own initiative. So, if you are looking for a real Challenge and a chance to show down the typing and tone so the organisation's control & it's 21-25 I would be keen to hear from you.  
90 Pall Mall St James's London SW1Y 9LB Telephone: 01-225 0546

### PARLEZ VOUS FRANCAIS?

**£11,500 + super perks**  
An exciting opportunity awaits a senior level SH/Sec fluent in both written and spoken French to be a real right hand to two Senior Executives. Lots of travel arrangements & admin. Excellent benefits including 5 weeks holiday. Call 377 6777.

**La Creme**  
20/21 Wimpole Street, London W1M 8BB  
**IS THERE LIFE AFTER A TIME-SHEET?**  
Career development doesn't have to stop just because you are temping. My aim is to give you assignments that will complement your skills and broaden your experience. Come and join a great team. Call me, Amanda, as soon as you can.  
01-491 1868

### Career PA

**£20,000+**  
This dynamic young entrepreneur is chairman of an international conglomerate which he has built up to its current level of success. As his new PA your overall involvement will be immediate - your responsibilities growing as you learn the business. You will be a professional PA with impeccable skills who has a high level of commitment and the flexibility to travel abroad at short notice. City experience an advantage. Age 25-35. Skills: 120/80.

### Personnel

**£10,000**  
This large television company is well known for its internal promotion prospects. expansion of the personnel role has created an exciting opportunity for a secretary keen to develop a career in personnel where the emphasis is on recruitment and administration with a high level of liaison. Age: 21+ Skills: 100/60.

**RECRUITMENT COMPANY**  
5 GARRICK STREET  
CONVENT GARDEN  
TEL: 01-831 1220

### TM

**SETTING UP UP TO £16,000 PACKAGE**  
A young and exciting company is expanding and looking for several secretaries/PAs at Director level to join them and help set up their new West End office. You will need to be a good organiser and be able to work as a team as well as being flexible. The job is busy and full of variety: liaising between your boss and his clients, organising promotions and other functions. You must be 25 or under as the Directors are young. Speeds 80/60.  
Please call us for an interview until 6.00pm.  
**LONDON BRUSSELS**

### BARNES SW

### TOP PA CITY CHAIRMAN

**£10,000**  
This City PA is looking for an immediately available, well spoken and reliable person to deal with a number of overseas clients, mostly American, also organise some social events. You will be a very good communication skills and good typing. Now position with excellent prospects.  
01-589 8807  
**JOYCE GUINNESS**  
RECRUITMENT CONSULTANTS  
21 Regent Street, Regent Square, London W1

### LIVELY, BUT MATURE, PERSON

For hectic advertising market research company in Covent Garden.  
Typing 80+ Good appearance and manner for daily 2 hours as relief receptionist. Word processing experience an advantage.  
Hard work, longer than 9-5, but £10,000 salary - or more for the right person.  
Please ring Rosemary Jones on 01-831 1604.

### PUBLISHING TO £8,000

Small go-ahead publishing company need a person Friday with good typing skills to become involved in all their projects. They produce an interesting variety from children's books to theatre programmes so a lively, enquiring mind please.  
01 493 0238

**JUDY FISHER**  
ASSOCIATES  
Recruitment Consultants

### TELEVISION DRAMA

**£10,000**  
A secretary is needed to work in the drama department of a leading independent television company. You will be intelligent, flexible, quick off the mark and have good sh/typ. Sound to good to miss? Ring us today.  
01 493 0238

**JUDY FISHER**  
ASSOCIATES  
Recruitment Consultants

### INTERIOR AND GRAPHIC DESIGN

**£10,000**  
Upwardly mobile design co requires studio secretary with good sh/typ to work for their dynamic design team. If you are bright, buzzy, stylish and above all well organised, this could be the opportunity you have been waiting for.  
01 493 0238

**JUDY FISHER**  
ASSOCIATES  
Recruitment Consultants

### PA TO SALES DIRECTOR

**£211,000**  
We need an organised and well spoken PA to help our over-worked and pressurised Sales Director. You should have a lively personality and a sense of humour as you will be dealing with the public and sales consultants at all levels. Any understanding of computers would be an added advantage but full training will be given where necessary.

Computers are leaders in computer recruitment and are committed to expansion in this fast moving and dynamic environment. If you are looking for a change and want to be more than just a secretary we can offer you the challenge.

Contact **LIZ DIDICK** on 01-739 7000

OR SEND A CV FOR HER ATTENTION

**COMPUVAC**  
66 Great Eastern Street, London EC2

### INTERNATIONAL BANKING

**£12,000 PLUS MORTGAGE AND BENEFITS**  
Join the buzz of International Banking as Secretary/Personal Assistant to the Deputy Chief Executive. His role is to promote the Bank and he needs a front liner to organise travel itineraries, contact hotels, meet visitors and look after a full schedule of meetings and promotional functions.

Style and personality will lead to full involvement in this international environment.

**SECRETARIAL SELECTION**  
01 493 2545

### DIRECTORS' SECRETARIES

**DYNAMIC DIPLOMAT**  
**£18,000**  
Managing Director leading marketing communications organisation needs a dynamic executive assistant with proven business and social background to co-ordinate his divers, hectic and sometimes volatile lifestyle. There is unlimited scope for developing this role - resilience, commitment and vitality are prerequisites. Minimum 110/65 - 28 to 35 years.

01-629 9323

### Secretaries - step into the media spotlight

Approach the media specialists and you could land a top secretarial job in film, TV, PR, design, publishing or advertising. We have parts on offer for highly skilled and motivated applicants and career advice for the less committed. In this business, it's who you know that counts; get to know us on 01-499 6568.

**The GROSVENOR**  
Bureau

### PA/SECRETARY

**£13,000**  
Would you enjoy working in a stimulating environment with extremely nice people and have lots to do, but not too much pressure? Director of large City Co requires a bright, PA/Sec capable of working on own initiative. Fascinating, high level work current demands your utmost discretion. Expansion programme - plenty of scope for someone who likes to be fully involved. Age 24+. Skills 90/55. Good benefits include profit share scheme.  
Please ring 734 6080

**CROSS SELECTION**  
RECRUITMENT CONSULTANTS

### PERSONNEL ASSISTANT

Our client is a medium sized practice based in the Holborn area, they need to recruit an assistant for the partnership executive. The duties will involve audio secretarial work plus the recruitment of all secretarial staff. Experience in a Personnel Dept is essential plus a good educational background.

If you are interested in this position please phone

**01 242 1301** and ask for Brenda.

### CAROLINE KING

**ONLY 50% SEC**  
**£11,500 + 5 Wks Hols & Bonus**  
Stress, well educated PA with a flair for organising and an interest in Management Development Training sought by large International firm of consultants. Lots of admin and client contact. Skills 80 wpm & WP exp.

**EXECUTIVE RECRUITMENT**  
**£9,750**  
People orientated position in top level recruiting when you join this well known City Company. Use your skills for typing 100 wpm, profiles etc, also assist in interviewing and Research. Audio 55 wpm, X train WP exp 20-



01-481 4481

## LA CRÈME DE LA CRÈME

01-481 4481

## LONDON FIRE &amp; CIVIL DEFENCE AUTHORITY

The London Fire and Civil Defence Authority is now responsible for fire and emergency planning services in the Greater London area and its responsibilities include the London Fire Brigade.

The Brigade's support staff structure has been decentralised and a major part of its administrative work is now being carried out at Area Headquarters. Each Area Organisation comprises 20 or more fire stations and is largely autonomous.

### Personal Secretary to Area Commander

£9,621 - £11,001

The Area Commander, leading a team of 4 principal officers, has responsibility for the day to day operational and management issues arising in the Northern Command of the London Fire Brigade. As Personal Secretary you will undertake a variety of secretarial and administrative duties for the Area Commander and for the other principal officers. You should be a competent typist (50 wpm) and be able to bring enthusiasm, organising ability and good powers of communication to this varied and challenging post.

Northern Command is based within easy reach of the Bakerloo and Metropolitan lines and Paddington main line station. Application forms and further details from Miss Helen Antrobus on 01-587 3114. Northern Personnel Office, Area Headquarters, 156 Harrow Road, London W2 6NL. Please quote ref. FB232. Closing date: 25th October 1987. The Authority has a positive equal opportunities policy and welcomes applicants from all sections of the community, particularly those presently under-represented e.g. women, black and ethnic minorities, and people with disabilities.

### London Fire Brigade

## OCTOBER OPPORTUNITIES

**SMR. AUDIO SECRETARY to £13,000**  
Brilliant will be highly valued in this SW1 firm where an efficient, flexible personality will spend with clients. Ref: 562/C48/004.

**SECRETARY/PA to £11,500**  
8.30 - 4.00 wouldn't make a good song lyric, but these hours will suit a hard working, high calibre Secretary who can show organisational skills in a developing role. Ref: 562/C45/05.

**SECRETARY £11,100**  
Well presented and outgoing, you will enjoy working for two Partners in the well known Publishing House with excellent recreational and sports facilities. Ref: 562/C45/010.

**SECRETARY £11,000**  
Sail away with a share in the profits of this famous Shipping Line, if you can show initiative and a responsible attitude at Director level. Ref: 562/C48/004.

**SECRETARY/ADMIN. to £10,500**  
A new position reporting to the Marketing Manager of a well known Textile firm, benefits include generous perks. Ref: 551/46/012.

**TEMPS! TEMPS! TEMPS!**  
WE HAVE IMMEDIATE WORK AVAILABLE FOR EXPERIENCED SECRETARIES, W.P. OPERATORS, AUDIO & COPY TYPISTS - IF YOUR SKILLS AND PERSONALITY FIT INTO OUR PHILOSOPHY OF 'ONLY THE BEST IS GOOD ENOUGH'.

185 Victoria St. SW1 19-23 Oxford St. W1  
(nr. Victoria BR) Tel: 437 3030  
131-133 Cannon St. EC4 22 Woodmoor St. EC2  
(nr. Cannon St BR) Tel: 636 3946

## Challoners

### PA/SECRETARY TO THE CHAIRMAN

Our client is a vigorous specialist multiple retailer and distributor, expanding rapidly as the leader in a growth market sector. Based in London, the demanding and very visible role of PA/Secretary to the Chairman calls for the highest levels of commitment, energy and versatility. Interpersonal skills at senior levels are key, as also are discretion and tolerance.

The remuneration package will be high, reflecting the importance within the company of this appointment.

Please reply enclosing a CV to the Managing Director.

**Tanstead Associates Ltd**

Executive Search & Selection  
West End House, 11 Hills Place, London W1R 1AG  
a member of the Tanstead Professional Group

### DIRECTORS' SECRETARIES MARKET RESEARCH £15,000

Good market research is the backbone of modern business. The Chairman of probably the best-known company in this field seeks a Secretary/PA with enthusiasm, mental agility and the capacity to work long hours. Given these, an ambitious go-getter will enjoy a fascinating role and meet some of the most interesting and influential personalities in the country today.

01-629 9323

### SECRETARY REQUIRED

For sales executive in TV distribution company. Must have good secretarial skills and enjoy working in a team environment. Salary £10,000 plus benefits. Ring Elizabeth Hunt on 434 4341. No Agencies.

### ADMINISTRATOR/EXECUTIVE SECRETARY

For small 1986 alternative holiday firm. High level, challenging role for an energetic person with excellent high standards. Salary £10,000 plus benefits. Ring Elizabeth Hunt on 434 4341. No Agencies.

### PA No Shorthand c £12,000

If you like to use your initiative and don't mind working alone this is great opportunity. Aged 27+ you will enjoy contact with professional people as well as being able to cope with the day-to-day running of the office.

### EXCITING HOTEL OPPORTUNITIES c £9,000

Several of our clients in the hotel world have interesting vacancies for secretaries and receptionists. You will enjoy a busy environment, like people and have a confident telephone manner.

For further information contact Judith Seedhouse on 01-734 9582 (Rec Cons).

## ADAR

Secretarial Staff... We work for you

### PA with European Languages (Italian an Advantage) c £12,000

PA required for management consulting firm with division of well-known international Organisation in the world of training seminars and educational conferences. He is of entrepreneurial nature and you will have confidence, flair, a sense of humour, the will to get involved and excel. Your excellent secretarial skills are taken as read and highly developed sense of occasion is vital. A position to be enjoyed. Exceptional opportunity. Age late 20s +, attitude of more important.

### COLLEGE LEAVER FRENCH & GERMAN Start at the top £8,500

Well known international organisation in the field of export requires exceptional college leaver to support 3 directors. Daily use of your French and German. Secretarial skills essential but minimal usage. More important is the ability to interact at all levels effectively. Own office, training for supervisory role given. Wonderful opportunity. Age 21+.

## International Secretaries

Recruitment Consultants 01-491 7100

### Leafy Belgravia £11,000 + bonus

Stylish, outgoing and an independent spirit? Prestigious estate agents seek lively, quick-witted, confident PA to work alongside dynamic MD involved in the fabulous Belgravia property scene, you will take full responsibility for the day-to-day running of the office. Excellent prospects for developing client liaison and screening prospective clients. Generous benefits package. No shorthand required. To find out more about this challenging, front-line role please call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

## MERRYWEATHER

### LOVE RECRUITING?

£16,000 - £20,000++

You have a positive attitude and a minimum of 1 years experience in recruiting WP/secretarial staff either within the industry or as a Personnel Officer. As a consultant with our specialist WP division, your hard work and expertise determine your job satisfaction and financial rewards.

Call Lyn Cecil on 377 8600  
City 377 8600  
West End 439 7001

## SECRETARIES PLUS

The Secretaries' Consultants

### ACE FOSTER BEAZLEY ASSOCIATES ASSISTANT TO DIRECTOR PROPERTY £11,000 + PERKS

The Financial Director/Company Secretary of one of London's largest Estate Agents needs a responsible assistant who is numerate and has an eye for detail. Your discretion and air of confidentiality will be appreciated as you will be aware of all the future planning projects. This will suit somebody who likes variety, responsibility and with good shorthand. CALL CAROLINE WALLINGER NOW.

01 437 4502 - 11 OXFORD CIRCUS AVE - 231 OXFORD ST LONDON W1D 1AD  
RECRUITMENT CONSULTANTS

### SECRETARY/PA to £11,000

A secretary/PA of exceptional standard is required by the Chief Executive of an organisation concerned with historic mansions and the provision of residential accommodation and services. Applicants will be well spoken, immaculately presented and possess excellent secretarial and organisational skills. Age range 23 - 30. Please write to:

R.D. BRATBY, CHIEF EXECUTIVE  
COUNTRY HOUSES ASSOCIATION  
41 KINGSWAY, LONDON WC2B 6LJ  
TELEPHONE 01-636 1624

### FEDERATION OF BRITISH ARTISTS

We are looking for a Secretary with a mature outlook, a sense of humour and an interest in art. Fast typing is essential but a tidy mind and a sense of initiative is more important than the ability to do shorthand. The job is varied and almost ever-changing: it is hard work, it does need commitment but it does offer a reasonable salary and a very pleasant working environment with a lot of interest. And there is a future if you want one.

Telephone Emma Peto on 01-930 6844

### PA/SECRETARY TO MANAGING DIRECTOR OF LEADING TOUR OPERATOR

We are looking for a PA to assist the Managing Director of a leading tour operator. The successful applicant will be confident & enthusiastic with excellent verbal & written communication skills. Must have a love of travel & a keen eye for detail. Salary negotiable. Please send CV to: C. Armes, Human Resources Dept., 30/38 Putney High Street, London SW15 2LP.

### AUDIO SECRETARY £10,000

Major TV Co seek an energetic, motivated, enthusiastic person with sound WP skills to coordinate a busy schedule of programmes. Must be able to work in a fast-paced environment. Salary £10,000 plus benefits. For interview, please call Joan Granger 937 6525 CENTACOM STAFF AGENCY.

## Take the stage as a Crone Corkill temp £7.50 per hour

It's 9.00 a.m. on a Monday morning and you're the centre of attention as you walk into an office full of people you've never seen before... instant panic or the calm assurance that comes with knowing you're a Crone Corkill temp?

Our temps are used to being in the limelight and we appreciate their calibre by paying them all the same excellent hourly rate. You will need speeds of 100/60, good w.p. skills and two years' Director level secretarial experience in London or a comparable capital city.

Join a team where everyone's a star performer and clients regularly request an encore.

Please ring 434 4512 for an appointment or a factsheet now.

## Crone Corkill

RECRUITMENT CONSULTANTS

### RELATE TO THIS £11,500

Step into a new job with involvement and a real end product working for this large well-established firm of architects. Assisting the Managing Director you will be the lynch-pin for the various aspects of the company, which include interior and graphic design, planning and consultancy work. As senior PA, obviously you will attend Board and Policy meetings where your fast shorthand will be utilised. Other duties will include organising his diary, meetings, travel arrangements and Director lunches all from your own office. You need to be mature, out-going and have meticulous skills of 110/60/WP exp. Age 24-35. Please call

437 6032

## HOBSTONES

RECRUITMENT CONSULTANTS

### PARAGON LANGUAGE CONSULTANTS

ENG/SPANISH TRANSLATOR £9/10,000 AAE CITY  
Rare opening for staff translator with major int. insurance Co. Will consider person with only limited experience. First language English with typing ability.  
ENG/PORTUGUESE PA/OFFICE MANAGER £14,000 W1  
Capable person sought to set up and run office of export Co. Setting up new European HQ in London. Excellent prospects for ambitious person with good experience.  
ENG/GERMAN SEC £10,000 KENS.  
Ideal second job within Marketing Department of major int. banking organisation. Would suit a well-presented person able to work on own initiative. SH in English. Age 21-30.  
GERMAN/ITALIAN TRAINEE BANK CLERK £10,000 W1  
Excellent post for outgoing linguist to deal with enquiries from overseas visitors experiencing bank problems. Training will be given but previous office experience essential. Very good career prospects.  
TELEPHONE 01 580 7056

### Executive Role...

£12,000 - Belgravia  
Our client, a charming and hugely successful independent Lawyer seeks a confident, highly organised Assistant. Your multi-faceted role will encompass property appraisal through to bidding at auction, portfolio management and direct responsibility for day-to-day office administration. Self-motivation, initiative and poise are essential. Property experience not required as full training given. Flexibility to work overtime on occasions. Some initial audit. For details please call 01 493 5787.

GORDON YATES

Recruitment Consultants

### KINGS ROAD AD. AGENCY

require a young secretary with WP experience. No shorthand, but good organisational abilities essential. Salary £9,000. Send CV to: Maggie, Billinghurst Jackson Advertising Ltd, 215A Kings Road, SW3 5EJ or phone her on 01-351 0006. No agencies please.

### SMALL INTERNATIONAL CONSULTANCY FIRM

South Kensington requires senior secretary responsible, flexible to work in a small team for two international bankers. Excellent secretarial skills from £12,500. Write directly with CV to Mrs. Alice Miskidish, 20 Alexander Square, SW3 2AX.

### TOP P.A. £14,000

The highly successful property company with a stagecoach need a growth new recruit a 'first class' P.A. to work from the premises offices in Mayfair. You'll be working at Director level, excellent communication skills and a high degree of self-motivation will be called for. Ideal age 27-35 with good Auto/WP (SH would be helpful).

Call Masterlock Recruitment on 01 938 1845.

### WEST END ANTIQUE DEALER

Requires secretary. Apart from S/H, typing must have good manner. £7,500+.  
Ring 499 7411

### JAPANESE SPEAKING SALES EXECUTIVE

required for hotel company in Middle East. In-house experience required but will be trained in sales. Contact Gillian Murdoch. 01 486 5754

### DRAKE PERSONNEL

INTERNATIONAL P.A. £15,000++  
Travel to the U.S.A. as part of the sales team involving roles in the City. Working with the M.D. of this prestigious UK/American Stock-brokers you can expect major rewards for your hard work and excellent int. sec. skills. Organise all company matters without restriction. Call Frances Peters on 01-831 6666

Be seen with the right company

## La Crème

SECRETARIAL RECRUITMENT CONSULTANTS

### COMME IL FAUT £12,000 pa

This prestigious SW1 Leisure Organisation is famous for its long-established tradition and impeccable reputation, all made possible by an increasingly commercial profile and international liaison. The busy MD requires a bi-lingual PA with fluent French, good shorthand secretarial skills and aged 25-35. It's a one-to-one role with a charming boss and beautiful offices. Please contact Rosalie Preskett. 01-491 1868

### A Real Career Opportunity SECRETARY/PA TO DIRECTOR to £11,000

We are specialists in financial services and due to our rapid expansion, seek a Secretary/PA for one of our super Directors.

You need to be highly motivated, very presentable - as there is lots of client contact and be able to communicate well at all levels. IBM and general WP experience is needed, with minimum speeds of around 80/50 wpm.

The position offers free health insurance, non-contributory pension scheme and free lunches.

For more details please telephone Ms Lourdes Wood, Personnel Director, on 01-636 5892, or send your CV to her at The Levitt Group, Devonshire House, 1 Devonshire Street, London W1N 1FX.

## THE LEVITT GROUP

### PA to MD Interiors - £11,000

Our clients have enjoyed explosive growth over the past three years in the world of Interior Design. They command an impressive client portfolio and their reputation is founded upon a real commitment to excellence. As PA to the Managing Director your duties will be diverse, spanning office administration, responsibility for other secretarial staff, client entertainment and supervision of the car fleet if you want challenge and variety and have sound secretarial skills please call 01-493 0713

MERRYWEATHER ADVERTISING & SELECTION

## MERRYWEATHER

### TPS PUBLIC RELATIONS

Part of the expanding TPS group of companies requires an Account Director. The ability to work at speed and experience in the travel and leisure sectors essential. Name account will be part of your portfolio. Write in confidence, to Jim Davis, Chairman, The TPS Group, 3 Grosvenor Gardens, London, SW1W 0BD.

### SECRETARY

A London based trade organisation is looking for a secretary to assist the Managing Director. The successful candidate must also be able to demonstrate good communication skills, both written and oral, and have a confident, outgoing and personable attitude. For further information please contact: Penny Craxell, Executive Officer, Business Services, World Trade Centre in London Ltd, International House, 1 St Katherine's Way, London E1 5AN. Tel: 01 486 5847. No Agencies.

### OPPORTUNITIES TO GET INTO LEGAL £12,000 + free conveyancing

If you have a genuine desire to make a career in the legal profession then join this company with a reputation for excellence. You must be enthusiastic, enjoy lots of client contact and have the ability to organise in a fast-paced environment. A level with 21 or more marks. Please call Masterlock on 938 1846/1718.

## JOSEPH ROWE

CITY STYLE INTERNATIONAL BANKING SHORTHAND SECRETARIES

**BILINGUAL GERMAN (23-33)** package to £15,000  
The Personnel Manager of this International Bank needs someone with initiative, fluency and an outgoing personality. Your excellent WP (110-7), Shorthand (100-1) and ability will allow you to perform a full secretarial role. Preferably you will have both banking and personal experience: in return you will receive a 50% wage subsidy as well as a good basic salary and many other benefits.

**A.G.M.'S SHORTHAND SECRETARY (23-33)** package to £15,000  
Banking experience, Shorthand (110-1) and WP (50-1) are essential. A good sense of humour and warm personality will allow you to perform your Credit and Marketing full secretarial role with ease.

**SECRETARY TO M.D. (23-28)** basic to £15,000  
Senior management level experience required as well as typed skills (110-1) and excellent presentation to assist this busy Managing Director of a West End financial institution. He needs your bubbly personality, common sense, and flexible attitude.

**CALLING ALL TEMPS!**  
Secretarial Temporary positions available with International Institutions in the City and West End, long or short term, £5-7 p.h.

**CALL 01-588 7287**  
Or address CV's to Ms. R. O'Rourke, Secretarial Division, Bell Court House, 11 Blomfield Street, London EC2

### P.A. TO M.D. TO £12,000+BONUS NEW APPOINTMENT

Greenfield Human Resources are a successful, rapidly expanding computer recruitment consultancy-based in the Strand.

We now seek an enthusiastic, professional and polished secretary to assist our Managing Director. The position involves considerable client liaison and carries significant responsibility.

Not only should you have excellent and comprehensive secretarial skills, you should also have the ability to communicate effectively and sensitively both by telephone and in writing. As the environment is fast-moving and dynamic, you must also be able to demonstrate an ability to cope with changing priorities and deadlines.

We offer a competitive salary, bonus scheme, season ticket loan and the opportunity to develop an exciting new position in a rapidly growing company.

To apply, please call Jennie Norwood on 01-379 5252 (daily to 7.00pm) or send your CV to her at: Greenfield Human Resources, Norman House, 105-109 Strand, London WC2R 0BZ.

### International Law £11,000 + benefits

One of America's most prestigious law firms needs a graduate-calibre PA to join their City office. The work revolves around international business deals and the pace is frequently fast - requiring intelligence and an aptitude for working within a team environment. Age: mid 20's. Skills: 80/50/WP. Benefits include restaurant, STL, BUPA, bonus and paid overtime.

### Promotions Assistant to £12,000

Major magazine publishing company needs an assistant for its Promotions Manager. It is essential that you have experience in direct mail gained in the publishing industry together with good typing and word-processing skills. Growth in this company continues at a phenomenal pace: opening up excellent career prospects for all employees. Preferred age: mid twenties.

### Children's Charity £10,700

As Secretary/Assistant to the Director-General, this is a very senior and demanding position, and a central role within the charity. You will act as representative and liaise extensively with other depts., and will be responsible for servicing committees. Skills: 100/50.

### Advertising c.£10,000

Excellent opportunity for involvement. Duties range from events organisation to company research. This is a high profile job where sparkle and intelligence are as important as good organisational and office skills. Good typing and WP exp. essential.

To find out more call 01-629 7262

GRADUATE APPOINTMENTS 7 PRINCES STREET, W.1 0 43 7052

### MAYFAIR SECRETARY to £13,000

Our client, a top Int. Research Organisation, seeks a bright, well groomed secretary to a very charming Director. He handles important client enquiries all over the world and needs a secretary to really organise his office and assist him with client projects. A good standard of English and 80/60 skills needed.

### ADMIN & PERSONNEL to £13,500

A very successful W1 Co. seeks an admin. assistant to a Director in charge of administration. You'll handle recruitment of all secretarial staff, purchase of office supplies, maintenance of personnel records and general office admin. You'll also be seen on a recruitment course. You should be well grounded in previous computer exp. and 50 wpm accurate typing ability.

Please telephone 01 240 3511  
Early/late appointments arranged.

### Elizabeth Hunt

Recruitment Consultants  
2-3 Bedford Street London WC2

### Improve Your Perceptions £11,000

The Creative director of this leading retail design consultancy needs a studio secretary with good management and organisational skills to co-ordinate his successful but chaotic team. As well as having good typing and shorthand skills you need to be familiar with the creative temperament and to act on your own initiative. It is an outstanding opportunity for an enthusiastic and ambitious secretary looking for a fresh challenge.

Tel: 925-0139  
Recruitment Consultants

### P.A. SEC 20-30

To assist busy Executive in leading City Merchant Bank. Applicant with excellent personal and professional skills, strong typing skills, 80/50 WPM, salary £10,000 + benefits. Please call 9475 or 734 5765. 133 Oxford Street, London W1D 1SA.

### MILLER MCNISH

01-364 0161  
Philip Whiteman

01-481 4481



YOU CAN REALLY  
BANK ON IT!

Secretary City, circa £10,144+

The Property Department of one of the Big Four international clearing houses is currently working on an exciting prime, new venture.

This young, lively and highly charged team now need two back-up secretaries of the same calibre.

You should be in your early 20s, possess an excellent telephone manner, be a proficient audio typist and enjoy a challenge in hectic surroundings. The PC is an advantage.

In return we're offering all the perks you would expect from a top-ranking company: competitive salary, profit share, cost of living review, mortgage allowance - after a qualifying period. Stand more! PLUS the chance of rapid career progression within an organisation that cares about their staff.

In the first instance, please send your career details to: Joanna Gaudon, Overton Executive, Berkeley Square, London, W1X 5HT telephone 01-408 1401.

OVERTON EXECUTIVE

## Disillusioned?

Several months into your first secretarial job? So why are you disillusioned with life at work?

A short telephone call may be the answer! Merryweather currently boasts a wide variety of genuine opportunities within the fields of Fashion, Design, Publishing, Sport, Promotion, PR and Advertising offering high pay, good prospects and the true challenge you need.

Go on. Decide your own future. Call 01-493 0713 for further details.

MERRYWEATHER ADVERTISING &amp; SELECTION

MERRYWEATHER

Social  
Panache

Design - £10,000

High profile Design Consultants are a young self-starter for a challenging supportive within their prestigious Chairmans office. He is charismatic - a leading guru of the world of high quality design. You will be responsible for organising social events, charity functions and VIP liaison. Tact, polish and ability to keep a cool head under pressure are prerequisites. Beautiful offices. Benefit include bonus scheme and free parking! Sals Gofso. Age 21+. Please call 01-409 123.

Recruitment Consultants

to the Communications Industry

## Confidence &amp; Credibility

£12,000 plus

Articulate, intelligent and socially aware? Our client, a world-renowned professional firm, seeks a polished, conscientious PA to Senior Partner. He is a leading figure in his profession and in addition plays a prominent role in public life. Your responsibilities will include research, assignments and high profile VIP liaison. Flair, sound organisational ability and social confidence are essential. Good keyboard skills requested. Age 24+. Please telephone 01-493 5787.

GORDON RATES

PERSONAL ASSISTANT TO  
GENERAL SECRETARY

For prestigious non-commercial organisation (medical sector) in London W1. The personal assistant will be involved in all aspects of the General Secretary's work including liaison with members and press on wide ranging affairs. The PA will also be responsible for organising and maintaining the General Secretary's diary (features and editorial) and will deputise for the General Secretary on occasions. Excellent opportunity for career development. Salary £12,000 plus benefits. Write to the Managing Director, Mary's Executive Selection, 100 Ebor Street, W1, 01 938 8894.

CHAIRMAN'S

PA

£ TOP SALARY

Kensington Property Co

need exp'd board level PA

in return you get top

job involvement, interest

top rewards. Call Ruth

491 0383

Open until

7pm Tuesday

MACKAY

PERSONAL CONSULTANTS

PA

TO GROUP

FINANCIAL

DIRECTOR

£12,500

Dynamic Marketing

Services Group based

London W10 requires a

professional PA. Secretarial

organisational and

communication skills are

the key to a stimulating,

challenging and involving

role. Specific industry

experience not essential.

Age 27-35.

Please telephone

Carolyn Tait

ARNOLD WORTH

GROUP

01-846 9090 for an

interview.

(no agencies)

CAREER  
TASTING

You are invited to sample a superb selection of opportunities, at an open evening catering for those with ambitions to develop secretarial and administrative careers.

From 6.00pm onwards this Wednesday, 7th October, you will enjoy convivial company and savour fine wines, together with the fruits of a client portfolio which has been matured through 30 years of successful business.

If you wish to miss the rush hour and catch up with your career why not telephone us to make an appointment for an informal introduction.



Cordelia Blum

£20,000

Your social skills, blended

with your secretarial skills

will create the perfect recipe

to become the 3 star

assistant to this top market

catering company.

Age 20+.

Make it in Media

to £10,000

This stylish and rapidly

expanding agency needs your

secretarial skills and

personality to cope with being

a part of their newly

created media department. If

you are ambitious and a fast

learner with a wealth of 50/50

then please give us a ring.

P.A. to Managing  
Director

South Herts.

to £11K plus benefits

This U.K. subsidiary of an Italian multinational confectionary manufacturer is undergoing rapid and successful expansion. The Managing Director wishes to appoint a P.A. to manage all aspects of his hectic business schedule, often in his absence. You will need good shorthand and typing skills, together with some knowledge of spoken Italian, organisational ability, initiative and discretion are also required for this varied role. The age range envisaged is late twenties to mid thirties.

The location is in pleasant surroundings with access to the Metropolitan line. Benefits include luncheon vouchers and PPP. Please apply, in confidence, quoting ref 2944/7 to Bernadette Laffey at Charles Barker MS1, 30 Farringdon Street, London EC4A 4EA. Tel: 01-634 1143.

CHARLES BARKER

SELECTION-SEARCH-ADVERTISING

PA/ADMIN  
MERCHANT BANKING

Dresner Bank is seeking a well educated and experienced Secretary to join their small but dynamic team of merchant bankers and to manage and administer the office. The successful candidate will have excellent communication and word processing skills, will be a self-starter with initiative and the ability to handle clients at all levels. Knowledge of German and experience with computers would be useful. Competitive salary plus banking benefits.

Please apply in writing with CV to:

The Managing

Director, Dresner Bank &amp; Partners Limited

6 Frederick Place

London EC2R 8DH

(NO AGENCIES PLEASE)

## Want to move into personnel?

Bulter Cox, the leading management consultancy, has a challenging vacancy for a secretary who is to become involved in personnel administration. You will be working closely with our Resources Director who is responsible for all aspects of recruitment, training, staff development and general personnel issues. We need someone energetic, with proven secretarial skills (60/100), initiative and tact. We offer a friendly working environment in beautiful offices in Bloomsbury Square and will consider helping with fees for PM exams. Non-contributory pension scheme and 20 days holiday per year. Salary around £10,500 with January review. Interested? Send your CV, with your daytime telephone number, to:

Miss E. Murray

Office Manager

Bulter Cox &amp; Partners Limited

12, Bloomsbury Square,

London WC1A 2LL

## BUTLER COX

PROPERTY  
DEVELOPMENT  
SECRETARY

£9500+ AAE

Secretary/Assistant to a firm of Property Development Consultants based in London EC4. Must be competent on Word Processor, enjoy meeting people and be prepared to work as a member of a small team.

Plenty of variety and potential. Salary Review after three months probationary period. BUPA after six months. Please reply in first instance to Paul Lennon's personal assistant, Joanne Piper, Lennon and Company. Telephone 583-4150. No agency.

## SECRETARY/P.A. TO M.D.

c.£10,000 p.a. AGE 27-37

West End Property Company require experienced

Secretary/P.A. (Shorthand not necessary).

If you have good experience at Senior Level,

accurate typing, are self-motivated, a non-smoker

and, most importantly, have a good sense of

humour, please apply in writing with your C.V. to:

BOX D07.

## SVC TELEVISION

Junior secretary required to work for the Finance Director and Chairman's P.A. of a leading television post production company. Duties are varied so must be flexible, good shorthand/WP experience essential. Age 20-25 years. Salary according to age and experience. Please reply in writing enclosing C.V. to: Sarahsda Chapman

SVC Television

Elm House, 42 Warden Street

London W1

(no agencies)

WE ARE YOUNG,  
DYNAMIC & TALENTED  
ARE YOU?

A rewarding move to the world of investment

To 12K + bonus. If you're looking for that once in a lifetime career move, are 21+, with 'A' levels, here it is... Working for a young, friendly team of fund managers, in a new dynamic company, you will have to be fun-loving, but infinitely resourceful and have the confidence and maturity to happily cope on your own and turn your hand to just about anything.

In return, we're looking for sound secretarial skills - 90/50 and WP. You'll also be smartly presented and have at least one year's experience ideally in a finance or banking environment.

It's not to ask, but then again, there's a slot on offer... up to 12K, profit-related bonus, 4 week's holiday and BUPA.

So, if you would like to grow with this rapidly expanding young company, then write within a cv to: Nicola Chinn, H. D. International, 10 Charles II Street, London SW1Y 4AA.

LEGAL AID  
PERSONAL SECRETARIES

We are looking for three personal secretaries with enthusiasm, initiative, flexibility and maturity to work in this busy environment. The jobs are for a Senior Personal Secretary and two Personal Secretaries. All three are different, interesting, varied and demanding and you will need accurate audio typing skills (50 - 60 wpm) and, if possible, word processing experience, preferably Multimate. Salary ranges: Personal Secretary - £8,754 - £10,037 Senior Personal Secretary - £10,610 - £12,421 35 hour working week with 22 days annual leave plus public holidays and contributory pension scheme.

Phone Frances Clinch on 01-353-7411 Ext 209 if you would like to know more about the jobs, or an application form, or write to her at:

Legal Aid Head Office, 5th Floor, Newspaper House, 8/16 Great New Street, London, EC4A 3BN. Closing date for applications is Friday 23rd October 1987

KING'S COLLEGE LONDON (KQC)  
University of London  
SECRETARY

Applications are invited for the post of SECRETARY in the Language Centre, for an initial one year period.

Applicants should have a working knowledge of French and/or German, and should be able to use a word processor. The SECRETARY will be responsible to the Manager for the day to day running of the Language Centre. This will involve the practical introduction of users to the materials and technical means for language learning; the establishment and maintenance of standards for use; maintaining a classification of language learning materials and advising the Manager of improvements in the library of course materials and the disposition of work-stations.

The person appointed will be expected to prepare and type correspondence for the Manager and to establish a database of language specialists and sources of language course materials. Salary in the range £7,721 - £9,518 per annum inclusive of London Allowance.

Applications in writing, giving full details and the names and addresses of two referees, to:

The Assistant Personnel Officer,

King's College London (KQC),

Norfolk Building,

Strand, London WC2R 2LS

by 15th October, 1987.

BUSHEY /  
WATFORD

HELP! I'M LEAVING! We need a first-class PA/Secretary for a friendly young Property Development Group in Bushey. You should be an exceptionally fast typist with audio, shorthand and word-processing experience. Working within a small executive team, you will need to be confident, able to work on your own initiative and keep calm under pressure. Excellent salary offered.

Please call Robyn Penning on

0923-227118

## Bilingualsec

110% c£12,000

The MD of this successful Mayfair co. is seeking a well groomed fluent French P.A. who speaks on a bilingual basis. Initiative and strong organisational skills. Age 20 to 30, single 50/50, audio + W.P.

We'll help your business run smoothly.

## In the City

Post Big Bang, fortunes have been made and lost in the City - but an elite, established few have ridden with the changes and refuse to make way at the top. Our client boasts this calibre and is currently seeking a top-flight PA who is looking for a career move based on firm foundations. Working with a Director whose brief is to penetrate new markets, your duties will not stop at

secretarial support. Company policy is to stretch individuals to full capacity and you will be given every opportunity to make your own City contacts and develop a flair for recognising a lucrative investment. An ability to think straight under pressure, will ensure a first-rate opportunity to make your mark! Salary £11,500 plus full benefits package. Skills 90/50. Age 22-25.

FINESSE  
APPOINTMENTS

01-499 3531/3551

THE BEST SECRETARIES  
GET BETTER WITH MANPOWERBetter jobs  
Better pay  
Better benefits

Better work for Manpower.

The place for top office temps

TELEPHONE: 01-486 7865

MANPOWER

CITY  
SECRETARIES

SEC-PA  
EXCELLENT PACKAGE  
First-class secretary (100/50) with a banking background required to look after the General Manager of City Bank in EC2. Some knowledge of French and a willingness to 'touch-in' when necessary is a very important salary will be in the region of £13,000 + usual banking benefits for the right candidate.

AMERICAN BANK  
£12,500+ PERKS  
PA (25+) with shorthand and audio skills to work for the Chief Executive and Vice President of American Bank EC2. You will have at least 4 years experience at senior level, be educated to a level under pressure and a flexible attitude coupled with a solid work record is essential.

PA COMMODITIES  
£12,000 + BONUS  
Secretary, mid 20s, with 50/50 skills required to work for the Managing Director of E1 Commodity Brokers. Ability to work under pressure and a flexible attitude coupled with a solid work record is essential.

For further information and an appointment at your convenience telephone

Jennifer Van Dyke on 022 2254

City Secretaries, Peak House, 20 Eastcheap, London EC3M 1EB

## ROCK STEADY

Merchant Banking with a History and a Future

VERY BRIGHT  
M.D.'s  
SECRETARY

We are one of the UK's fastest growing financial services organisations with a modern dynamic approach. Soon we are moving from London Bridge to the Holborn area into newly refurbished premises and our Young M.D. requires a very bright and experienced secretary. All skills required but it is emphasised that interpersonal skills are particularly important. Please write comprehensively about yourself to:

The Chief Executive  
Richards, Longstaff Ltd, Battlebridge House  
97 Tooley Street, London SE1 2RF



Richards, Longstaff

A HEAD OFFICE  
POSITION FOR A  
PR SECRETARY

If you are in your early 20's, have a bright personality, a positive approach and the ability to cope in a constantly busy environment, we need you urgently in our prestigious head office in Hanover Square. Joining the Corporate Communications Department you will need excellent secretarial skills, a sense of humour and the ability to deal with enquiries from both the media and the general public by letter and phone.

You should be a good organiser with at least 18 months secretarial experience where you have had to use your shorthand expertise constantly - we will train you on a WP as necessary. You will be joining a friendly team where your contribution will be recognised and rewarded. An attractive salary is offered.

Please apply, in the first instance, to our Recruitment Consultant Pauline Edgar, Ref: 57 at:

The Scott Edgar  
Advertising Partnership Ltd,  
52 Bedford Row,  
London WC1R 4LR.

THORN EMI

Consultant Pauline Edgar,

Ref: 57 at:

The Scott Edgar

Advertising Partnership Ltd,

52 Bedford Row,

London WC1R 4LR.

## SECURE TEMPING

We can offer a choice of interesting long-term assignments with a variety of blue chip companies in Central and West London.

Long term temping has a number of extra advantages over normal temporary work:

Security

Longer holidays

Sick pay

A good opportunity to get experience

Often - free training

A feeling of being part of the company

We're looking principally for people with good keyboard or W.P. skills. However, we will consider people with good administration skills. There are a limited number of positions available, so in the first instance, call Caroline or Pippa on 01-493 3051.

KELLY TEMPORARY

SERVICES

## ORGANISE THE MD

c.£13,000 - Victoria

An invaluable secretary is needed by the charming Managing Director of this small but extremely busy Investment Consultant. You will be involved in the day-to-day running of the company, keeping a record of all incoming business, liaising with insurance companies and clients, ensuring all records are up-to-date and organising at least two other members of staff. Fast accurate audio typing and word processing skills essential, combined with a good humoured, flexible approach, insurance experience an advantage. Superb offices and friendly hectic atmosphere. Age 28-35. Please ring 434 4512.

GORDON RATES

Recruitment Consultant

to the Communications Industry

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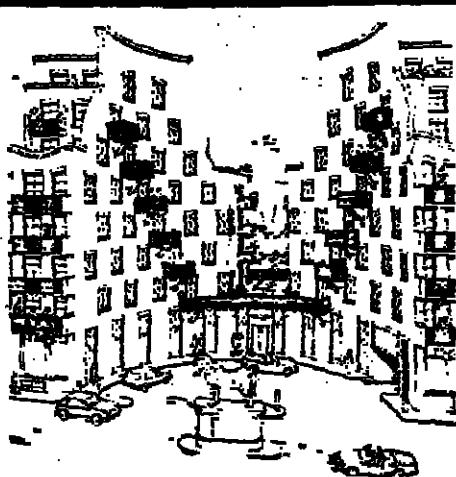
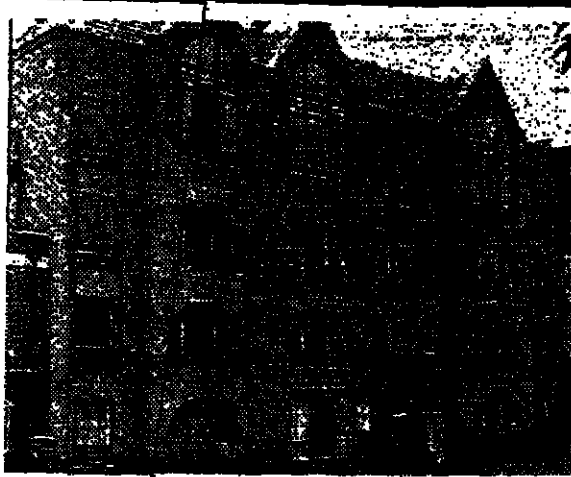
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## RESIDENTIAL PROPERTY/1



Pennington Court, far left, is Barratt's newest development in Wapping, containing the company's 1,000th completed property in London Docklands. The Circle, left, near Tower Bridge, is a new project being built by the Jacobs Island Company on the Courage site

# The grand-scale Docklands

As a scheme one end of the London Docklands comes to completion, so planning applications are considered for schemes at the other four miles away, illustrating the vast scale of the area. That is the distance between Tower Bridge, where apartments are coming on to the market almost in their hundreds, and the Royal Docks, yet to be revived, but the subject of several projects that will transform the area in spectacular fashion in the next few years.

Just east of Tower Hill, Pennington Court in Wapping contains the 1,000th home built in Docklands by Barratt East London, one of the Barratt group's autonomous companies.

Barratt has been in Docklands since it started work on a wasteland site in Beckton in 1981, the year the London Docklands Development Corporation was established. The LDDC targets of 9,000 homes on corporation land and 4,000 on other land has now been revised upwards to 16,000 and 9,000 respectively, doubling the expected population from new and renewed buildings.

The Pennington Court development on the busy Highway is a newly built

## The traditional architecture stay

block of 27 apartments, including studio, one-bedroom and two-bedroom flats and galleries duplexes. In common with Barratt's work in Docklands - and other developers too - there is an emphasis on security. All apartments are equipped with entryphones and the building has a private security-gated underground garage. Prices range from £71,250 to £200,000. Details: 01-555 3242.

Wapping is the most advanced of the Docklands areas, and next year will see the opening of Tobacco Dock, a shopping and leisure centre that claims it will be the new Covent Garden. Pennington Court is close to Tobacco Dock, and sets Tower Bridge Wharf, a development by Trafalgar House, Residential next to St Katharine's Dock. It has some of the best views of the Thames and Tower Bridge and is very much the company's flagship development.

The newly built blocks reflect the

**By Christopher Warman**  
*Property Correspondent*

ditional Docklands and warehouse architecture, with brick and red metalwork. There is video surveillance linked to the porter's office, manned constantly, and underground parking. Most of the apartments have a balcony, and prices range from £230,000 for a two-bedroom flat to £495,000 for a three-bedroom penthouse.

There will be 64 apartments, which will include eight one-bedroom properties as well as two-bedroom and three-bedroom flats and maisonettes, and a sumptuous penthouse, costing around £1.5 million. The joint agents are Carleton Smith and Debenham Tewson Residential (01-488 2765).

One of the features of the strong demand for property in Docklands has been that much has been bought purely for speculation in the hope - usually fulfilled - of selling on before completion. This has begun to worry some of the developers, who want to see people moving in. With both the developments mentioned, this appears to be the case.

It must also be the hope of the Jacobs Island Company, well known for its Docklands projects, including the New Concordia Wharf and China Wharf, which has launched its latest scheme, The Circle, on the south bank by Tower Bridge, on a site previously occupied by the Courage brewery stables. That is why a bronze horse, weighing 1,200 kilos, was seen flying, with a helicopter's help, towards the site, where it will stand proudly at the centre.

The Circle, with its focal point a courtyard surrounded by four towers, will have 300 apartments ranging from one-bedroom to three-bedroom penthouses. Its security features are similar to those of the other developments, and it also has a health club, a swimming pool, a restaurant, shops and a business centre.

The apartments will be on a pre-sales basis - only and will be ready for occupation in the summer of 1989. Prices go from £100,000 to £400,000, plus for the penthouses. The joint agents

are Savills and E.A. Shaw and Partners (01-403 6311).

All this activity is in contrast with the Royal Docks, where several schemes have been put forward for its redevelopment. The first, by Rosehaugh Stanhope, for a six million square foot development in 264 acres, was referred last week by the LDDC's planning committee to Nicholas Ridley, the Environment Secretary. The committee was "minded" to approve the application, but referred it because of its scale and its departure from statutory development plans. The scheme, at the eastern end of the docks, includes business parks, a shopping and leisure centre, community facilities and more than 1,000 homes, most of mixed tenure.

Two other schemes are under consideration - by the Royal Victoria Dock Development Company, a joint venture by Laing/Fox/Vom for the north side of Royal Victoria Dock, and by Heron/Mowlem/Conran/Roche for the south side.

Now a new, and the largest, scheme for the Royal Docks has been submitted to the LDDC by the Royal Docks Housing

## Agreement signed for a balanced package

Group, an alliance of companies involved in inner city renewal - Countryside Properties, Barratt East London and the East London Housing Association. Its £500 million development scheme for the Royal Victoria Dock is for a village to include a 50-acre heritage park and 5,000 multi-tenure homes. There would be a tourist complex, a national watersports centre and a job-training college woven into the scheme.

Newham Borough Council and the LDDC signed an agreement last week to work together to achieve a balanced package of housing, employment, training, social and community benefits for the people of Newham, during the redevelopment of land in and around the Royal Docks. That, as much as the imaginative plans proposed, could be as significant for the successful future of the revived Docklands.

More property on page 41

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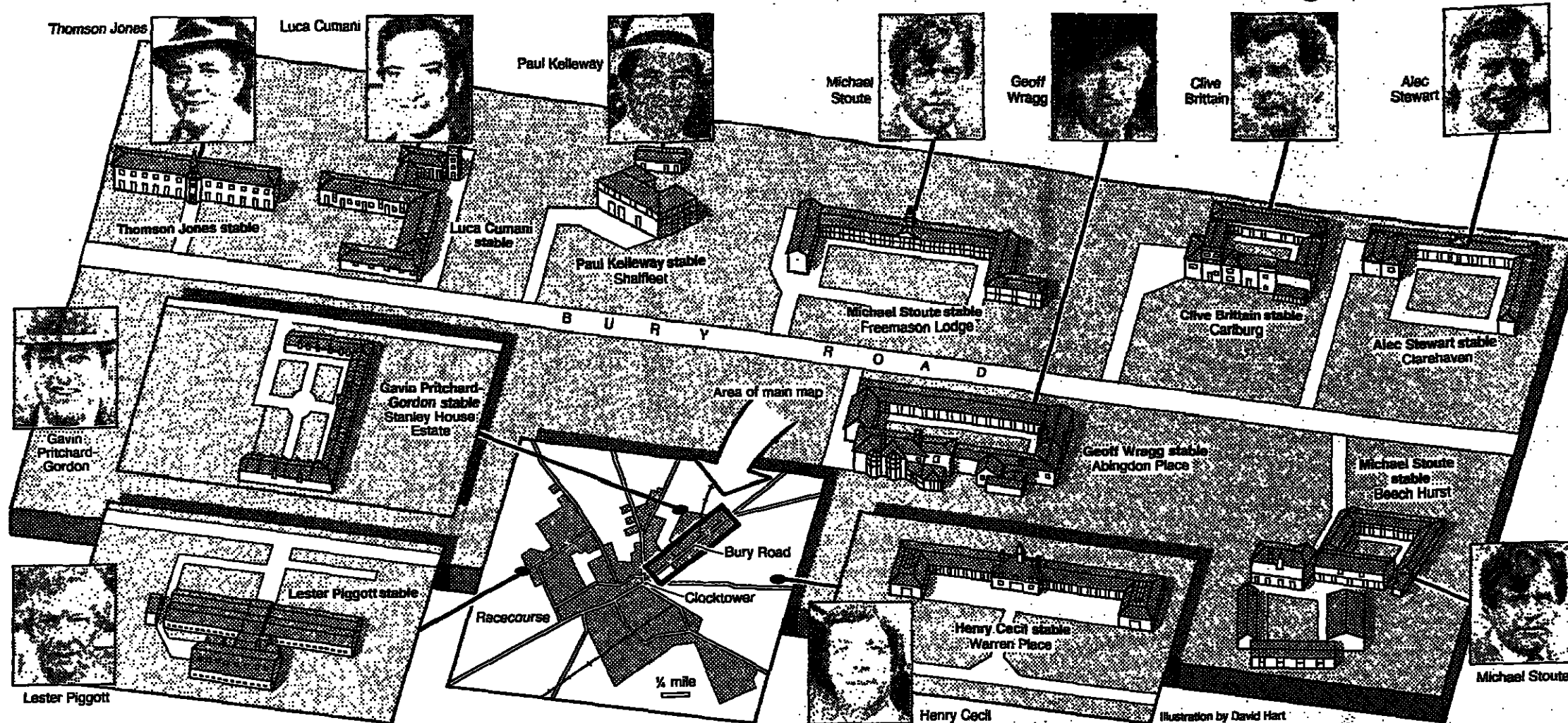


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Simon Barnes investigates Newmarket, the capital of horse-racing, and finds it is no ordinary town

# A match for Venice in every way



Newmarket has traffic lights for horses. Also, an underpass that is just for horses. And you can ride from one end of the town to the other without meeting a single car: there is a horse walk from the Bury side to the Racecourse side — on which there are two courses.

Newmarket is as peculiar as Venice, and every bit as specialized. The traffic is stately and lovely to look at in both places: the views across Warren Hill have been as much painted as those along the Grand Canal. The ruling body of Newmarket, the Jockey Club, is as powerful and as discreet as the Council of Ten in Old Venice.

Both places have revelled in glory, riches and the stuffiest kind of respectability. Both also have a long tradition of rakish behaviour. Casanova was a Venetian; Charles II was a Newmarket man. He had a place where the Rutland Arms now stands in the High Street. Nell Gwyn had a house on the other side of the road.

Each town has kept its uniqueness: Venice because of its insularity, and Newmarket because of the immense power of the racing industry: of the Jockey Club, of other powerful people who follow the sport, and of influential families — the House of Windsor, for example — which have always loved horses quite as much as kings.

Perhaps the main difference between Venice and Newmarket is that Newmarket is so much older. Newmarket Heath is the reason for Newmarket, for the ground is quite perfect for galloping horses. Bodica, one of the many great horse ladies of history, lived at Exning, just down the road from Newmarket. Her tribe, the Iceni, were exporting horses to Rome in 600 BC. They had a horse on their coins, too: the link between horses and money is the longest of all Newmarket traditions.

Take the Highflyer Sales, the sale of the yearling equine aristocrats that took place last week, at Tattersall's, which is, of course, in Newmarket. Richard Tattersall made a fortune from buying and selling horses in the eighteenth century. Last week the sales took £32 million, at an average of £96,000 a horse, and were dominated by the progeny of the Newmarket stallion, Mill Reef.

Newmarket has become more important to racing in recent years, not less. Ten years ago, there were about 1,000 horses in training and just over 40 training establishments. Today there are 58 licensed trainers, including a few permit and jump trainers, and there are about 2,250 horses in training, and 7,000 horses altogether. The number is always fluctuating, of course, as horses break down, die, are bought, sold, retired and otherwise shifted around.

Newmarket possesses the two mightiest stables in the land, those run by Henry Cecil and by Michael Stoute. Stoute has

## NEWMARKET CAPITAL OF RACING

The triumphs of leading trainers such as Michael Stoute and Henry Cecil over world last week spent £32 million at Newmarket's Highflyer Sales. The horses, maintained its dominant position in horse racing. Owners and trainers from all over the globe enjoy a leading position in the sport. In a three-part series, SIMON BARNES reports.

more than 120 horses in two Newmarket yards; Cecil has more than 200, with 133 currently at Warren Place. Stoute dominated the previous season, winning more than £2 million in prize-money.

But this has been Cecil's *annus mirabilis*. He broke the 120-year-old record for the number of winners trained in a season, and has also produced the season's wonder horse, Reference Point. The horse's true grit front running has won him the Derby, King George VI and Queen Elizabeth Diamond Stakes and the St Leger. Stoute has not done badly, save by the standards of his own *annus mirabilis*: he has trained 101 winners so far, including the Oaks winner, Unite.

Newmarket is not just about training, racing and selling horses. It is also about breeding horses. There are 65 studs in the town. Reference Point was foaled in Box 6 at the National Stud, a massive establishment over on the racecourse side. He was a son of Mill Reef, who lies under the sod at the National Stud.

Reference Point's splendid career is now over after just two as a race horse. He now goes on to a life of ease, punctuated by the occasional spot of primeval energy, in Newmarket. He will stand as a stallion at

Dalham Hall Stud, which is owned by Sheikh Mohammed.

Every stable in the town can recite the ancestry of every horse back through several generations. Many Newmarket people have links with racing that go back as far as Cecil is son-in-law to Noel Murless, who also trained with great élan at Warren Place. Geoffrey Wragg, the trainer, is the son of Harry Wragg, the jockey they called "the head waiter" because of his nerve-racking last minute tactics. (Some Londoners still call cigarettes "arry's", Harry Wragg being fags.)

Lester Piggott's mother, Iris Rickaby, won the Town Plate in 1926, a race for amateurs for which the prize was, as it is now, a box of Newmarket sausages. Piggott, former jockey, is now training in Newmarket. His yard is at Eve Lodge on the Bury side, and is typical of the less traditional nature of that side of town. It is a monument to impersonal efficiency. He keeps his horses in an American-style barn, which is like an aircraft hangar for horses, instead of the traditional three-sided yard.

It is twice as efficient for maintenance. Its critics say it is more prone to cross-infections. Piggott also has a "hot walker", a revolving device to which horses can be attached and forced to walk round in circles. Walking is great exercise for horses.

and one lad can do the work of half a dozen with the machine.

Impersonal or not, Piggott managed 30 winners in Britain in his first season as a trainer last year. This year, things have not gone quite so well: doubtless the pressure of his impending trial for alleged financial irregularities has taken the edge off things.

But it is not essential to have Newmarket roots to become a Newmarket man. One of the most devoted is Steve Cauthean, the jockey, who in a former avatar was the Kentucky Kid, and winner of the American Triple Crown. But he has turned into a Henry James Englishman, with a taste for beautifully-cut tweeds, and for daughters of expensive families.

Stoute comes from a racing family, but one from Barbados. Luca Cumani, perhaps third in the trainers' hit parade in Newmarket, is an Italian. He married his English secretary and set up as a trainer in Bedford House. He now trains around 120 horses, and the definition of a Newmarket traffic jam is getting stuck behind Cumani. He tends to bring horses onto the Heath in enormous numbers.

The Heath is the heart of Newmarket. At the height of the racing season, there are 36 miles of gallops open. "If you can't train horses here, you don't deserve your

license," says George Blum who, at 64, is the oldest trainer in operation in Newmarket. "It is fantastic here — quite unbelievable facilities," said Geoff Pearce, who is in his first season as a trainer.

Newmarket has been a sporting centre for an unbroken 300 years, and it is still getting richer and more popular. The tumultuous love affair the Arabs are having with English racing in general and Newmarket in particular, has kept racing's stock soaring. But there is life outside Newmarket. No question of that.

An Balding trains at Kingsclere, near Newbury. Toby Balding at Weyhill in Hampshire. Dick Hery at West Ilsley, also near Newbury. John Dunlop, who trained more winners home and abroad than any other English trainer last season, is at Arundel in Sussex; Guy Harwood, who trained last year's hero Dancing Brave, is at Pulborough, also in Sussex. Dancing Brave is now at stud — at Dalham Hall in Newmarket, for £120,000 a time last covering season.

One-third of Newmarket's working population is in racing. The rest work in various light industries around the edge of the town, which includes caravan manufacture and electronics, and there has been a tendency in recent years to use the town as a dormitory for Cambridge.

Newmarket is, as ever, a town for horses. But by late morning, you wouldn't know it. The stables you pass look like rather scruffy dwellings from the road. In the High Street, there is a Wimpy bar, and there are fair men who could never sit on a horse. There is a Gateway supermarket. Boots, the Midland Bank. Perhaps the prominence with which thermal underwear is displayed in a men's shop gives a clue, while an otherwise dull shoe shop has a special offer for riding wellies. But in truth, Newmarket in the afternoon looks like an ordinary, dull, one-horse provincial town.

Indeed, in the early 1960s, national planning strategy had determined that Newmarket should become just that. It was the era of overspill, and Newmarket Urban District Council were prepared to accept 20,000 Londoners. Homes for them were to be built on ground owned by the studs.

But it never happened. It seemed that every small town within reach of London was scheduled to take overspill Londoners, but Newmarket escaped. And so it remains: a 7,000-horse town. Could any organization other than the Jockey Club have managed it?

### TOMORROW

The Jockey Club and the Newmarket Charter, together with the who's who of Newmarket trainers.

## Injury to Cecil's star not serious

Reference Point has no broken bones, his trainer, Henry Cecil, confirmed yesterday. Cecil, who finished a disappointing eighth in last Sunday's Prix de l'Arc de Triomphe, has an abscess in his foot.

The initial fear was that Reference Point may have had a hairline fracture above his near fore knee. However, Cecil's vet, Richard Greenwood, arrived in France on Monday and has now examined Reference Point and checked the X-rays.

"The problem was not above the knee, but was caused by an abscess in his foot. An abscess may lie undetected in the foot until the tremendous pressure exerted in a race triggers it off, causing it to flare up and come to a head," Cecil said.

The Newmarket trainer added that he was "extremely grateful" to the Aga Khan's vet, who was first called to examine Reference Point on Sunday evening, for all his help.

Cecil, clearly relieved that the injury is not as serious as was first thought, is in Ireland for the Goffs Sales which feature the inaugural Cartier Million sessions.

Reference Point, whose return to England is now likely to be a matter of days rather than weeks as first thought, will stand at the Dalham Hall Stud in Newmarket alongside, among others, Dancing Brave.

## Late win for Magic Knight

Arab racing

The final Arab race meeting of the season at Goodwood last Saturday enabled Alison Webster and Magic Knight to gain their first victory of the season.

Magic Knight, who had been beaten by Ibn Alkhalif at Kempton, looked to have an impossible task of reversing the form in the Kuma Stakes.

But the old campaigner had clearly needed of Miss Webster's warning "If you don't win today you won't be getting any more sweets."

Edmond Dante and Sara Kelleway gained a second victory in the 25-year-old Stakes. The winner will now try his luck in Belgium where he will be racing against thoroughbreds.

Because of ever-increasing interest in Arab racing there will be more fixtures next season. The numbers have yet to be finalised but it is expected to be at least 15.

RESULTS: 1.0 Al Fakher (evens) beat 1.35 Edmond Dante (11/10) by 2.0. 2.0 Edmond Dante (11/10) beat 2.0. 3.0 Sara Kelleway (11/10) beat 3.0. 4.0 Magic Knight (11/10) beat 4.0. 5.0 Ibn Alkhalif (11/10) beat 5.0. 6.0 Magic Knight (11/10) beat 6.0. 7.0 Magic Knight (11/10) beat 7.0. 8.0 Magic Knight (11/10) beat 8.0. 9.0 Magic Knight (11/10) beat 9.0. 10.0 Magic Knight (11/10) beat 10.0. 11.0 Magic Knight (11/10) beat 11.0. 12.0 Magic Knight (11/10) beat 12.0. 13.0 Magic Knight (11/10) beat 13.0. 14.0 Magic Knight (11/10) beat 14.0. 15.0 Magic Knight (11/10) beat 15.0.

## Linley to take new position

Richard Linley was yesterday appointed Inspector of Courses for the south following his retirement from race riding.

He takes up the position at the beginning of next month and will be responsible for the majority of the 20 courses in the southern area.

Linley, 33, a former amateur champion, was seriously injured in a car accident in November 1985 and although he returned last season to win on Gala's Image at the Cheltenham Festival he has been troubled by further injuries.

His retirement leaves open the position of retained jockey to the successful owner Sheikh Ali Abu Khamsin, for whom he gained one of his greatest triumphs when winning the 1983 Champion Hurdle on Gaye Brief.

## European Law Report

### Britain recovers £13m from social fund

United Kingdom v Commission of the European Communities Case 84/85 Before Judge Y. Galmot (President of Chamber, acting as President) and Judges T. Koopmans, D. L. J. Everling, K. Bahlmann, J. Moutinho de Almeida and G. C. Rodriguez Iglesias Advocate General J. L. Da Cruz Vilaca (Opinion June 16, 1987) (Judgment October 1, 1987)

The United Kingdom had a legitimate expectation that the Commission's practice concerning the amounts of assistance granted from the European Social Fund in cases of part-time work, would not be changed during the course of a financial year in such a manner as to take effect in the same year.

Article 123 of the EEC Treaty provided for the establishment of a European Social Fund with the task of "rendering the employment of workers easier and of increasing their geographical and occupational mobility within the community". To be eligible for assistance a scheme had to be wholly or partly financed by public funds, and applications to the Commission, which, according to article 124 of the Treaty, was responsible for administering the fund, could come only through governments.

By Decision 83/621 of November 30, 1983 (OJ 1983 No L 350, p25) the Commission

determined the amount of assistance from the fund towards qualifying expenditure on recruitment and employment in the UK for the 1984 financial year at £19.50 per person per week.

The main job creation scheme in the UK eligible for support from the fund was the "Community programme" administered by the Manpower Services Commission. After considering the applications of the UK and other member states for 1984 the Commission adopted a decision on those applications on July 23, 1984 to which was appended a note that in the case of part-time work, the amounts concerned were to be reduced proportionally to the hours actually worked at the payment stage.

That decision was subsequently replaced by Decision No (C84)1941 of December 19, 1984 which stated that "the relevant flat rate applies to a full-time job. For part-time work the flat rate is halved".

The latter decision also covered aid for the MSC Community programme and aid for similar schemes for young people administered by local authorities but rejected certain parts of those programmes as ineligible and applied reductions resulting from a calculation based on the total number of hours actually worked, as notified by the UK, converted into working weeks on the basis of a 40-hour week.

The UK sought a declaration that that decision was void in so

far as it purported to apply reductions of £13,083,004 to grants from the European Social Fund to the UK in respect of measures for young people under 25 on the ground, *inter alia*, of a breach of the principle of the protection of legitimate expectations.

In its judgment the Court of Justice of the European Communities held as follows:

The first part of the UK's submission concerning legitimate expectations was based upon the argument that when the Commission determined the amount of assistance from the fund for 1984 per person and per week, it was not entitled to define the term "week" as a full-time working week but was under an obligation to interpret it as a "calendar week".

By using the words "per person" and "per week", the Commission had merely repeated those used in legislation applicable until 1983.

When that legislation was in force, the Commission had never reduced the amounts of assistance in cases of part-time work but, on the contrary, had granted the full amount of assistance from the fund for at least three national programmes involving part-time work.

It was not possible to infer that the interpretation to be given to the term "per week" should be different from the previous interpretation and accordingly Decision 83/621 had to be interpreted as meaning that no reduction was envis-

aged therein in respect of part-time workers.

The UK further submitted that even if the Commission was entitled to decide that the amounts determined were to apply to a full-time working week, it could not adopt such a decision retroactively without infringing the principle of the protection of legitimate expectations.

In that connection, it had first to be emphasized that the UK had no way of knowing at the beginning of the 1984 financial year that the reductions at issue would be made in respect of that year, since the only relevant provision at that time had to be interpreted in the opposite sense and the guidelines for the years 1984 to 1986 only provided for reductions on the basis of the available appropriations.

The Commission pointed out that it was only after receiving a detailed report on the relevant operations after they had been carried out that it was possible to calculate the precise amount of eligible expenditure and to infer from that that it had a certain discretion regarding the best way of managing the fund. Although that view could not be disputed in principle, it was none the less true that the Commission continued to be bound by the relevant Council Regulation and by its own decision, No 83/621. The correct interpretation of which had been given above.

The Commission also asserted that the member states

could not in any event count upon receiving from the fund fixed sums corresponding to the amounts sought in their applications, since reductions were always possible, indeed probable, depending on the available appropriations.

Notwithstanding those circumstances a legitimate expectation might arise that the amount applied for would be received, subject only to a reduction based on available appropriations as provided for in the guidelines issued at the beginning of the year, whereas, as a result of the practice followed by the Commission in this case, the amount received by the UK would be reduced in proportion to the number of hours actually worked and might be reduced a second time on the basis of the available appropriations.

Accordingly, the Court's finding had to be that the UK could legitimately have expected that the Commission's practice would not be changed during the course of a financial year in such a manner as to take effect in the same year.

On those grounds, the Court: 1 Declared Commission Decision (C84)1941 of December 19, 1984 void in so far as it purported to apply reductions of £13,083,004 to grants from the European Social Fund to the United Kingdom in respect of measures for young people under 25.

2 Ordered the Commission to pay the costs.

11-4 Miles, Nero, 4-1 Gallopwood, 5-2 Mister Phil, 6-1 Chronicle Lady, 7-1 Marlene Dream, 8-1 others.

TRAINERS: O. Sheppard, 9 winners from 37 runners, 24.3%; G. Richards, 9 from 38, 23.7%; D. Brown, 5 from 38, 13.2%; M. R. R. 17 from 150, 11.3%; M. J. P. 5 from 35, 14.3%; J. Gifford, 18 from 188, 9.6%.

JOCKEYS: D. Brown, 9 winners from 44 rides, 20.5%; S. Brown, 12 from 128, 9.4%; R. D. 15 from 121, 12.4%; P. 33 from 284, 11.2%; R. 15 from 152, 9.9% (Only qualifiers).

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## CHELTEMHAM

### Selections

2.15 Knockennis, 2.50 Travellers, 3.25 Mister Phil, 4.00 Kyoto, 4.35 Bashful Lad, 5.10 First Citizen.

2.15 KCC STERLING NOVICES HURDLE (£1,721: 2m) (6 runners)

1-10 ATG 13 (F) 4-11-8 M. Williams  
2-11 KNOCKENIS 46 (F) 4-11-8 S. Brown  
3-12 ALTO GARDUS 170 (F) 4-11-8 P. Sheppard  
4-13 BISHOP 10 (F) 4-11-8 M. Williams  
5-14 P. 120 (F) 4-11-8 M. Williams  
6-15 BASHFUL LAD 7 (F) 4-11-8 M. Williams

2.50 BATLEYS CASH AND CARRY HANDICAP CHASE (Amateurs, £2,991: 2m 4f) (6)

1-124 OUR FUN 136 (F) 4-11-8 G. Burnett-Wells (7)  
2-213 GREENWOOD LAD 151 (F) 4-11-8 W. Sheppard (7)  
3-41 TRAVELLERS 15 (F) 4-11-8 W. Sheppard (7)  
4-149 FOOT STICK 12 (F) 4-11-8 R. Barber (11-10)  
5-101 J. 101 (F) 4-11-8 M. Williams (7)  
6-111 J. 101 (F) 4-11-8 M. Williams (7)

3.25 BOOKER HANDICAP HURDLE (£2,515: 3m 1f) (8)

1-0-0 VON TRAPPE 26 (F) 4-11-8 Mrs J. P. 10-11-13  
2-0-1 MISTER PITT 7 (F) 4-11-8 T. 9-11-7 (S) M. Williams  
3-4-1 LIGHT THE LAD 12 (F) 4-11-8 O. Sheppard 6-10-13  
4-1-1 MISS NERO 11 (F) 4-11-8 L. 4-11-11  
5-0-15 GALLOPWOOD 25 (F) 4-11-8 J. P. 10-11-13  
6-1-15 GALLOPWOOD 25 (F) 4-11-8 J. P. 10-11-13

4.00 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

4.35 BASHFUL LAD 7 (F) 4-11-8 M. Williams

5.10 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

5.45 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

6.15 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

6.45 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

7.15 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

7.45 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

8.15 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

8.45 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

9.15 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

## 4.0 LIFE STYLE HANDICAP CHASE (£3,778: 2m 4f) (5)

2-122 VILLERSTOWN 11 (F) 4-11-8 W. A. Sheppard (7)  
3-121 KYOTO 26 (F) 4-11-8 J. P. 10-11-13  
4-121 KYOTO 26 (F) 4-11-8 J. P. 10-11-13  
5-121 KYOTO 26 (F) 4-11-8 J. P. 10-11-13  
6-121 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

4.35 MAKRO HANDICAP CHASE (£3,661: 3m) (6)

2-121 SAIN DA VINCI 11 (F) 4-11-8 J. P. 10-11-13  
3-121 SAIN DA VINCI 11 (F) 4-11-8 J. P. 10-11-13  
4-121 SAIN DA VINCI 11 (F) 4-11-8 J. P. 10-11-13  
5-121 SAIN DA VINCI 11 (F) 4-11-8 J. P. 10-11-13  
6-121 SAIN DA VINCI 11 (F) 4-11-8 J. P. 10-11-13

5.10 NISA NOVICES HURDLE (3-Y-O: £2,134: 2m) (18)

2-221 FOREIGN KNIGHT 7 (F) 4-11-8 D. Burnett-Wells (7)  
3-1111 RIVERS SECRET 14 (F) 4-11-8 D. Burnett-Wells (7)  
4-1111 RIVERS SECRET 14 (F) 4-11-8 D. Burnett-Wells (7)  
5-1111 RIVERS SECRET 14 (F) 4-11-8 D. Burnett-Wells (7)  
6-1111 RIVERS SECRET 14 (F) 4-11-8 D. Burnett-Wells (7)

6.45 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

7.15 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

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11.45 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

12.15 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

12.45 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

1.00 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

1.30 KYOTO 26 (F) 4-11-8 J. P. 10-11-13

2.00 KYOTO 26 (F) 4-11-8 J. P. 10-11-13















# Fitness the key to success in Cup

After many threats to its viability, some financial, some political and some communal, the World Cup begins tomorrow when Pakistan meet Sri Lanka in the first of the 26 matches, culminating with the final in Calcutta on November 8. England, West Indies, India and Australia play their first games on Friday, New Zealand and Zimbabwe on Saturday.

Until now the headlines, anyway in England, have mostly had to do with the players' health, partly because it is the fashion to make more of the problems that exist than the advantages of being here. Although the loveliest time of the year in the Punjab, it has, I gather, been rather better than usual, sometimes uncomfortably so.

No doubt the scope is there for more than the occasional hitch. Twenty-one different grounds are being used, from Bangalore in southern India to Peshawar at the entrance to the Khyber Pass. To complicate matters, they include a Hyderabad in India and another in Pakistan where tomorrow's opening match is being played. It is not forgotten that a year or two ago, when India and Australia were due to take the field for a one-day international in Jamshedpur,

their baggage still had 100 miles to do on the road from Calcutta.

No way of delaying a game of cricket has yet been invented, other than snow, that is not an integral part of a day's play on the sub-continent. If it is not dew in the morning it will be the shortness of the dusk. If no stand collapses a sightseeing may.

You may be sure that the reasons a captain gives for having failed to achieve the mandatory 50 overs an hour within the stipulated three hours and 35 minutes will test the adjudicator's credulity. The fines for not doing so are swinging in India, £1,000 for the first over that a side fails short, £1,400 for the second — and a good deal more than that in the semi-finals and final. If it is thought that the batting side has also been guilty of time-wasting, they, too, can be fined.

Gorgeous as the weather has been here in Lahore today, it will be amazing if at some time or other a secondary monsoon does not make a quagmire out of a dusty bowl, most probably in India than Pakistan. So far as the troubles on the border go, when there is cricket on these tend to be conducted with a rifle in one hand and a transistor, bringing the latest score, in the other.



**Cricket's World Cup begins in Madras tomorrow when India play Australia. To conclude *The Times* preview to the competition, John Woodcock, Cricket Correspondent, reports from Lahore on the prospects for the coming month**

It would be no good setting out with anything other than a hopeful heart, grateful to be present at such a tremendous enterprise. Whatever Mr Salve, who is chairman of the organizing committee, may say, England lay no claim to being the World Cup's natural home. It is the other countries who think that way. England have always felt that the tournament should do the rounds, in the same way as the Olympics or football's own World Cup. Either in 1991 or 1995 it will be Australia's turn, and that, too, will be exciting.

But none is likely to be more open than this, cricket's fourth World Cup. If Zimbabwe and Sri Lanka are unlikely to do more than throw a spanner in the works, the other six sides must all have a chance of winning. England not least. Victory for Gating and his

side over West Indies on Friday could have a far-reaching effect, in the mind and on the field. In Australia last winter, under the rules of one-day cricket (which place such a curb on short-pitched bowling) the West Indies lacked their resilience of recent years, and the absence now of Marshall, Greenidge and Garner puts enormous pressure on Richards, their captain.

Unless they work themselves into a state, with so much expected of them before their own crowds, India should score plenty of runs. I shall be surprised, though, if they bowl economically enough on their own pitches to win. Pakistan have as many gifted cricketers as anyone, West Indies included. And look to me to have the best chance. Australia and New Zealand are much of a muckness, though

between the two of them Hadlee's defection probably gives Australia the edge.

England, for their part, should be well capable of working out a way of winning. Vivian Richards has said that the side which stays the fittest for longest will be the one to beat. I take his point; but it implies health hazards which sensible dieting and modern hotels (many of these are of genuine four-star comfort) should avoid. "Don't say water, say soda" is the safest policy.

News from the English camp is of a shortening queue to see the travelling doctor. In fact, for today's practice match here on the old Gymkhana ground all are available for selection. The only setback yesterday was to discover that Muhammad Ali is installed in what was the team's common room when they were in Lahore last. Although Ali now shuffles and no longer stings, it was decided not to argue the toss.

It promises to be a dramatic month, less controversial for having "neutral" umpires, but full of triumph and disaster, of heat and dust, of chance and confusion and thrilling cricket, of nightmare journeys and unforgettable moments.

The reward for sheer competence could be everlasting glory. In the absence of genius, determination and simple efficiency provide the foundations of most sporting successes.

● Stop worrying and work harder! That was the blunt message from the manager, Mickey Stewart, just three days before England's first World Cup match. Stewart clearly feels that some of his players are fretting too much about the conditions facing them in Pakistan.

Their nagging doubts were there for all to see during yesterday's 53-run win over the Prime Minister's XI on an unpredictable pitch, and bumpy outfield at Rawalpindi. The same ground hosts England's second group B match against Pakistan next Monday — and the prospect of Imran Khan bowling flat-out on a similar surface set alarm bells ringing.

But Stewart argued: "The players have got to stop worrying about conditions, just accept them and work harder. It wasn't easy batting at Rawalpindi against any bowler of any pace who had the new ball. But we need a more positive approach."

## Tide is turning towards Brands

By Andrew Longmore

At a Press conference in Paris this afternoon, a decision on the venue for next year's British Grand Prix should be announced by FISA, the ruling body of world motor sport. The word "should" is used advisedly, in the twisty corridors of motor racing power nothing is ever certain.

In fact, the chances are that whatever decision is announced today after the annual plenary conference of FISA — otherwise known as the world motor racing summit — it will only prove to be the beginning of the next act in a drama which has been running for the past 18 months.

In recent days, that drama has taken a tragic turn. The death of John Foulstone, who owned 70 per cent of the Brands Hatch race track, last week came just a matter of minutes after the RAC Motor Sports Association had reached their decision to recommend to FISA that Brands Hatch should be the venue for the Grand Prix in Britain in 1988.

That Foulstone should be killed at Silverstone, the circuit expected to receive the recommendation in accordance with the five-year deal made with the Formula One Constructors' Association (FOCA), in May 1986, was the most bitter irony of all.

Amid the sadness felt throughout motor racing, the RAC's decision to come off the fence represented an uncelebrated triumph for John Webb, the RAC's chief executive, who has consistently put forward the case for Brands since the deal with Silverstone was first announced.

### Silverstone has been dismayed

Whether his triumph will reach fulfilment, the decision made by FISA remains to be seen. But, certainly, the recent announcement by the head of FOCA, Bernie Ecclestone, has indicated that the tide is running Brands' way.

The criticism he made of Silverstone after the Grand Prix this year were widely interpreted as a preparation for the return of the status quo established in 1964, by which the British Grand Prix had alternated between Silverstone and Brands.

Many of these criticisms were later retracted, but, more recently, Ecclestone has indicated that if Brands and Silverstone came to an agreement about alternating the Grand Prix for the next 10 years FISA would be happy to accept that solution.

Silverstone's administrators have been understandably dismayed by such utterances, however logical they might seem to others. Under its five-year contract, Silverstone has ploughed a lot of money — £12 million last year and more this year — into updating its circuit to Formula One specifications, in the confident expectation of having a Grand Prix for five years. If the RAC's recommendation for Brands should be accepted, Silverstone's owners will be looking very closely at the terms of that contract.

### Consequences for British racing

The easiest decision for FISA might be to ignore the RAC's recommendation, stick with Silverstone and turn their face away from the consequences of motor racing, which, given that Brands owns three other circuits, could be considerable.

Another, and perhaps more likely, possibility is that they will come to no decision at all, but leave it to the two circuits to come to some profit-sharing deal.

All of these hypotheses ignore the persistent threat from the East Midlands. Donington Park has smelt the air of a Grand Prix this summer, with its first British Motor Cycle Grand Prix, and is not willing to let the arena die.

The circuit's owner, Tom Wheatcroft, claims that he was promised a Grand Prix for 1988 four years ago by the RAC MSA, and he intends to pursue that claim through the courts if necessary. Yesterday morning, his solicitors were trying to obtain an injunction from the High Court forcing the RAC to add Donington to the list of possible venues for the Grand Prix in 1988 during FISA's discussions.

Over the past two days, those discussions have ranged from the introduction of road-race testing for Grand Prix drivers to the regulations on the new "Silhouette" Formula for 1989. But, to British motor racing fans, there are more side-shows to the main event.

## Prop forward is banned for rest of the season

By Gerald Davies

Newport have banned Alan Williams, their tight-head prop, for the remainder of the season after he was sent off during Saturday's match against Cardiff at Rodney Parade.

Williams was involved in an incident in which he was seen to kick Jeff Whitefoot, the Cardiff prop, in the head. It was the only unsavoury moment in the game, but the referee, Winston Jones, had no hesitation in sending off the player.

Brian Jones, the Newport chairman, said last night: "Newport deplore any aspect of foul play. We have always taken all reasonable steps within our power to prevent foul play. All Newport players have been made very aware of these sentiments."

This is the third time that

Williams has been sent off and the second in the Newport senior colours. He was dismissed at the end of last season in his club's game against Pontypridd. That meant an eight-week suspension. By the Welsh Rugby Union's (WRU) practice of doubling up on the previous sentence, this suspension merits an automatic four months.

However, the Newport club have pre-empted any action that the WRU disciplinary committee may decide to take. Doubtless it will endorse the club's action.

This is the second time that Newport have taken such an action in recent years. In October 1985 they suspended Andrew Perry and Robert Young, who were sent off in the match against London Welsh at Old Deer Park. They

also missed the rest of the season.

Having dealt with the present matter so expeditiously, the club are to be commended. They have had to discipline one forward already this season. Glen George, their flank forward, who was involved in an incident earlier in September against Bristol.

In this most recent and extreme example they have acted in a way that reflects more properly the duties of a rugby club. It is their responsibility, primarily, not that of the governing body of the sport, to ensure the players respect a high standard of behaviour. They earn the credits when they act accordingly, just as they can so easily lose them when they fail to discharge their obligations against the rogue player.

## More incentive than ever

By Steve Acteson

The 1988 Embassy world professional snooker championship will set records next spring. The entry is the largest to date, with 129 players on the list, and while total prize-money is up to £475,000, the eventual winner will receive the game's biggest first prize, £95,000 — a far cry from the £11,000 that Ray Reardon received for winning the first world championship under Embassy's sponsorship in 1976.

The final stages will be at the Crucible Theatre in Sheffield from April 16 to May 2, and yesterday's draw threw up some intriguing possibilities. Jimmy White, the world No. 2, could meet Stephen Hendry, aged 18, the equally rapid Scot, though there cannot be a third successive final between Steve Davis, the defending champion, and Joe Johnson, the 1986 winner. They are seeded to meet in the semi-finals.

Embassy revealed that it has withdrawn its threat of legal action against Barry Hearn, Davis's manager, who breached a World Professional Billiards and Snooker Association contract with Embassy that gave it exclusive use of the word "world" for singles events when he launched his "World Series". Hearn subsequently resigned as a director of the WPBSA over that and other matters.

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## Surprise leg-pull for Jones

By Pat Butcher  
Athletics Correspondent

A bit of leg-pulling is common amongst athletes, but Hugh Jones was not quite ready for the leg-pull that put him straight, in more ways than one, last month.

Jones, who is scheduled to run the New York marathon on November 1, has lived for years with a common runners' problem, that of having one leg shorter than the other. But when he went back to his favourite physiotherapist with some foot problems, following his fifth place in the world championships marathon in Rome, he had a surprise.

"He told me to lie on my back, and said, 'This is something I've wanted to do for years. And he just tugged. It's incredible, now it's the same length as the other one. I always thought it was something I had to live with.'"

That little problem solved, Jones is now ready to take on New York for the first time since 1981, when he was third in his first really big international success. He will face Gianni Poli and Orlando Pizzolatto, Italian winners for the last three years, and John Graham, another Briton, who has finished third in the race.

Steve Jones, second fastest man ever in the marathon has opted for Boston next April 18, rather than London the day before, which is the official selection race for the Olympic Games. Steve, who ran Boston last year, finishing second to Toshiko Seko, of Japan, is likely to get about \$100,000 for the race.

## British teams harmed by wait

By Barry Pickthall

As Michael Fay awaits the verdict by the New York State Supreme Court on whether the San Diego Yacht Club must accept his New Zealand challenge for the America's Cup in 90-ft plus yachts, the saga is having a devastating effect on British prospects.

Graham Walker, head of the White Horse sponsored BACC, has decided to lay off his maintenance team, Richard Branson's Virgin Group has called a halt to tank-testing and a spokesman for Peter de Savary's Blue Arrow challenge said yesterday they had been forced to back-pedal.

The Supreme Court is expected to issue its judgement on New Zealand's contentious claim later this month, but with the likelihood of the case then going to two higher courts of appeal, Walker believes the arguments surrounding the 100-year-old Deed of Gift controlling the event, will not be resolved until at least spring.

Of greatest concern is that with all momentum for the next Cup event now lost, sponsors — Branson included — are looking at other areas to project their image and may soon lose interest. "With so much uncertainty, there is no point in approaching sponsors at present," Walker said when announcing that the hardware side of BACC's operations would close for the winter.

There was also pessimism expressed yesterday of Britain's chances of sending a competitive offshore racing team to defend the Southern Cross Cup in Australia this winter. With Jamarilla, Alan Gray's top one-tonner now in American hands and sponsorship for the team ruled out, selection for the three representatives of the Royal Ocean Racing Club, boils down to which owners are prepared to pay the shipping costs.

Walker was prepared to make indulgence, his Admiral's Cup yacht, available for the Sydney-based series, but is now considering campaigning the yacht in the American SORC series as a prelude to next year's Kenwood Cup in Hawaii.

## Challenge for Tyson

Milan (AP) — Francesco Damiani, of Italy, a former Olympic silver medal winner, will challenge Mike Tyson, the undisputed world heavyweight champion, in Tokyo on May 21. "It's a risky match for Damiani but I believe he can produce an upset," Umberto Branchini, Damiani's manager, said.

Branchini said the contract for the bout would be signed once the amount of Damiani's purse is decided. Damiani is a junior champion of the WBC heavyweight class and will meet the holder, Andrei Kludov, of Sweden, for the European title next Friday.

### Strike talks

New York (Agencies) — Negotiators for the National Football League Players Association and the owners of the 28 teams planned to negotiate yesterday for the first time in 11 days in an attempt to end the two-week-old strike.

### Weight topic

Caracas (AP) — The World Boxing Association will discuss the creation of a super-middleweight category at its annual congress in Costa Rica later this month.



Clear winner: Alan Fazakerley, on Solomon, the surprise victor in yesterday's Next and Next speed stakes at the Horse of the Year Show (Photograph: Hugh Routledge). Report, page 45.

## Roche in pay row

By Peter Bryan

Stephen Roche, the world road race cycling champion, left Dublin yesterday after a row that might mean he will not return for next year's Nissan International Classic, the five-day race in which he finished second to Sean Kelly on Sunday.

He was critical about the length of some of the stages — one was 143 miles — for a race so late in the season and said that this was why, in the opening hours of the race, speeds were low, often only 18 m.p.h.

Roche, who can command start money of up to £7,000 for

a single-day race, claimed in Dublin this week that he had only made £5,000 from the £10,000 contract he signed for the Nissan.

"After paying travel and other expenses for the team, plus my own expenses, I shall be lucky to net £3,000," he said.

He admitted, however, that his contract for the race had been signed before he won his world championship in Austria last month, and that no provision had been written into it for an increased payment in the event of his winning the world title.

## Threshold on drugs is agreed

By Ian Stafford

The adoption of rules incorporating threshold levels for a limited range of prohibited substances for horses was announced yesterday by Lord Fairhaven, the Senior Steward of the Jockey Club. The rules, the culmination of four years research and international debate, and agreed by Britain, Ireland and France, take into account advances in scientific knowledge since the rules were last amended in 1977.

The rules, developed and accepted by the majority of turf authorities at a Rome conference 10 years ago, recognize that certain substances occur naturally in the horse. Recent research establishes that some of the prohibited substances are also present in small quantities, in normal feed, such as grass, hay and compound foodstuffs. Threshold levels have therefore been introduced for arsenic, salicylic acid, theobromine and 19-Nortestosterone, an anabolic steroid. Where these substances are found on analysis in the future the results will be regarded as positive only if they exceed the threshold level. The rules are subject to amendment.

"I must make it absolutely clear that the introduction of threshold levels for this limited range of substances should not be interpreted as a move towards a more relaxed view on doping nor as any encouragement for the introduction of permitted medication but rather as recognition of scientific progress in this field," Lord Fairhaven said. In the past 10 years 103 horses have failed tests, but 98 would have been cleared under these rules.

**Father's footsteps**  
Darren Hinton has signed for Chelsea as a trainee professional, following in the footsteps of his father, Marvin, who made 344 appearances for the club.

### Graf warning

Frankfurt (AP) — Steffi Graf, the No. 1 woman tennis player in the world, is suffering from serious sinus problems and requires an operation, Joseph Keul, her doctor said yesterday. "For the moment, we are treating it with medicines, but she should have an operation as soon as possible," Keul said.

### Jacklin award

Tony Jacklin, the inspirational leader behind Europe's first Ryder Cup win on American soil, has been voted the Ritz Club "Golfier of the Month" for September.

### Falkner signs

Sussex yesterday announced that Nick Falkner, the former Surrey opening batsman, has joined them on a two-year contract.

### Driving test

Daley Thompson adds an eleventh sport to his portfolio when he turns out as a racing driver at Brands Hatch on Sunday in a celebrity race in competition with Ian Botham and Barry McGuigan.

### Bound for SA

Kim Barnett, the Derbyshire captain, will play first-class cricket for Boland in South Africa this winter.

### SPORT IN BRIEF



Melville: named in squad

### Melville quest

Nigel Melville, the former England captain, who was given medical advice to give up rugby two seasons ago, is close to a Wasps first-team return. Melville, who "retired" from serious competition last year after sustaining a neck injury against France, will be one of Wasps' two replacements for Saturday's Courage first division visit to Bristol.

### Davies to lead

Laura Davies will captain the home team as England's women golfers attempt to emulate the men's Dunhill Cup success by beating five other teams in the inaugural Broome Park world team event from October 15 to 18.